

**AUDITED  
FINANCIAL STATEMENTS**

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

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**DECEMBER 31, 2013**

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of  
Erie County Medical Center Corporation  
Buffalo, New York

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Erie County Medical Center Corporation (a component unit of the County of Erie) (the "Corporation") and the aggregate discretely presented component units, which comprise the statements of net position as of December 31, 2013 and 2012, and the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## ***Opinions***

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective net position of the Corporation and the aggregate discretely presented component units as of December 31, 2013 and 2012, and the respective results of its operations and, where applicable, cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## ***Other Matters***

### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 3 through 7 and the Schedule of Funding Progress for the Postemployment Retiree Healthcare plan on page 41 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### ***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated March 27, 2014 on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.

*Freed Maxick CPAs, P.C.*

Buffalo, New York

March 27, 2014

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**YEAR ENDED DECEMBER 31, 2013**  
(000's omitted)

**Introduction:**

This report, Management's Discussion and Analysis, provides an overview of the financial position and results of activities of the Erie County Medical Center Corporation ("the Corporation") for the year ended December 31, 2013. It has been prepared by management and is required supplemental information to the financial statements and the footnotes that follow this section. Comparative information for the years ended December 31, 2012 and 2011, has been provided in certain instances. This narrative, the financial statements and footnotes are the responsibility of the Corporation's management.

The annual report consists of three parts:

- Management's discussion and analysis
- Basic financial statements
- Supplemental schedule

The basic financial statements (the statements of net position, statements of revenues, expenses and changes in net position and the statements of cash flows) present financial information in a form similar to that used by other government hospital corporations. They are prepared under the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided, and expenses and liabilities are recognized when services are provided or obligations incurred, regardless of when cash is exchanged.

The statement of net position includes all assets and liabilities. Over time, increases and decreases in net position (the difference between assets and liabilities) are one indicator of the improvement or erosion of the Corporation's financial health. This statement also includes information to help compute the rate of return on investments, evaluate capital structure of the organization and assess the liquidity and financial flexibility of the Corporation.

The statement of revenues, expenses and changes in net position presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or non-operating. The Corporation's core operating mission is the delivery of quality health care services to persons residing in Erie and Niagara counties of New York State. Services include inpatient, ambulatory, emergency, trauma, behavioral health and long-term care. Consistent with generally accepted practice, investment income, interest expense and certain transactions with the County of Erie ("Erie County" or "the County") are reported as non-operating.

The statement of cash flows presents information related to cash inflows and outflows summarized by operating, capital and non-capital financial and investing activities.

The accompanying financial statements of the Corporation include financial data of the Corporation's component units, (i) ECMC Lifeline Foundation, Inc., (ii) The Grider Initiative, Inc. and (iii) Research for Health in Erie County, Inc. The information in this section does not take into consideration the component units' operations. The Corporation is considered a component unit of Erie County.

**FINANCIAL HIGHLIGHTS:**

The Corporation's total net position increased \$7,991 in 2013 and \$12,047 in 2012. The increase in net position is primarily due to favorable results from operations and net investment earnings. The current ratio was 1.4 for 2013 and 1.6 for 2012 - favorable compared to most New York State hospitals. Total assets increased \$13,993 in 2013 and decreased \$23,739 in 2012. Total liabilities increased by \$6,002 in 2013 and decreased \$35,876 in 2012. Assets and liabilities increased in 2013 primarily due to investments in capital assets. Assets and liabilities decreased in 2012 due to postponed receipt of disproportionate share ("DSH") and delayed Upper Payment Limit (UPL) funding.

## SUMMARY FINANCIAL INFORMATION WITH ANALYSIS:

### Statement of Net Position:

Net position is categorized as follows:

- *Net Investment in Capital Assets* - Represents the total investment in capital assets, net of outstanding debt obligations related to those capital assets.
- *Restricted* - Includes net position in which the Corporation is legally or contractually obligated to spend resources in accordance with restrictions imposed by third parties.
- *Unrestricted* - Represents the resources derived primarily from services rendered to patients and other operating revenues. These resources are used for transactions related to the general healthcare operations of the Corporation, and may be used at the discretion of the Board of Directors to meet current expenses for any purpose.

The following table summarizes the Corporation's assets, liabilities and net position.

Assets	2013	2012	2011	2013-2012	
				\$ Change	% Change
Current assets	\$ 149,428	\$ 164,944	\$ 289,307	\$ (15,516)	(9.4)
Assets whose use is limited	110,833	127,162	113,762	(16,329)	(12.8)
Capital assets, net	289,224	247,113	163,015	42,111	17.0
Other assets	<u>9,109</u>	<u>5,382</u>	<u>2,346</u>	<u>3,727</u>	<u>69.2</u>
Total assets	<u>\$ 558,594</u>	<u>\$ 544,601</u>	<u>\$ 568,430</u>	<u>\$ 13,993</u>	<u>2.6</u>
<b>Liabilities</b>					
Current liabilities	\$ 108,448	\$ 100,002	\$ 148,903	\$ 8,446	8.4
Noncurrent liabilities	<u>334,138</u>	<u>336,582</u>	<u>323,557</u>	<u>(2,444)</u>	<u>(0.7)</u>
Total liabilities	<u>442,586</u>	<u>436,584</u>	<u>472,460</u>	<u>6,002</u>	<u>1.4</u>
<b>Net Position</b>					
Net investment in capital assets	120,480	92,906	67,836	27,574	29.7
Restricted	11,049	11,069	10,850	(20)	(0.2)
Unrestricted	<u>(15,521)</u>	<u>4,042</u>	<u>17,284</u>	<u>(19,563)</u>	<u>(484.0)</u>
Total net position	<u>116,008</u>	<u>108,017</u>	<u>95,970</u>	<u>7,991</u>	<u>7.4</u>
Total liabilities and net position	<u>\$ 558,594</u>	<u>\$ 544,601</u>	<u>\$ 568,430</u>	<u>\$ 13,993</u>	<u>2.6</u>

Investment in capital assets continued in 2013 as part of the Corporation's \$200 million master facility plan. The plan included borrowing \$96,864 during 2011 through Erie County to finance a 390-bed long term care replacement facility and various other projects.

## Statement of Revenues, Expenses, and Changes in Net Position:

The following table summarizes the Corporation's revenues, expenses and changes in net position.

	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2013-2012</u>	
				<u>\$ Change</u>	<u>% Change</u>
Net patient services revenue	\$ 368,357	\$ 370,791	\$ 342,283	\$ (2,434)	(0.7)
Disproportionate share revenue ("DSH")	61,786	57,572	60,572	4,214	7.3
Other operating revenue	<u>37,800</u>	<u>29,162</u>	<u>28,625</u>	<u>8,638</u>	<u>29.6</u>
Total operating revenues	467,943	457,525	431,480	10,418	2.3
Total operating expenses	<u>458,710</u>	<u>450,917</u>	<u>424,792</u>	<u>7,793</u>	<u>1.7</u>
Operating income	9,233	6,608	6,688	2,625	39.7
Total non-operating (expenses) revenues	<u>(107)</u>	<u>6,748</u>	<u>(8,252)</u>	<u>(6,855)</u>	<u>(101.6)</u>
Excess (deficiency) of revenue over expenses	9,126	13,356	(1,564)	(4,230)	(31.7)
Other changes in net position	<u>(1,135)</u>	<u>(1,309)</u>	<u>155</u>	<u>174</u>	<u>13.3</u>
Change in net position	7,991	12,047	(1,409)	(4,056)	(33.7)
Net position, beginning of year	<u>108,017</u>	<u>95,970</u>	<u>97,379</u>	<u>12,047</u>	<u>12.6</u>
Net position, end of year	<u>\$ 116,008</u>	<u>\$ 108,017</u>	<u>\$ 95,970</u>	<u>\$ 7,991</u>	<u>7.4</u>

### Operating Revenues:

Overall, operating revenues increased by \$10,418 or 2.3% in 2013 and by \$26,045 or 6.0% in 2012.

- Net patient service revenue decreased \$2,434, or (0.7)% in 2013 and increased by \$28,508, or 8.3% in 2012. Inpatient volume increased by 1.4%; however, a shift in inpatient service mix to behavioral health from acute care lowered net patient service revenue in 2013. In 2012, a 5.6% growth in inpatient volume across most services and higher utilization in such areas as the emergency department and outpatient surgical services increased net patient service revenue.
- DSH increased by \$4,214, or 7.3%, in 2013 and decreased \$3,000, or (5.0%) in 2012, principally due to changes in uncompensated care provided and changes in estimates for UPL funding.
- Other operating revenue increased by \$8,638, or 29.6%, in 2013 and by \$537, or 1.9%, in 2012. The increase for 2013 is primarily due to a HEAL NY grant received for a behavioral health expansion initiative substantially completed in 2013. The Corporation recognized \$1,536 and \$5,281 of meaningful use grant funding in 2013 and 2012, respectively.

### Operating Expenses:

Operating expenses increased \$7,793, or 1.7%, in 2013 and \$26,125, or 6.2%, in 2012. Expense increases are attributable primarily to payroll and related costs and professional fees. Supply costs increased in 2012 primarily due to increases in volume and a new oncology service. Other expenses were lower in 2013 primarily due to malpractice related costs. The Corporation continues to offer opportunities for registered nurses and implemented a more robust physician employment model to meet community health needs. In addition, New York State pension and workers' compensation payroll benefit expenses remain at a higher rate than in prior periods.

**Transactions with the County and Non-operating Revenues (Expenses):**

- Investment income decreased by \$2,229 in 2013 and increased \$9,087 in 2012, due primarily to variation in investment market performance on fixed income obligations and other investments and decreased investment asset levels in 2013.
- Interest expense increased by \$3,072 in 2013 related to opening of the 390-bed Terrace View Long-Term Care Facility in February 2013. Interest costs on the Corporation's 2011 loan from Erie County were capitalized as part of the total project cost during the construction period.

**Other Changes in Net Position:**

The Corporation continues to fund a component unit for purposes of physician recruitment and support of other health care initiatives totaling \$1,135 and \$1,309 in 2013 and 2012, respectively.

**FACTORS AFFECTING FUTURE PERIODS:**

Construction was completed in December 2012 on a 390-bed long term care replacement facility on the Grider Street campus which opened in February 2013. In 2013, work was substantially completed on the remaining three floors of the new medical office building currently home to a 36-station dialysis center. The Corporation received authority from the New York State Department of Health to add two new operating suites and to construct the shells for two additional operating suites to be added in the future on one floor of the medical office building; and the two remaining floors will house physician offices and treatment rooms. The two operating suites commenced full operations in January 2014. The medical office building is expected to be tenant filled by the end of the first quarter 2014.

A new Comprehensive Psychiatric Emergency Program ("CPEP") emergency treatment facility opened in January 2014 in what was once a parking lot adjacent to the current Emergency Department entrance. During 2013, the Corporation placed into service additional inpatient behavioral health beds from Kaleida Health, Inc., as part of another effort to consolidate programs to benefit the community.

The Corporation is a component unit of Erie County. The County has ongoing contractual and legal obligations to the Corporation.

The Corporation operates under three collective bargaining agreements that cover substantially all employees. In March 2013, Corporation employees of the Civil Service Employee Association ("CSEA") approved a new 5-year contract. This new agreement includes the creation of a sub-bargaining unit which represents only Corporation employees. The agreement runs through December 31, 2017. Registered Nurses ("RNs") are covered under an agreement with the New York State Nurses Association ("NYSNA"). The agreement expired on December 31, 2011. RNs are working under provisions of the expired agreement. Management has engaged NYSNA in discussions for a new agreement. The Corporation's agreement with the American Federation of State, County and Municipal Employees ("AFSCME") is in effect through December 31, 2015.

New York State operates under a Medicaid spending cap. Reductions in Medicaid reimbursement have occurred and are expected to occur over the near term. The slow economic recovery has resulted in increased retirement costs, increased bad debt and charity care, an increased number of Medicaid patients, reduced philanthropic contributions, and reduced elective medical services volume. Changes in laws, regulations and the related interpretations and enforcement actions may significantly alter the environment in which we conduct business.



## **Health Reform Law**

The President signed into law the Patient Protection and Affordable Care Act (the “Affordable Care Act”) which includes sweeping changes to how health care is provided, and paid for, in the United States. The President subsequently signed the Health Care and Education Reconciliation Bill (the “Reconciliation Act”), which modifies the Affordable Care Act in many respects. Together, the Affordable Care Act and the Reconciliation Act will be referred to as the “Health Reform Law”. The Health Reform Law expands health insurance coverage to millions of individuals. The health care industry will be subjected to significant new statutory and regulatory requirements, and consequently, structural and operational challenges. In 2012, the U.S. Supreme Court altered certain aspects of the law. Certain other aspects of the law have been delayed through Executive Orders issued by the President of the United States.

Management of the Corporation is continually analyzing the Health Reform Law to better understand its effect on current and projected operations, financial performance and financial condition. The Health Reform Law is complex and comprehensive, and includes a myriad of programs, initiatives and changes to existing programs, practices and laws.

### **CONTACTING THE CORPORATION’S FINANCIAL MANAGEMENT:**

This financial report is designed to provide our customers and creditors with a general overview of Erie County Medical Center Corporation’s finances and to demonstrate the Corporation’s accountability for the resources it receives. If you have any questions about this report or need additional financial information, contact the Chief Financial Officer, Erie County Medical Center Corporation, 462 Grider Street, Buffalo, New York 14215.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**STATEMENTS OF NET POSITION**  
**December 31,**  
**(000's omitted)**

<b>ASSETS</b>	<b>2013</b>	<b>2012</b>
Current assets:		
Cash and cash equivalents	\$ 8,235	\$ 20,811
Investments	2,394	3,112
Assets whose use is limited	30,387	48,903
Patient accounts receivable, net	47,815	42,548
Other receivables	52,577	42,272
Supplies, prepaids and other	<u>8,020</u>	<u>7,298</u>
Total current assets	<u>149,428</u>	<u>164,944</u>
Assets whose use is limited	110,833	127,162
Capital assets, net	289,224	247,113
Other assets, net	<u>9,109</u>	<u>5,382</u>
Total assets	<u>\$ 558,594</u>	<u>\$ 544,601</u>
<b>LIABILITIES AND NET POSITION</b>		
Current liabilities:		
Current portion of long-term debt	\$ 7,226	\$ 6,936
Accounts payable	37,359	29,369
Accrued salaries, wages and employee benefits	19,689	18,662
Accrued other liabilities	22,041	17,384
Estimated third-party payor settlements	<u>22,133</u>	<u>27,651</u>
Total current liabilities	<u>108,448</u>	<u>100,002</u>
Long-term debt, net	173,129	180,355
Self-insured obligations	<u>161,009</u>	<u>156,227</u>
Total liabilities	<u>442,586</u>	<u>436,584</u>
Net position:		
Net investment in capital assets	120,480	92,906
Restricted:		
For debt service	11,049	11,069
Unrestricted	<u>(15,521)</u>	<u>4,042</u>
Total net position	<u>116,008</u>	<u>108,017</u>
Total liabilities and net position	<u>\$ 558,594</u>	<u>\$ 544,601</u>

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
**For the Years Ended December 31,**  
**(000's omitted)**

	<u>2013</u>	<u>2012</u>
Operating revenues:		
Net patient service revenue (net of provision for bad debts of \$23,711 in 2013 and \$23,143 in 2012)	\$ 368,357	\$ 370,791
Disproportionate share revenue	61,786	57,572
Other operating revenue	<u>37,800</u>	<u>29,162</u>
Total operating revenues	<u>467,943</u>	<u>457,525</u>
Operating expenses:		
Payroll, employee benefits and contract labor	270,515	257,603
Professional fees	54,009	49,263
Purchased services	35,835	33,952
Supplies	64,160	64,803
Other operating expenses	13,972	26,942
Depreciation and amortization	<u>20,219</u>	<u>18,354</u>
Total operating expenses	<u>458,710</u>	<u>450,917</u>
Operating income	<u>9,233</u>	<u>6,608</u>
Non-operating revenues (expenses):		
Investment income	8,552	10,851
Interest expense	(8,337)	(5,265)
Grant revenue and other	<u>(322)</u>	<u>1,162</u>
Total net non-operating (expenses) revenues	<u>(107)</u>	<u>6,748</u>
Excess of revenues over expenses	9,126	13,356
Transfers to related parties, net	<u>(1,135)</u>	<u>(1,309)</u>
Total change in net position	7,991	12,047
Net position – beginning of year	<u>108,017</u>	<u>95,970</u>
Net position – end of year	<u>\$ 116,008</u>	<u>\$ 108,017</u>

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**STATEMENTS OF CASH FLOWS**  
**For the Years Ended December 31,**  
**(000's omitted)**

	<u>2013</u>	<u>2012</u>
Cash flows from operating activities:		
Receipts from patients and third party payors	\$ 357,572	\$ 368,740
Payments to employees for salaries and benefits	(269,488)	(256,850)
Payments to vendors for supplies and other	(151,269)	(161,844)
Other receipts	<u>89,281</u>	<u>58,015</u>
Net cash provided by operating activities	<u>26,096</u>	<u>8,061</u>
Cash flows from non-capital financing activities:		
Settlements with Erie County	-	(11,548)
Transfers to component unit	<u>(1,135)</u>	<u>(560)</u>
Net cash flows used in non-capital financing activities	<u>(1,135)</u>	<u>(12,108)</u>
Cash flows from capital and related financing activities:		
Purchases of capital assets	(63,040)	(101,296)
Capital contributions - grants	377	-
Proceeds from sale of capital assets	61	-
Principal payments on long term debt	(6,936)	(4,249)
Interest paid on long term debt	<u>(8,337)</u>	<u>(6,313)</u>
Net cash used in capital and related financing activities	<u>(77,875)</u>	<u>(111,858)</u>
Cash flows from investing activities:		
Sales of assets whose use is limited, net	38,804	51,045
Investment in affiliates	(3,777)	(1,309)
Investment income	4,593	4,812
Sales of investments, net	<u>718</u>	<u>43,314</u>
Net cash provided by investing activities	<u>40,338</u>	<u>97,862</u>
Net change in cash and cash equivalents	(12,576)	(18,043)
Cash and cash equivalents:		
Beginning of year	<u>20,811</u>	<u>38,854</u>
End of year	\$ <u>8,235</u>	\$ <u>20,811</u>
Supplemental disclosure of non-cash activity:		
Change in fair value of assets whose use is limited	\$ <u>3,959</u>	\$ <u>5,918</u>
Transfer to component unit	\$ <u>-</u>	\$ <u>(43)</u>

See accompanying notes

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**STATEMENTS OF CASH FLOWS (CONTINUED)**  
**For the Years Ended December 31,**  
**(000's omitted)**

	<b>2013</b>	<b>2012</b>
Reconciliation of operating income to net cash provided by operating activities:		
Operating income	\$ 9,233	\$ 6,608
Adjustments to reconcile operating income to net cash provided by operating activities:		
Depreciation and amortization	20,219	18,354
Provision for bad debt	23,711	23,143
(Increase) decrease in assets:		
Patient accounts receivable	(28,978)	(26,474)
Other receivables	(10,305)	7,096
Supplies, prepaids and other	(722)	(1,478)
Increase (decrease) in liabilities:		
Accounts payable	7,990	(9,770)
Accrued liabilities	5,684	3,795
Unearned revenue	-	(32,613)
Estimated third-party payor settlements	(5,518)	(560)
Self-insured obligations	4,782	19,960
Net cash provided by operating activities	\$ 26,096	\$ 8,061

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**STATEMENTS OF NET POSITION – COMPONENT UNITS**  
**December 31,**  
**(000's omitted)**

<b>ASSETS</b>	<b>2013</b>			<b>2012</b>		
	<b>ECMC Lifeline Foundation, Inc.</b>	<b>The Grider Initiative, Inc.</b>	<b>Research for Health in Erie County, Inc.</b>	<b>ECMC Lifeline Foundation Inc.</b>	<b>The Grider Initiative, Inc.</b>	<b>Research for Health in Erie County Inc.</b>
Current assets:						
Cash and cash equivalents	\$ 589	\$ 287	\$ 36	\$ 810	\$ 587	\$ 51
Investments	-	-	1,021	-	-	1,074
Assets whose use is limited	1,113	-	-	1,056	-	-
Other receivables	929	-	-	1,296	1,243	-
Prepays and other	56	-	-	43	-	-
Total current assets	2,687	287	1,057	3,205	1,830	1,125
Non-current assets:						
Other receivables	850	-	-	350	-	-
Endowment and other investments	58	10,515	-	58	10,048	-
Equipment and vehicles, net	578	-	-	723	-	-
Total assets	\$ 4,173	\$ 10,802	\$ 1,057	\$ 4,336	\$ 11,878	\$ 1,125
<b>LIABILITIES AND NET POSITION</b>						
Current liabilities:						
Accounts payable	\$ 672	\$ 242	\$ -	\$ 680	\$ 1,880	\$ 2
Accrued salaries, wages and payroll taxes	7	-	-	9	-	-
Funds held in custody for others	344	-	-	374	-	-
Total liabilities	1,023	242	-	1,063	1,880	2
Net position:						
Restricted for other purposes	2,494	10,000	-	2,301	10,000	72
Unrestricted	656	560	1,057	972	(2)	1,051
Total net position	3,150	10,560	1,057	3,273	9,998	1,123
Total liabilities and net position	\$ 4,173	\$ 10,802	\$ 1,057	\$ 4,336	\$ 11,878	\$ 1,125

See accompanying notes.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION – COMPONENT UNITS**  
For the Years Ended December 31,  
(000's omitted)

	<u>2013</u>			<u>2012</u>		
	<u>ECMC Lifeline Foundation, Inc.</u>	<u>The Grider Initiative, Inc.</u>	<u>Research for Health in Erie County, Inc.</u>	<u>ECMC Lifeline Foundation Inc.</u>	<u>The Grider Initiative, Inc.</u>	<u>Research for Health in Erie County Inc.</u>
Operating revenues:						
Grants, contributions, and special events	\$ 1,954	\$ -	\$ -	\$ 2,657	\$ 4	\$ -
Other operating revenue - net	<u>8</u>	<u>-</u>	<u>-</u>	<u>59</u>	<u>-</u>	<u>-</u>
Total operating revenues	<u>1,962</u>	<u>-</u>	<u>-</u>	<u>2,716</u>	<u>4</u>	<u>-</u>
Operating expenses:						
Program services and grants	492	740	16	401	1,200	-
Fundraising	814	-	-	502	-	-
Other operating expenses	<u>800</u>	<u>5</u>	<u>3</u>	<u>430</u>	<u>14</u>	<u>49</u>
Total operating expenses	<u>2,106</u>	<u>745</u>	<u>19</u>	<u>1,333</u>	<u>1,214</u>	<u>49</u>
Operating income (loss)	<u>(144)</u>	<u>(745)</u>	<u>(19)</u>	<u>1,383</u>	<u>(1,210)</u>	<u>(49)</u>
Non-operating revenue:						
Investment income	<u>21</u>	<u>172</u>	<u>25</u>	<u>4</u>	<u>102</u>	<u>54</u>
Change in net position	(123)	(573)	6	1,387	(1,108)	5
Net position – beginning of year	<u>3,273</u>	<u>9,998</u>	<u>1,123</u>	<u>1,536</u>	<u>10,149</u>	<u>1,118</u>
Transfers from (to) Erie County Medical Center	<u>-</u>	<u>1,135</u>	<u>(72)</u>	<u>350</u>	<u>957</u>	<u>-</u>
Net position – end of year	<u>\$ 3,150</u>	<u>\$ 10,560</u>	<u>\$ 1,057</u>	<u>\$ 3,273</u>	<u>\$ 9,998</u>	<u>\$ 1,123</u>

See accompanying notes.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**STATEMENTS OF CASH FLOWS – COMPONENT UNITS**  
**For the Years Ended December 31,**  
**(000's omitted)**

	<b>2013</b>			<b>2012</b>		
	<b>ECMC Lifeline Foundation, Inc.</b>	<b>The Grider Initiative, Inc.</b>	<b>Research for Health in Erie County, Inc.</b>	<b>ECMC Lifeline Foundation Inc.</b>	<b>The Grider Initiative, Inc.</b>	<b>Research for Health in Erie County Inc.</b>
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities:						
Operating income (loss)	\$ (144)	\$ (745)	\$ (19)	\$ 1,383	\$ (1,210)	\$ (49)
Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities:						
Depreciation	145	-	-	84	-	-
(Increase) decrease in assets	(146)	1,243	-	(1,052)	(807)	-
Increase (decrease) in liabilities	(40)	(1,638)	(2)	(46)	(5)	-
Net cash provided by (used in) operating activities	(185)	(1,140)	(21)	369	(2,022)	(49)
Cash flows from financing activities:						
Funds borrowed	-	-	-	450	1,200	-
Transfers (to) from Erie County Medical Center	-	1,135	(72)	350	957	-
Net cash provided by (used in) financing activities	-	1,135	(72)	800	2,157	-
Cash flows from investing activities:						
(Increase) decrease in assets whose use is limited	(57)	(467)	53	(57)	(48)	46
Purchases of capital assets	-	-	-	(806)	-	-
Disbursement of note receivable to related party	-	-	-	(350)	-	-
Interest received	21	172	25	4	102	54
Net cash provided by (used in) investing activities	(36)	(295)	78	(1,209)	54	100
Net change in cash and cash equivalents	(221)	(300)	(15)	(40)	189	51
Cash and cash equivalents:						
Beginning of year	810	587	51	850	398	-
End of year	\$ 589	\$ 287	\$ 36	\$ 810	\$ 587	\$ 51

See accompanying notes.



**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

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**NOTE 1. ORGANIZATION**

**The Corporation** - Erie County Medical Center Corporation (referred to as the "Corporation") is a public benefit corporation created by the Erie County Medical Center Corporation Act, Chapter 143 of the Laws of New York State, 2003 (Title 6 of Article 10-C of the Public Authorities Law) (the "Act"). The Corporation was created under the Act to secure a form of governance which permits the Corporation to have the legal, financial, and managerial flexibility to operate its health care facilities for the benefit of the residents of New York State (the "State"), the County of Erie (the "County"), and Western New York, including persons in need who lack the ability to pay.

The Corporation's "Health Care Facilities" consist of the Medical Center, a 569-bed acute tertiary care facility located on Grider Street in the City of Buffalo, a new 390-bed residential health care facility ("Terrace View") replacing the Erie County Home (the "Home"), a residential health care facility located in Alden, New York operational through mid-February 2013, a primary care clinic located in the City of Buffalo, and four chemical dependency and alcohol rehabilitation clinics located throughout the County. The Corporation serves as the region's only trauma center, burn center, comprehensive traumatic brain injury and spinal cord injury rehabilitative center, Comprehensive Psychiatric Emergency Program provider for acute psychiatric emergencies, operates the Regional Center of Excellence for Transplantation and Kidney Care, and is the primary provider of HIV inpatient and outpatient specialty care.

The Corporation has the power under the Act to acquire, operate, and manage its facilities and to issue bonds and notes to finance the costs of providing such facilities. The Act specifically provides that the Corporation's corporate existence shall continue until terminated by law; provided, however, that no such termination shall take effect so long as the Corporation shall have bonds or other obligations outstanding unless adequate provision has been made for the payment or satisfaction thereof. The Corporation's primary purpose is the operation of the medical center and the residential health care facility, and its powers, duties, and functions are as set forth in the Act and other applicable laws.

The Corporation is a component unit of the County and accordingly is included in the County's Comprehensive Annual Financial Report. The Corporation is subject to civil service law.

**Governance** - The Corporation is governed by its Board of Directors (the "Board") consisting of fifteen voting directors, of whom eight shall be appointed by the governor and seven shall be appointed by the County Executive. There are four non-voting representatives – the Chief Executive Officer, one member selected by the Erie County Executive, one member selected by the majority leader of the Erie County legislature, and one member selected by the minority leader of the Erie County legislature. The Directors and non-voting members, who serve staggered five year terms, shall continue to hold office until their successors are appointed. Directors have experience in the fields of health care services, quality and patient safety, human resources, strategic growth, and financial management and reflect a broad representation of the community served by the Corporation. Regular meetings of the Board are scheduled twelve times per year. Corporation officers are appointed by the Board.

**Great Lakes Health System** - The Corporation is a member of Great Lakes Health System of Western New York ("Great Lakes"). Great Lakes is a not-for-profit, community-based corporation that oversees unified partners whose objective is to provide the highest quality of healthcare. Great Lakes is comprised of the Corporation, four Kaleida Health hospitals, as well as long term care facilities, ambulatory health and community based clinics.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

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**NOTE 1. ORGANIZATION (CONTINUED)**

**Medical School Affiliation** - The Corporation serves as a primary teaching hospital for the State University of New York at Buffalo School of Medicine and School of Dentistry (the "Medical School"). An affiliation agreement governs the relationship between the Corporation and the Medical School. As an affiliate of the Medical School, the Corporation serves as an integral part of the education and research mission of the Medical School by providing the clinical settings for the Medical School's public mission to educate and train physicians, nurses and other healthcare professionals, conduct clinical research programs and deliver healthcare services to patients. There are currently 160 full-time equivalent residents assigned to the Corporation in various Academic College of Graduate Medical Education accredited residency programs.

**Discretely Presented Component Units** – U.S. GAAP (as defined in Note 2) requires the inclusion within the Corporation's financial statements of certain organizations as component units based on the nature and significance of the Corporation's relationship with these organizations. The component unit information in the accompanying basic financial statements includes the financial data of the Corporation's three discretely presented component units. These units are reported separately to emphasize that they are legally separate from the Corporation.

**ECMC Lifeline Foundation, Inc.** - The ECMC Lifeline Foundation, Inc. (the "Foundation") is a nonprofit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation was formed for the purpose of supporting hospital programs generated both by the Foundation and the Corporation. The financial statements of the Foundation have been prepared on an accrual basis. The annual financial report can be obtained by writing to: Executive Director, ECMC Lifeline Foundation, Inc., 462 Grider Street, Buffalo, NY 14215.

**The Grider Initiative, Inc.** - The Grider Initiative, Inc. (the "Physician Endowment") is a nonprofit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Physician Endowment was funded in 2010, for the purpose of recruiting physicians who shall practice on the Grider Street campus of the Corporation. The entity was funded with an initial transfer of \$10,000 from the Corporation. Earnings from the investment of the initial transfer may be used only for physician recruitment and reasonable and necessary expenses of the entity. The financial statements of The Grider Initiative, Inc. have been prepared on an accrual basis. The annual financial report can be obtained by writing to: Chair, The Grider Initiative, Inc. 424 Main Street, Suite 2000, Buffalo, NY 14202.

**Research for Health in Erie County, Inc.** - Research for Health in Erie County, Inc. ("RHEC") is a nonprofit organization dedicated to developing and improving the facilities of the public health institutions, agencies, and departments of the County. Additionally, RHEC is committed to provide more extensive conduct of studies and research into the causes, nature, and treatment of diseases, disorders, and defects of particular importance to the public health. RHEC's support comes primarily from various grants from federal, state, and other agencies. RHEC is exempt from income tax as a not-for-profit corporation under Section 501(c)(3) of the Internal Revenue Code and is incorporated under the laws of the State of New York. The financial statements of RHEC have been prepared on an accrual basis. The entity has not received funding in recent years. The annual financial report can be obtained by writing to: Grant Administration, Research for Health in Erie County, Inc., 462 Grider Street, Buffalo, NY 14215.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**NOTES TO THE FINANCIAL STATEMENTS**  
**(000's OMITTED)**

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**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Basis of Accounting*** - The Corporation uses the accrual basis of accounting. Revenue is recognized in the period it is earned and expenses are recognized in the period incurred.

For financial accounting and reporting purposes, the Corporation follows all pronouncements of the Governmental Accounting Standards Board ("GASB"), as well as the pronouncements of the Financial Accounting Standards Board ("FASB"), including those FASB pronouncements issued after November 30, 1989 that do not conflict with or contradict GASB pronouncements.

All references to relevant authoritative literature issued by both the GASB or the FASB with which the Corporation must comply are hereinafter referred to generally as "U.S. GAAP".

***Use of Estimates*** - The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts in the financial statements and accompanying notes. The reserve for uncollectible accounts, contractual allowances, amounts payable to third-party payors, workers compensation, malpractice reserves and self-insured retiree health benefits, as well as Disproportionate Share ("DSH") revenue and certain other accounts, require the significant use of estimates. Actual results could differ from those estimates.

***Cash and Cash Equivalents*** - The Corporation's cash and cash equivalents include cash on hand and cash in checking and money market accounts. Monies deposited in Federal Deposit Insurance Corporation insured commercial banks are collateralized with specifically designated securities held by a pledging financial institution, as required by State regulations.

***Fair Value of Financial Instruments*** - The Corporation's financial instruments consist of cash, investments, and any short-term debt. The carrying amounts of these financial instruments approximate their fair value due to the short-term nature of the financial instruments.

***Patient Accounts Receivable*** - Patient accounts receivable are reported net of both an estimated allowance for contractual adjustments and an estimated allowance for uncollectible accounts. The contractual allowance represents the difference between established billing rates and estimated reimbursement from Medicare, Medicaid and other third party payor programs. Current operations are charged with an estimated provision for bad debts estimated based on the age of the account, prior experience and any other circumstances which affect collectibility. The Corporation's policy does not require collateral or other security for patient accounts receivable and the Corporation routinely accepts assignment of, or is otherwise entitled to receive, patient benefits payable under health insurance programs, plans or policies. The allowance for estimated doubtful accounts at December 31, 2013 and 2012 was approximately \$21,466 and \$21,609, respectively.

***Investments and Assets Whose Use is Limited*** - Such assets are comprised of cash and cash equivalents, including time deposits and money market funds, fixed income securities, commercial paper and equity funds. Assets classified as investments are unrestricted. Assets classified as limited as to use are restricted under Board designation or terms of agreements with third parties and include unspent proceeds from 2011 bond financing, debt service funds, funds for self-insured workers compensation costs and medical malpractice costs, patient and resident monies, funding for future retiree health costs, and funds limited as to use for the acquisition of property, plant and equipment. Also included is \$20,000, partially held in escrow during 2012 by a financial institution, designated by resolution of the Board for investment in Kaleida Health's Gates Vascular Institute constructed and located on the Buffalo Niagara Medical Campus. Funds in escrow were liquidated in 2013 with the Corporation receiving securities guaranteed by Governmental National Mortgage Association and insured by the U.S. Department of Housing and Urban Development.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Other Receivables** - The composition of other receivables, as of December 31, 2013 and 2012, respectively, is as follows:

	<u>2013</u>	<u>2012</u>
Disproportionate share revenue ("DSH")	\$ 42,836	\$ 29,954
Receivables from Erie County	1,011	671
FICA tax refund due receivable	1,513	3,376
Other	<u>7,217</u>	<u>8,271</u>
	<u>\$ 52,577</u>	<u>\$ 42,272</u>

**Inventories** - Inventories are valued using the average cost method.

**Capital Assets** - Capital assets are stated at cost. Depreciation is computed under the straight-line method over the estimated useful life of the asset. Estimated useful lives of assets have been established as follows:

Land and land improvements	5 – 25 years
Buildings and improvements	10 – 40 years
Fixed equipment	10 – 20 years
Movable equipment	3 – 20 years

When assets are retired, or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected for the period. Amortization of capital leases is computed using the straight-line method over the lease term or the estimated useful life of the asset, whichever is shorter. Maintenance and repairs are charged to expense as incurred, significant renewals and betterments are capitalized. During periods of construction the Corporation capitalizes interest incurred with borrowings for construction. Interest of \$287 and \$4,510 was capitalized during the 2013 - 2012, respectively, construction period of Terrace View.

Capital assets that are donated (without restriction) are recorded at their fair market values as a direct increase to the component of invested in capital assets, net of related debt.

**Other Assets** - Ownership interests in various business enterprises and prepaid bond insurance premiums are included in other assets. Prepaid bond insurance premiums are being amortized over the term of the related indebtedness using the straight-line method, which is not materially different from the effective interest method.

**Compensated Absences** - The Corporation has accrued liabilities for certain compensated absences earned by its employees, to include vacation, sick, and compensatory time. The Corporation's employees are permitted to accumulate unused vacation and sick leave time up to certain maximum limits. The Corporation accrues the estimated obligation related to vacation pay based on pay rates currently in effect. Sick leave credits, if accumulated above certain prescribed levels, may be the basis of a supplemental payment to employees upon retirement. The Corporation accrues an estimated liability for these estimated terminal payments. These amounts have been included in the statements of net position at December 31, 2013 and 2012, within the caption accrued salaries, wages and employee benefits in the amount of approximately \$10,527 and \$10,341, respectively.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

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**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

*Self-Insured Obligations - Medical Malpractice, Workers' Compensation and Other Post-Employment Benefits (OPEB)* - The Corporation is self-insured for all medical malpractice claims for occurrences on or after January 1, 2004, and pursuant to agreement with the County, the County has agreed to provide the Corporation indemnification for malpractice related exposures of up to \$1,000 for both 2007 and 2006. Approximately \$387 and \$747 of indemnification remains available for 2007 and 2006, respectively. Additionally, the Corporation purchased excess insurance for medical malpractice effective November 2008. The policy provides \$30,000 of coverage in excess of \$3,000 of individual claims or \$10,000 in aggregate claims effective November 18, 2013. Previously the policy provided \$20,000 of coverage in excess of \$5,000 of individual claims or \$7,000 in aggregate claims.

Effective January 1, 2012, the Corporation insures a portion of its Workers' Compensation exposure through a high-deductible plan. The Corporation remains responsible for the first \$750,000 of a paid claim after December 31, 2011. The Corporation is required to pledge certain assets under this arrangement. As of December 31, 2013, \$11,300 has been put aside and included as part of Assets Whose Use is Limited (\$5,200 - 2012). The Corporation remains self-insured for Workers' Compensation claims prior to January 1, 2012. The County has assumed a portion of liabilities for all occurrences originating prior to 2004.

Eligible retirees are provided basic medical and hospitalization coverage by the Corporation.

The composition of self insured obligations as of December 31, 2013 and 2012, respectively, is as follows:

	<u>2013</u>	<u>2012</u>
Other Post-Employment Benefits (Note 10)	\$ 110,115	\$ 99,827
Medical malpractice (Note 12)	25,683	31,300
Workers compensation (Note 12)	32,036	32,100
Other	<u>3,175</u>	<u>3,000</u>
	171,009	166,227
Less current portion	<u>10,000</u>	<u>10,000</u>
	<u>\$ 161,009</u>	<u>\$ 156,227</u>

*Net Position* - Net assets are classified into three categories according to external donor restrictions or availability of assets for satisfaction of the Corporation's obligations. The Corporation's net position is classified as follows:

*Net Investment in Capital Assets* - This represents the Corporation's total investment in capital assets, net of outstanding debt obligations related to those assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of net investment in capital assets.

*Restricted* - This includes assets in which the Corporation is legally or contractually obligated to spend in accordance with restrictions imposed by third parties.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

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**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

*Unrestricted* - This represents resources derived from services rendered to patients and other operating revenues. These resources are used for transactions relating to the general health care operations of the Corporation, and may be used at the discretion of the Board of Directors to meet current expenses for any purpose.

*Net Patient Service Revenue* - Net patient service revenue is reported as services are rendered at estimated net realizable amounts, including estimated retroactive revenue adjustments under reimbursement agreements with third party payors. Estimated settlements under third party reimbursement agreements are accrued in the period the related services are rendered and adjusted in future periods as final settlements are determined. An estimated provision for bad debts is included in net patient service revenue.

*Charity Care* - The Corporation provides care to patients who meet certain criteria under its charity care policy, without charge or at amounts less than established rates. Because the Corporation does not pursue collection of amounts determined to qualify as charity care, they are not reported as net patient service revenue in the accompanying Statements of Revenues, Expenses, and Changes in Net Position. The estimated costs of caring for charity care patients were \$16,124 for the year ended December 31, 2013 (\$16,011 - 2012) as measured utilizing a calculated ratio of costs to charges.

*Contributions* - The Foundation reports gifts of cash or promises to give as restricted contributions when they are received with donor stipulations that limit the use of the donated assets. When the intent of the donor is that the assets are to remain in perpetuity and the Foundation does not have the right to invade the original principal, the assets are reported as permanently restricted. When a donor restriction expires, temporarily restricted net position are released to unrestricted net position and reported in the statements of activities as net position released from restrictions.

Contributions that are restricted by the donor are reported as increases in unrestricted net position if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized.

*Classification of Revenues* - The Corporation has classified its revenues as either operating or non-operating revenues according to the following criteria:

*Operating Revenues* - Operating revenues include activities that have the characteristics of exchange transactions, such as payments for providing services and payments for goods and services received, for health care services provided to patients, net of contractual allowances and provisions for bad debts.

*Non-operating Revenues* - Non-operating revenues include activities that have the characteristics of nonexchange transactions, such as gifts and contributions, income from investments and contributions.

*Electronic Health Record Incentives* - Under certain provisions of the American Recovery and Reinvestment Act of 2009 ("ARRA"), federal incentive payments are available to hospitals, physicians and certain other professionals ("Providers") when they adopt, implement or upgrade ("AIU") certified electronic health record ("EHR") technology or become "meaningful users," as defined under ARRA, of EHR technology in ways that demonstrate improved quality, safety and effectiveness of care. Providers can become eligible for annual Medicare incentive payments by demonstrating meaningful use of EHR technology in each period over four periods.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
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**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

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**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Medicaid providers can receive their initial incentive payment by satisfying AIU criteria, but must demonstrate meaningful use of EHR technology in subsequent years in order to qualify for additional payments. Hospitals may be eligible for both Medicare and Medicaid EHR incentive payments; however, physicians and other professionals may be eligible for either Medicare or Medicaid incentive payments, but not both. Hospitals that are meaningful users under the Medicare EHR incentive payment program are deemed meaningful users under the Medicaid EHR incentive payment program and do not need to meet additional criteria imposed by a state. Medicaid EHR incentive payments to Providers are 100% federally funded and administered by the states. The Centers for Medicare and Medicaid Services ("CMS") established calendar year 2011 as the first year states could offer EHR incentive payments. Before a state may offer EHR incentive payments, the state must submit and CMS must approve the state's incentive plan.

The Corporation recognizes Medicaid EHR incentive payments in its statements of revenues, expenses, and changes in net position for the first payment year when: (1) CMS approves a state's EHR incentive plan; and (2) the Corporation acquires certified EHR technology (i.e., when AIU criteria are met). Medicaid EHR incentive payments for subsequent payment years are recognized in the period during which the specified meaningful use criteria are met. The Corporation recognizes Medicare EHR incentive payments when: (1) the specified meaningful use criteria are met; and (2) contingencies in estimating the amount of the incentive payments to be received are resolved. During the years ended December 31, 2013 and 2012, the Corporation satisfied the CMS AIU and/or meaningful use criteria. As a result, for the year ended December 31, 2013, the Corporation recognized approximately \$1,288 (\$2,225 - 2012) and \$248 (\$3,056 - 2012) of Medicare and Medicaid EHR incentive payments as other operating revenue.

**Income Taxes** - The Corporation is a Public Benefit Corporation of the State of New York and is exempt from federal income taxes under Section 115 of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements.

**Contributed Services** - RHEC receives contributions from the Corporation consisting primarily of donated space, equipment, and personnel support. During 2013 and 2012, the value of contributed services meeting the requirements for recognition in the financial statements was not material and has not been recorded.

Certain immaterial amounts related to contributed rents have been reflected in the Foundation financial statements as contributed services. The Foundation generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Foundation in meeting its goals and objectives.

No amounts have been reflected in the Physician Endowment financial statements for contributed services, as the value of contributed services meeting the requirements for recognition in the financial statements was not material.

**Foundation Component Unit** - For purposes of the statements of cash flows, the Foundation considers all highly liquid investments available for use with an initial maturity of three months or less to be cash equivalents. Cash and cash equivalents designated for long-term purposes or received with donor-imposed restrictions limiting their use to long-term purposes are not considered cash and cash equivalents for purposes of the statements of cash flows.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
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**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

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**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

***Physician Endowment Component Unit*** - For purposes of the statement of cash flows, the Physician Endowment considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. This includes money market accounts. Cash, cash equivalents and investments received with donor-imposed restrictions and held in trust, are not considered cash and cash equivalents for purposes of the statement of cash flows. Included in the 2013 and 2012 accounts of the physician endowment are \$(1,135) and \$(957) equity transfers from the Corporation which were not settled in cash.

***RHEC Component Unit*** - For purposes of the statements of cash flows, RHEC considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. This includes all money market accounts.

***Reclassification*** - Certain reclassifications have been made to the 2012 financial statements to conform to the current year financial statement presentation. Such reclassifications did not affect total assets, total liabilities or total net position.

The 2012 component unit financial statements for ECMC Lifeline Foundation, Inc., presented on pages 12 through 14, were adjusted by immaterial amounts from those presented in the prior year audited financial statements, to agree with classifications, amounts, and the presentation of the subsequently issued separate audited financial statements of the Foundation for the year ended December 31, 2012.

***Recently Issued Accounting Pronouncements*** – The Government Accounting Standards Board (“GASB”) issued new pension accounting and reporting standards that will result in significant changes for governmental defined benefit pension plans and the employers participating in them. GASB Statement No. 68, *Accounting and Financial Reporting for Pensions—an amendment of GASB Statement No. 27*, (“GASB 68”) establishes new financial reporting requirements for most governments that provide their employees with pension benefits through these types of plans. GASB 68 is effective fiscal years beginning after June 15, 2014, with early application encouraged.

Under GASB 68, employers would be required to recognize in their balance sheets the obligation associated with the pension benefits promised to their employees, regardless of the type of benefit plan arrangement used. Governmental healthcare entities participating in multiemployer cost-sharing plans will be required to report a liability equivalent to their proportionate share of the collective unfunded pension obligation of the plan. Each cost-sharing employer will also be required to recognize its estimated allocated share of the plan's collective pension expense.

GASB 68 will significantly change the accounting and financial reporting of such multi-employer pension plans. Consequently, upon adoption of GASB 68, the Corporation will be required to recognize in its financial statements the difference between the actuarially calculated liability and the funded position of that portion of the plan. As such, the Corporation will recognize a liability if the plan is underfunded or an asset if the plan is overfunded. Currently there is insufficient information available to determine what the effects of adoption of GASB 68.



**ERIE COUNTY MEDICAL CENTER CORPORATION**  
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**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

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**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

GASB Statement (No. 69), *Government Combinations and Disposals of Government Operation*, (“GASB 69”) provides specific accounting and financial reporting guidance for combinations in the governmental environment. This Statement also improves the decision usefulness of financial reporting by requiring that disclosures be made by governments about combination arrangements in which they engage and for disposals of government operations. The requirements of GASB 69 are effective for government combinations and disposals of government operations occurring in financial reporting periods beginning after December 15, 2013, and should be applied on a prospective basis.

The distinction between a government merger and a government acquisition is based upon whether an exchange of significant consideration is present within the combination transaction. Government mergers include combinations of legally separate entities without the exchange of significant consideration. Conversely, government acquisitions are transactions in which a government acquires another entity, or its operations, in exchange for significant consideration. The adoption of GASB 69 is not expected to have a material impact on the Corporation’s financial statements.

GASB Statement No. 70, *Accounting and Financial Reporting for Nonexchange Financial Guarantees* (“GASB 70”) . This statement requires a government that extends a nonexchange financial guarantee to recognize a liability when qualitative factors and historical data, if any, indicate that it is more likely than not that the government will be required to make a payment on the guarantee. The amount of the liability to be recognized should be the discounted present value of the best estimate of the future outflows expected to be incurred as a result of the guarantee. The provisions of GASB 70 are effective for reporting periods beginning after June 15, 2013. Earlier application is encouraged. Adoption of GASB 70 is not expected to have a material effect on the financial statements.

The Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (ASU) 2013-06, “*Services Received from Personnel of an Affiliate.*” Under this guidance, a not-for-profit entity such as the ECMC Lifeline Foundation, that receives services from the personnel of an affiliate that directly benefits that not-for-profit should recognize all of those services provided. A health care organization would be required to record, as an equity transfer, the value of those services received that directly benefit the health care organization for which the affiliate does not charge the health care organization. This update is effective prospectively for periods beginning after June 30, 2014 and early adoption is permitted. The adoption of this ASU is not expected to have a material impact on the Corporation’s financial statements.

**Subsequent Events** - These financial statements have not been updated for subsequent events occurring after March 27, 2014 which is the date these financial statements were available to be issued.

**NOTE 3. NET PATIENT SERVICE REVENUE**

The Corporation has agreements with third-party payors that provide for payment to the Corporation at amounts different from its established rates. A summary of the payment arrangements with major third-party payors is as follows:

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**NOTE 3. NET PATIENT SERVICE REVENUE (CONTINUED)**

*Medicare* - Inpatient acute care services rendered to Medicare program beneficiaries are paid at prospectively determined rates per discharge. These rates vary according to a patient classification system that is based on clinical, diagnostic, and other factors. Inpatient nonacute services, certain outpatient services, and defined capital and medical education costs related to Medicare beneficiaries are paid based on a cost reimbursement methodology. The Corporation is reimbursed for cost reimbursable items at a tentative rate with final settlement determined after submission of annual cost reports by the Corporation and audits thereof by the Medicare fiscal intermediary. The Corporation's classification of patients under the Medicare program and the appropriateness of their admission are subject to an independent review by a peer review organization under contract with the Corporation. Most outpatient reimbursements are based on an Ambulatory Payment Classification weighting by acuity system, although some outpatient cost reimbursement still exists.

*Medicaid* - Inpatient services rendered to Medicaid program beneficiaries are reimbursed at prospectively determined rates promulgated by the New York State Department of Health ("DOH"). Outpatient services are paid at fee schedule amounts determined by New York State.

Net patient service revenue for the years ended December 31, 2013 and 2012 is as follows:

	2013		2012	
	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>
Medicare	\$ 141,551	38.4%	\$ 126,763	34.2%
Medicaid	117,462	31.9	106,384	28.7
Other third party payors	96,840	26.3	130,426	35.2
Self-pay	12,504	3.4	7,218	1.9
	\$ 368,357	100.0%	\$ 370,791	100.0%

Laws and regulations governing Medicare, Medicaid, and other third-party payor programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates could change by a material amount in future periods. The Corporation believes that it is in compliance with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoing. Compliance with such laws and regulations can be subject to future government review and interpretation as well as significant regulatory action including fines, penalties, and exclusion from the Medicare and Medicaid programs.

Under the New York Health Care Reform Act, the Corporation also enters into payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations. The basis for payment to the Corporation under these agreements includes prospectively determined rates, discounts from charges, and prospectively determined per diem rates. Medicaid, Workers' Compensation and No-fault continue to have reimbursement rates determined based on New York's Prospective Reimbursement Methodology.

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**NOTE 3. NET PATIENT SERVICE REVENUE (CONTINUED)**

Terrace View (formerly the Erie County Home and the hospital-based skilled nursing facility) receives payments from the Medicaid and Medicare programs. The Medicare program is governed by the Federal Government and makes payments to providers based on an acuity weighted system. The Medicaid program is governed by the New York State Department of Health ("DOH"). Effective January 1, 2012, legislation required DOH to revise its reimbursement formula for the Medicaid rates paid to skilled nursing facilities. Skilled nursing facilities payment is based upon a statewide pricing model. All skilled nursing facilities are placed into one of two peer groups which is used to compute the operating component of the Medicaid rate. This new statewide pricing methodology is being phased in over five years at varying percentages. Full implementation will be effective January 1, 2017. Provisions for estimated third-party payor settlements are provided in the period the related services are rendered. Differences between the estimated amounts accrued and final settlements are reported in operations in the year of settlement.

**NOTE 4. DISPROPORTIONATE SHARE REVENUE**

The Medicaid Disproportionate Share ("DSH") program is designed to provide Federal funds to certain hospitals to help offset the cost of uncompensated care provided to the uninsured. Each state has a specified Federal DSH allotment. In addition, New York State law authorizes the Department of Health to make supplemental DSH medical assistance payments to public hospitals located in Erie County, Nassau County, and Westchester County. For long term care facilities, DSH revenue is recognized in accordance with Upper Payment Limit ("UPL") promulgated by CMS.

In 2013 and 2012, DSH funding recorded by the Corporation totaled approximately \$61,786 and \$57,572, respectively. The DSH funding process is complex and includes both tentative and final settlements for various state fiscal years which are subject to the availability of state and federal funding among other factors. As a result, DSH revenue is estimated and final settlements may vary significantly from the initial estimates.

For hospital services, DSH revenue of \$42,535 (\$45,377 – 2012) was recognized. New York State changed its method of recognizing DSH to conform to CMS regulations effective with the 2011 cost reporting year. This change reduced the amount of DSH recognized in 2012 and 2013. In addition, the Corporation recognized approximately \$19,251 (\$12,195 – 2012) of UPL revenue for Terrace View (\$17,611) and the hospital-based skilled nursing unit (\$1,640). Included in the 2013 amount is approximately \$5,600 of revenue relating to 2011 which had previously been reserved. During 2013, management became aware of new facts and information indicating this amount no longer needed to be reserved for, thereby necessitating a change in accounting estimate. The UPL for New York State fiscal years 2012-2013 and 2013-2014 for public nursing homes was not yet established. As a result, UPL revenue for the long term care units are estimates based on historical experience.

In addition, CMS has indicated that cost reports dating back to the 2011 reporting year and the methodology employed to calculate DSH revenue are subject to audit. At this time, the impact of the CMS audit activity on the Corporation's DSH revenue is not known. Management has taken what it believes to be reasonable and appropriate steps to assure compliance with the CMS methodology.

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**NOTE 5. CASH AND CASH EQUIVALENTS, INVESTMENTS, AND ASSETS WHOSE USE IS LIMITED**

*Unrestricted Cash and Cash Equivalents and Investments* - The Corporation's investments are made in accordance with State regulations and its own investment guidelines.

The Corporation's investments are generally reported at fair value, as discussed in Note 2. Substantially all of the Corporation's investments and assets whose use is limited have stated maturities of less than one year. The carrying amounts of cash and cash equivalents, investments and assets whose use is limited are included in the Corporation's Statement of Net Position as follows:

	<u>2013</u>	<u>2012</u>
Cash and cash equivalents	\$ 8,235	\$ 20,811
Investments	2,394	3,112
Assets whose use is limited – current	30,387	48,903
Assets whose use is limited – non-current	<u>110,833</u>	<u>127,162</u>
	<u>\$ 151,849</u>	<u>\$ 199,988</u>
 <b>Current portion of assets whose use is limited:</b>		
Patient and residents trust cash	\$ 301	\$ 397
Restricted for debt service (a)	2,141	2,113
Construction funds (b)	2,399	21,393
Designated for self insurance obligations (d)	10,000	10,000
Designated for acquisition of capital assets (d)	<u>15,546</u>	<u>15,000</u>
 <b>Total current portion of assets whose use is limited</b>	 <u>\$ 30,387</u>	 <u>\$ 48,903</u>
 <b>Noncurrent portion of assets whose use is limited:</b>		
Restricted for debt service reserve (a)	\$ 8,909	\$ 8,954
Designated for long-term investment (c)	23,183	25,058
Designated for retiree health obligations (d)	31,022	29,750
Designated for self insurance obligations (d)	47,719	53,400
Designated for acquisition of capital assets (d)	<u>-</u>	<u>10,000</u>
 <b>Total noncurrent portion of assets whose use is limited</b>	 <u>\$ 110,833</u>	 <u>\$ 127,162</u>

- (a) - funds restricted by operation of indenture agreement
- (b) - unspent bond proceeds - construction project
- (c) - funds restricted by operation of legal agreements
- (d) - funds internally designated by operation of board and management authority

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**NOTE 5. CASH AND CASH EQUIVALENTS, INVESTMENTS, AND ASSETS WHOSE USE IS LIMITED (CONTINUED)**

Investment income components, derived from restricted and unrestricted cash and equivalents, investments, and assets whose use is limited, are as follows:

<u>2013</u>	<u>Unrestricted</u> <u>Assets</u>	<u>Restricted</u> <u>Assets</u>	<u>Total</u>
Interest and dividends	\$ 3,430	\$ 1,241	\$ 4,671
Realized losses	(78)	-	(78)
Unrealized gains (losses)	<u>5,309</u>	<u>(1,350)</u>	<u>3,959</u>
Investment income	<u>\$ 8,661</u>	<u>\$ (109)</u>	<u>\$ 8,552</u>
<u>2012</u>	<u>Unrestricted</u> <u>Assets</u>	<u>Restricted</u> <u>Assets</u>	<u>Total</u>
Interest and dividends	\$ 3,557	\$ 1,264	\$ 4,821
Realized losses	(1,143)	-	(1,143)
Unrealized gains	<u>5,639</u>	<u>1,534</u>	<u>7,173</u>
Investment income	<u>\$ 8,053</u>	<u>\$ 2,798</u>	<u>\$ 10,851</u>

**Deposit and Investment Risks** - The Corporation's cash and cash equivalents and investments are exposed to various risks, including credit, custodial credit, and interest rate risk, as discussed in more detail below:

*Credit Risk* - Credit risk is the risk that the issuer or other counterparty to an investment will not fulfill its obligation, causing the Corporation to experience a loss of principal.

*Custodial Credit Risk* - Custodial credit risk is the risk that, in the event of the failure of the counterparty, the Corporation will not be able to recover the value of its investment or collateral securities that are in possession of an outside party.

*Interest Rate Risk* - Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment.

**Fair Value of Financial Instruments** - Fair value under U.S. GAAP is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. U.S. GAAP for fair value applies to all assets and liabilities that are being measured and reported on a fair value basis. U.S. GAAP requires disclosure that establishes a framework for measuring fair value and disclosure about the methods by which fair value measurements are made. This enables the reader of the financial statements to assess the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values. Assets and liabilities carried at fair value are required to be classified and disclosed in one of the following three categories:

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**NOTE 5. CASH AND CASH EQUIVALENTS, INVESTMENTS, AND ASSETS WHOSE USE IS LIMITED (CONTINUED)**

- Level I: Valuations based on quoted prices in active markets for identical assets that the Corporation has the ability to access.
- Level II: Valuations based on quoted prices in active markets for similar assets, quoted prices in markets that are not active or for which all significant inputs are observable, directly or indirectly.
- Level III: Valuations based on inputs that are unobservable and significant to the overall fair value measurement. These are generally company generated inputs and are not market-based inputs. The Corporation has no Level III assets.

	<b>2013</b>		
	<b>Level I</b>	<b>Level II</b>	<b>Total</b>
<b>Cash and cash equivalents</b>	\$ 8,235	\$ -	\$ 8,235
<b>Investments, assets whose use is limited:</b>			
Cash and cash equivalents	25,474	-	25,474
Marketable equity securities:			
Mid-cap core equities	3,183	-	3,183
Mid-cap value equities	3,084	-	3,084
Value equities	5,273	-	5,273
Growth equities	16,689	-	16,689
Global core equities	6,691	-	6,691
	34,920	-	34,920
Short-term fixed income	-	38,787	38,787
Corporate bonds	-	15,064	15,064
Government bonds	29,369	-	29,369
<b>Total investments</b>	<b>89,763</b>	<b>53,851</b>	<b>143,614</b>
<b>Total</b>	<b>\$ 97,998</b>	<b>\$ 53,851</b>	<b>\$ 151,849</b>

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**NOTE 5. CASH AND CASH EQUIVALENTS, INVESTMENTS, AND ASSETS WHOSE USE IS LIMITED (CONTINUED)**

	<u>2012</u>		
	<u>Level I</u>	<u>Level II</u>	<u>Total</u>
<b>Cash and cash equivalents</b>	\$ 20,811	\$ -	\$ 20,811
<b>Investments, assets whose use is limited:</b>			
Cash and cash equivalents	32,432	-	32,432
Commercial paper	4,770	-	4,770
Marketable equity securities:			
Mid-cap core equities	2,372	-	2,372
Mid-cap value equities	2,305	-	2,305
Value equities	4,612	-	4,612
Growth equities	13,536	-	13,536
Global core equities	<u>6,595</u>	<u>-</u>	<u>6,595</u>
	29,420	-	29,420
Short-term fixed income	-	47,800	47,800
Corporate bonds	-	33,161	33,161
Government bonds	<u>31,594</u>	<u>-</u>	<u>31,594</u>
<b>Total investments</b>	<u>98,216</u>	<u>80,961</u>	<u>179,177</u>
<b>Total</b>	<u>\$ 119,027</u>	<u>\$ 80,961</u>	<u>\$ 199,988</u>

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**NOTE 6. CAPITAL ASSETS**

Capital asset activity for the years ended December 31, 2013 and 2012 is as follows:

	<b>2013</b>			
	<u>Beginning Balance</u>	<u>Additions</u>	<u>Disposals/ Transfers</u>	<u>Ending Balance</u>
Capital assets – being depreciated:				
Land and land improvements	\$ 6,477	\$ -	\$ 8,374	\$ 14,851
Buildings and improvements	307,126	31	51,451	358,608
Fixed/major moveable equipment	<u>118,049</u>	<u>7,579</u>	<u>(4,799)</u>	<u>120,829</u>
Total capital assets – being depreciated	431,652	7,610	55,026	494,288
Less accumulated depreciation	<u>278,932</u>	<u>20,169</u>	<u>(47,246)</u>	<u>251,855</u>
Total capital assets – being depreciated – net	<u>152,720</u>	<u>(12,559)</u>	<u>102,272</u>	<u>242,433</u>
Capital assets – not being depreciated:				
Construction in progress	\$ 94,393	\$ 53,469	\$ (104,427)	\$ 43,435
Idle property, net	<u>-</u>	<u>-</u>	<u>3,356</u>	<u>3,356</u>
Total capital assets – net	<u>\$ 247,113</u>	<u>\$ 40,910</u>	<u>\$ 1,201</u>	<u>\$ 289,224</u>



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**NOTE 6. CAPITAL ASSETS (CONTINUED)**

	<b>2012</b>			
	<u>Beginning Balance</u>	<u>Additions</u>	<u>Disposals/ Transfers</u>	<u>Ending Balance</u>
Capital assets – being depreciated:				
Land and land improvements	\$ 1,320	\$ 8	5,149	6,477
Buildings and improvements	246,025	966	60,135	307,126
Fixed/major moveable equipment	<u>109,091</u>	<u>2,899</u>	<u>6,059</u>	<u>118,049</u>
Total capital assets – being depreciated	356,436	3,873	71,343	431,652
Less accumulated depreciation	<u>261,734</u>	<u>17,198</u>	<u>-</u>	<u>278,932</u>
Total capital assets – being depreciated – net	<u>94,702</u>	<u>(13,325)</u>	<u>71,343</u>	<u>152,720</u>
Capital assets – not being depreciated:				
Construction in progress	\$ <u>68,313</u>	\$ <u>97,423</u>	\$ <u>(71,343)</u>	\$ <u>94,393</u>
Total capital assets – net	<u>\$ 163,015</u>	<u>\$ 84,098</u>	<u>\$ -</u>	<u>\$ 247,113</u>

Construction in progress in 2013 includes costs associated with a new behavioral health facility, adolescent psychology renovations, new operating rooms and medical office facilities; for 2012, it included the new long term care facility (Terrace View) and other campus improvements.

With the opening of the new long-term care facility in February 2013, the Corporation discontinued depreciation on building and disposed of equipment for the facility referred to as the Erie County Home. This building has been reclassified to idle property. The Corporation expects to transfer title to these assets to Erie County in 2014 as stipulated in the 2009 settlement agreement. Refer to Note 11. No capital assets were written off in 2012. Depreciation expense amounted to \$20,169 and \$17,198 for the years ended December 31, 2013 and 2012, respectively.

**NOTE 7. OTHER ASSETS**

The Corporation has an ownership interest in various business enterprises, as follows:

**PPC Strategic Services LLC** - The Corporation is the sole owner of this enterprise, which was established to enable the Corporation to enter into various other business relationships. The accounts of PPC Strategic Services, LLC are fully consolidated into the accounts of the Corporation as of and for the years ended December 31, 2013 and 2012. The assets of PPC Strategic Services LLC consist substantially of cash of approximately \$2 and \$194 at December 31, 2013 and 2012, respectively. Net position of this entity are approximately (\$179) and (\$122) at December 31, 2013 and 2012, respectively. PPC Strategic Services LLC owns Greater Buffalo Niagara SC Venture, LLC. That ownership interest is accounted for by PPC Strategic Services LLC utilizing the equity method of accounting.

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**NOTE 7. OTHER ASSETS (CONTINUED)**

*Greater Buffalo Niagara SC Venture, LLC* - This entity was formed by PPC Strategic Services LLC and outside physicians for the purpose of constructing an ambulatory surgery center in the town of Amherst. This project is no longer being contemplated. This entity has not conducted any substantial business activities in 2013 or 2012, and it is currently inactive.

*Grider Support Services, LLC* – The Corporation formed this entity to act as a management service organization (“MSO”) for oncology and physician services. An MSO is an organization that provides administrative services to hospitals and clinics. This entity has no substantial assets or significant operating results.

*Grider Community Gardens, LLC* - This entity is wholly owned and controlled by the Corporation. The Corporation’s net investment as of December 31, 2013 and 2012 is approximately \$449 and \$287, respectively, and is reflected in other non-current assets of the accompanying financial statements.

**NOTE 8. ACCRUED OTHER LIABILITIES**

The composition of accrued other liabilities as of December 31, 2013 and 2012, respectively, is as follows:

	<u>2013</u>	<u>2012</u>
Due to Erie County	\$ 8,433	\$ 3,419
Workers compensation claims	8,000	8,000
Medical malpractice claims	2,000	2,000
Interest costs	843	847
Cash receipt assessments	151	534
Funds held in custody for others	375	386
Other	<u>2,239</u>	<u>2,198</u>
Total	\$ <u>22,041</u>	\$ <u>17,384</u>

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**NOTE 9. INDEBTEDNESS**

*Long-term Debt* - In 2011, the Corporation entered into a loan agreement with the County of Erie, with the assistance of the Erie County Fiscal Stability Authority, to borrow \$96,864, the proceeds of which are being primarily used to finance construction of a new residential health care facility and related infrastructure on the Grider Street campus. The facility opened in February 2013.

Long-term debt consisted of the following at December 31, 2013 and 2012, respectively:

	<u>2013</u>	<u>2012</u>
Erie County – Guaranteed Senior Revenue Bonds, Series 2004 (interest rates range from 4.9% to 5.7% at December 31, 2013) principal payments ranging from \$2,465 to \$7,220 are due annually on November 1 with interest payments due semi-annually on May 1 and November 1.	\$ 90,085	\$ 92,550
Erie County – loan payable (3.7% at December 31, 2013 and 2012) with principal and interest of \$662 due monthly.	<u>90,270</u>	<u>94,741</u>
	180,355	187,291
Less current portion	<u>7,226</u>	<u>6,936</u>
	<u>\$ 173,129</u>	<u>\$ 180,355</u>

Future annual principal payments applicable to long term debt for the years subsequent to December 31, 2014 are as follows:

2015	\$ 7,527
2016	7,861
2017	8,211
2018	8,573
2019-2023	48,935
2024-2028	59,617
2029-2033	<u>32,405</u>
Total	<u>\$ 173,129</u>

The Series 2004 Bonds are secured by a pledge of the gross receipts of the Corporation and amounts on deposit in certain debt service reserve funds. The bonds contain certain financial covenants which the Corporation is compliant with as of December 31, 2013 and 2012.

Pursuant to a Guaranty Agreement, the County has unconditionally guaranteed to the Corporation, the punctual payment of the principal, interest, and redemption premium, if any, on the Series 2004 Bonds, as the same shall become due and payable, and has pledged the faith and credit of the County for the performance of such guaranty. A municipal bond insurance policy has been purchased by the Corporation to guarantee all debt service payments in case of default by the Corporation and the County.

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**NOTE 9. INDEBTEDNESS (CONTINUED)**

The loan agreement with the County includes sinking fund requirements if certain covenants are not met by the Corporation. The Corporation met these requirements as of December 31, 2013. The loan payable has a final maturity of October 1, 2028.

**NOTE 10. RETIREMENT AND POST-EMPLOYMENT BENEFITS**

***Retirement Plan***

The Corporation participates in the New York State and Local Employees' Retirement System (the "System"). This is a cost-sharing multiple-employer retirement system. The System provides retirement benefits as well as death and disability benefits. Obligations of employers and employees to contribute and benefits to employees are governed by the New York State Retirement and Social Security Law ("NYSRSSL"). As set forth in the NYSRSSL, the Comptroller of the State of New York (the "Comptroller") serves as sole trustee and administrative head of the System. The Comptroller shall adopt and may amend rules and regulations for the administration and transaction of the business of the System and for custody and control of its funds. The System issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained by writing to the New York State and Local Retirement System, Gov. Alfred E. Smith State Office Building, Albany, NY 12244.

Generally all employees, except certain part-time employees, participate in the System. The System is noncontributory except for employees who joined the System after July 27, 1976; such employees contribute 3% of their salary for the first ten years of service; employees who joined the System after January 1, 2010 and before April 1, 2012 contribute 3% of the salary during their entire employment period; and employees hired after March 31, 2012 contribute between 3% and 6% of their salary for their entire employment period. The Corporation is required to contribute, at an actuarially determined rate, with payment due February 1 each year, for the retirement year ending each subsequent March 31.

Retirement expense for 2013 and 2012 amounted to approximately \$30,000 and \$27,000, respectively, based on a percent (which varies by length of service) of the salaries of covered employees.

***Other Post-Employment Benefits***

The Corporation adopted the provisions of accounting for post-employment benefits other than pensions in accordance with U.S. GAAP which establishes standards for the measurement, recognition, and display of Other Post-employment Benefits ("OPEB") expense/expenditures and related liabilities (assets), note disclosures, and, if applicable, required supplementary information ("RSI") in the financial reports of state and local governmental employers. These standards provide relevance and usefulness of financial reporting by 1) recognizing the cost of benefits in periods when the related services are received by the employer; 2) providing information about the actuarial accrued liabilities for promised benefits associated with past services and whether and to what extent those benefits have been funded; and 3) providing information useful in assessing potential demands on the employer's future cash flows. Prior to January 1, 2007, the Corporation recognized and financed these benefits on a pay-as-you-go basis. Effective January 1, 2007, the Corporation adopted GASB 45 *Accounting and Financial Reporting by Employers for Post-Employment Benefits*, which resulted in a change in accounting for OPEB.

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**NOTE 10. RETIREMENT AND POST-EMPLOYMENT BENEFITS (CONTINUED)**

*Plan Description*

The Corporation provides OPEB that include basic medical and hospitalization plan coverage to eligible retirees. Eligible retirees may only be covered under the indemnified plan of the Corporation. To qualify, a retiree must meet various eligibility requirements as agreed to in collective bargaining agreements. The Corporation pays varying amounts based on specific union agreements.

*Funding the Plan*

Currently, there is no New York State statute that expressly authorizes local governments to create a trust for OPEB purposes. Additionally, New York State's General Municipal Law does not allow for a reserve fund to accumulate moneys for OPEB obligations. The Corporation's Board of Directors and management believe it is prudent to reserve funds for the Plan and have therefore internally designated \$31,022 in 2013 and \$29,750 in 2012 for purposes of funding future post-employment benefits. These internally designated funds are included within assets whose use is limited. In addition to the funding for future post-employment benefits, the Corporation continues to finance current benefits on a pay-as-you-go basis.

*Annual OPEB Cost and Net OPEB Obligation*

The Corporation's annual OPEB cost is calculated based on the annual required contribution of the employer ("ARC"), an amount actuarially determined in accordance with the parameters of U.S. GAAP. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years.

The following table shows the components of the Corporation's annual OPEB cost for the years 2013, 2012 and 2011, the amount actually contributed to the plan, and changes in the net OPEB obligation:

	<u>2013</u>	<u>2012</u>	<u>2011</u>
<b>Annual OPEB Cost and Net OPEB Obligation</b>			
Annual Required Contribution	\$ 17,392	\$ 17,693	\$ 19,023
Interest on Net OPEB Obligation	4,742	4,207	3,561
Adjustment to Annual Required Contribution	<u>(4,263)</u>	<u>(3,782)</u>	<u>(3,202)</u>
Annual OPEB Cost	17,871	18,118	19,382
Contributions made	<u>(7,583)</u>	<u>(6,857)</u>	<u>(5,795)</u>
Increase in Net OPEB Obligations	10,288	11,261	13,587
Net OPEB Obligation – beginning of year	<u>99,827</u>	<u>88,566</u>	<u>74,979</u>
Net OPEB Obligation – end of year	<u>\$ 110,115</u>	<u>\$ 99,827</u>	<u>\$ 88,566</u>

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

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**NOTE 10. RETIREMENT AND POST-EMPLOYMENT BENEFITS (CONTINUED)**

The following table illustrates the Corporation's annual OPEB cost, percentage of annual OPEB cost contributed, and the net OPEB obligation at end of year:

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Annual OPEB Cost	\$ 17,871	\$ 18,118	\$ 19,382
Percentage of Annual OPEB Cost contributed	42.4%	37.9%	29.9%
Net OPEB Obligation at end of year	\$110,115	\$ 99,827	\$ 88,566

***Actuarial Method and Assumptions***

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Calculations are based on the types of benefits provided under the terms of the substantive plan at the time of the valuation and on the pattern of cost sharing between the employer and plan members. Calculations reflect a long-term perspective, so methods and assumptions used include techniques that are designed to reduce short-term volatility.

In the January 1, 2013 actuarial valuation, the projected unit credit cost method was used. The actuarial assumptions included a 4.75% investment rate of return, which is the projected long-term earning rate of the assets expected to be available to pay benefits. Since the Corporation does not currently segregate funding for these benefits, the appropriate rate is the expected return on the Corporation's general assets. Actuarial assumptions included an annual healthcare cost trend rate of 7.75% initially, reduced by decrements to an ultimate rate of 5.0% for the pre-65 plan and an initial rate of 5.25%, reduced by decrements to an ultimate rate of 5.0% for the post-65 plan over ten years. An assumed initial rate of 6.25%, reduced by decrements to an ultimate rate of 5.0% was used for the prescription drug plan over ten years. All rates included a 3.0% inflation assumption. The UAAL is being amortized as a level percentage of projected payroll. The payroll growth rate is assumed to be 3.25%. The amortization period is 30 years.

**NOTE 11. TRANSACTIONS WITH THE COUNTY OF ERIE**

***Settlement Agreement***

On December 30, 2009, the Corporation and the County entered into a "Settlement Agreement". The Settlement Agreement resulted in the Corporation and the County entering into a number of transactions to resolve litigation and prepare for implementing the Corporation's master facility plan.

In October 2012, the Corporation and the County signed an "Amendment" to the 2009 Settlement Agreement. The terms of the Amendment provide for the County to be reimbursed from the Corporation for certain workers compensation claims incurred by Corporation employees that were paid by the County. The Amendment also provides for the County to reimburse the Corporation, over time, for post retirement health expenses that the Corporation incurred for Corporation employees with service time at the County.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

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**NOTE 11. TRANSACTIONS WITH THE COUNTY OF ERIE (CONTINUED)**

*Other Transactions*

Amounts that are included in operating revenues and expenses in the statements of revenues, expenses, and changes in net position, which represent related-party transactions that occurred between the Corporation and the County during the years ended December 31, 2013 and 2012, are as follows:

The Corporation earned revenue totaling \$3,763 and \$3,760 for the years ended December 31, 2013 and 2012, respectively from the County. Revenue earned relates to services provided to School 84, mental health services and various other charges related to county departments located within the Corporation's physical plant. The Corporation's expenses incurred for services provided by the County totaled \$85 and \$576 for the years ended December 31, 2013 and 2012, respectively. Expenses incurred include services for buildings and ground maintenance, personnel, information, legal, and social services.

No additional capital commitments are outstanding from the County to the Corporation at December 31, 2013.

The net amount due to the County of approximately \$2,219 and \$1,587 at December 31, 2013 and 2012, respectively, are non-interest bearing and reflect the Corporation's net amount owed to the County as a result of various transactions and services between parties.

**NOTE 12. SELF INSURED OBLIGATIONS**

The Corporation is self-insured for medical malpractice related exposures for incidents occurring in 2004 and thereafter. The Corporation is self-insured for workers compensation claims from 2004 through 2011. Effective January 1, 2012 the Corporation has a high deductible workers' compensation insurance policy. The County has assumed malpractice and workers compensation liabilities, both asserted and unasserted, for periods prior to 2004.

Losses from asserted and unasserted medical malpractice and workers compensation claims are accrued based on actuarial estimates that incorporate the Corporation's past experience, the nature of each claim or incident, relevant trend factors, and estimated recoveries, if any, on unsettled claims.

Pursuant to a Consent Decree, the County agreed to provide the Corporation indemnification for malpractice related exposures of up to \$1,000 for both 2007 and 2006. Such indemnification is limited to claims occurrences, in the aggregate, of up to \$1,000, for each of 2007 and 2006. Approximately \$387 and \$747 of indemnification remains available for 2007 and 2006, respectively.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

**NOTE 12. SELF INSURED OBLIGATIONS (CONTINUED)**

The Corporation has accrued approximately \$25,700 and \$31,300 at 2013 and 2012, respectively, for medical malpractice related exposures. Such amounts have been discounted at 2.50% for 2013 and 2.25% for 2012, respectively, and the accrued liabilities are included within the self-insurance obligations caption of the accompanying statement of net position. Charges to expense for medical malpractice costs approximated (\$3,000) and \$10,800 in 2013 and 2012, respectively and are included within the other operating expenses caption of the accompanying statement of revenues, expenses and changes in net position. During 2013, the Corporation settled certain malpractice cases for amounts less than previously estimated. These settlements and other factors also impacted the current year estimation of reserve amounts for cases unsettled, resulting in a net \$3,000 benefit recognized in 2013.

The Corporation has accrued approximately \$32,000 and \$32,100 at 2013 and 2012, respectively, for workers compensation related exposures. Such amounts have been discounted at 1.25% and the liabilities are included within the self-insurance obligations caption of the accompanying statement of net position. Charges to expense for workers compensation costs approximated \$12,800 in 2013 and \$10,400 in 2012 and are included within the payroll, employee benefits and contract labor caption of the accompanying statement of revenues, expenses and changes in net position.

The Corporation is effectively self-insured for employee and retiree health costs. The Corporation participates in a multi-employer risk sharing arrangement that includes other local government employers. The Corporation has accrued approximately \$114,000 and \$103,000 at 2013 and 2012, respectively, for employee and retiree health related costs. Charges to expense for employee and retiree health related costs approximated \$41,000 and \$47,000 in 2013 and 2012, respectively and are included within the payroll, employee benefits and contract labor caption of the accompanying statement of revenues, expenses and changes in net position.

**NOTE 13. CONCENTRATIONS OF CREDIT RISK**

The Corporation grants credit without collateral to its patients, most of whom are insured under third-party payor arrangements. The mix of net receivables from patients and third-party payors at December 31, 2013 and 2012 is as follows:

	<u>2013</u>	<u>2012</u>
Medicare	29%	27%
Medicaid	22	27
Commercial insurance and HMO's	20	18
No-fault	10	10
Self-pay	5	9
Other	<u>14</u>	<u>9</u>
Total	<u>100%</u>	<u>100%</u>



**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**NOTES TO THE FINANCIAL STATEMENTS**  
**(000's OMITTED)**

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**NOTE 14. COMMITMENTS AND CONTINGENCIES**

The health care industry is subject to numerous laws and regulations of federal, state, and local governments. Compliance with these laws and regulations is subject to future government review and interpretation as well as regulatory actions unknown or unasserted at the time. Government activity, in recent years, has increased with respect to investigations and allegations concerning possible violations by health care providers of fraud and abuse statutes and regulations, which could result in the imposition of significant fines and penalties as well as significant repayments for patient services previously billed. While no regulatory allegations have been made against the Corporation, compliance with such laws and regulations can be subject to future government review and interpretations as well as regulatory actions unknown or unasserted at this time. It is the opinion of management and its counsel that such actions, if any, will not have a material adverse effect on the Corporation's financial statements.

Loss contingency liabilities are recorded in accordance with U.S. GAAP, which requires recognition of a loss when it is deemed probable that an asset has been impaired or a liability has been incurred, and the amount of the loss can be reasonably estimated. As of December 31, 2013 and 2012 the Corporation has recorded no loss contingencies except as disclosed in Note 12.

The Corporation leases various equipment and facilities under operating leases expiring at various dates through October 2023. Total rental expense for all operating leases was approximately \$2,500 and \$2,000, respectively in 2013 and 2012.

The following is a schedule by year of future minimum lease payments under operating leases as of December 31, 2013 that have initial or remaining lease terms in excess of one year:

2014	\$	1,073
2015		1,042
2016		728
2017		517
2018		333
2019 - 2023		<u>1,527</u>
	\$	<u><u>5,220</u></u>

**NOTE 15. ADOPTION OF NEW ACCOUNTING PRINCIPLE**

During the year ended December 31, 2013 the Corporation adopted GASB 65, *Items Previously Reported as Assets and Liabilities*, which resulted in a write-off of certain costs previously reported as deferred financing costs. An adjustment of \$2,128 was recorded as a decrease to beginning retained earnings for the period beginning January 1, 2012 in the statements of net position and the statements of revenue, expenses, and changes in net position.

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**NOTES TO THE FINANCIAL STATEMENTS**  
(000's OMITTED)

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**NOTE 15. ADOPTION OF NEW ACCOUNTING PRINCIPLE (CONTINUED)**

The adoption of the new pronouncement has been accounted for retrospectively and as such, certain 2012 figures have been restated as depicted below.

	<u>Previously Stated 2012</u>	<u>Adjustment 2012</u>	<u>Restated 2012</u>
Beginning net position	\$ 98,098	\$ (2,128)	\$ 95,970
Deferred financing costs	\$ 3,091	\$ (2,016)	\$ 1,075
Amortization expense	\$ 162	\$ (112)	\$ 50

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**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**SCHEDULE OF FUNDING PROGRESS FOR THE  
POSTEMPLOYMENT RETIREE HEALTHCARE PLAN  
(000's OMITTED)**

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<b><u>Actuarial Valuation Date</u></b>	<b><u>Actuarial Accrued Liability (AAL)</u></b>	<b><u>Unfunded AAL (UAAL)</u></b>	<b><u>Covered Payroll</u></b>	<b><u>UAAL as a Percentage of Covered Payroll</u></b>
January 1, 2013	\$ 240,503	\$ 240,503	\$ 124,649	193.0%
January 1, 2012	\$ 225,240	\$ 225,240	\$ 117,183	192.2%
January 1, 2011	\$ 232,782	\$ 232,782	\$ 115,844	201.0%

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON  
COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE  
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
*GOVERNMENT AUDITING STANDARDS*  
INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Erie County Medical Center Corporation  
Buffalo, New York

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements and the aggregate discretely presented component units, of Erie County Medical Center Corporation (a component unit of the County of Erie) (the "Corporation"), as of and for the year ended December 31, 2013, and the related notes to the financial statements, which collectively comprise Corporation's basic financial statements, and have issued our report thereon dated March 27, 2014.

### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Freed Maxick CPAs, P.C.*

Buffalo, New York  
March 27, 2014

**ERIE COUNTY MEDICAL CENTER CORPORATION**  
(A COMPONENT UNIT OF THE COUNTY OF ERIE)

**SCHEDULE OF FINDINGS AND RESPONSES  
FOR THE YEAR ENDED DECEMBER 31, 2013**

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**I. SUMMARY OF AUDITOR'S AUDIT RESULTS**

*Financial Statements*

Type of Auditor's Report(s) Issued: Unmodified

Internal control over financial reporting:

Material weakness(es) identified? \_\_\_\_\_ Yes     X     No

Significant deficiencies identified \_\_\_\_\_ Yes     X     None Reported

**II. FINDINGS – FINANCIAL STATEMENT AUDIT**

There were no findings during the financial statement audit.