# FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

DECEMBER 31, 2011 AND 2010

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CERTIFIED PUBLIC ACCOUNTANTS, PC

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Catskill Watershed Corporation Margaretville, New York

We have audited the accompanying statements of financial position of Catskill Watershed Corporation (a nonprofit organization), as of December 31, 2011 and 2010, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in the Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Catskill Watershed Corporation as of December 31, 2011 and 2010, and the changes in its net assets and cash flows for the years then ended in conformity with accounting principles generally accepted by the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated February 28, 2012, on our consideration of Catskill Watershed Corporation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audits.

## INDEPENDENT AUDITORS' REPORT (CONTINUED)

Our audits were performed for the purpose of forming an opinion on the financial statements referred to in the first paragraph taken as a whole. The supplementary information listed in the table of contents is presented for purposes of additional analysis and is not a required part of the above financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures including comparing the reconciling of such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

My call ous P.C.

Hudson, New York February 28, 2012

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## STATEMENTS OF FINANCIAL POSITION

## DECEMBER 31, 2011 AND 2010

#### ASSETS

		2011		2010
CURRENT ASSETS:				
Cash and Cash Equivalents	\$	34,261,616	\$	26,534,799
Cash and Cash Equivalents - Reserved		4,598,739		1,898,273
Short-Term Investments		12,128,350		19,806,668
Grants Receivable		69,489		30,399
Accounts Receivable		920		461
Accrued Interest Receivable		259,147		440,022
Loans Receivable, Net of				
Allowance for Doubtful Accounts		1,694,214		1,836,514
Prepaid Expenditures	_	26,099	_	24,355
Total Current Assets	_	53,038,574		50,571,491
PROPERTY, PLANT, AND EQUIPMENT, NET OF				
ACCUMULATED DEPRECIATION	_	347,762		355,778
LONG-TERM ASSETS:				
Long-Term Investments		29,279,407		26,639,972
Long-Term Investments - Reserved		8,154,000		8,154,000
Loans Receivable, Net of		. ,		, ,
Allowance for Doubtful Accounts		24,573,143		24,242,929
CWC Holdings I		111,000		_
CWC Holdings II LLC		1,500,000		2,829,567
Total Long-Term Assets		63,617,550		61,866,468
			_	
	\$	117,003,886	<u>\$</u>	112,793,737
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES:	_		_	
Accounts Payable	\$	1,148,936	\$	700,535
Accrued Expenditures		170,140		316,270
Deferred Revenue		109,654,308	_	101,784,529
Total Current Liabilities	_	110,973,384	_	102,801,334
NET ASSETS:				
Unrestricted		6,030,502		9,992,403
Temporarily Restricted		· · ·		-
Permanently Restricted	_		_	
Total Net Assets	_	6,030,502		9,992,403
	\$	117,003,886	\$	112,793,737

## STATEMENTS OF ACTIVITIES

## FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

	2011		2010
REVENUE:			
Grant Revenue	\$	9,473,264	\$ 16,572,689
Interest and Other Income		1,317,061	1,389,749
Total Revenue		10,790,325	17,962,438
EXPENDITURES:			
Program Services		15,568,580	19,514,434
Administrative and General		428,502	290,892
Total Expenditures		15,997,082	19,805,326
		(5,206,757)	(1,842,888)
OPERATING REVENUES, GAINS, AND OTHER SUPPORT:			
Investment Return Designated for Current Operations		1,244,856	908,737
Changes in Net Assets		(3,961,901)	(934,151)
Net Assets, Beginning	<del></del>	9,992,403	10,926,554
Net Assets, Ending	\$	6,030,502	9,992,403

## STATEMENTS OF CASH FLOWS

## FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

		2011		2010
CASH FLOWS FROM OPERATING ACTIVITIES:				<u> </u>
Cash from Funding Agencies	9	17,303,494	\$	10,715,163
Interest Income and Other		2,209,234		2,064,604
Cash Paid for Operating Activities		(12,545,239)		(19,602,126)
Net Cash Provided (Used) by Operating Activities		6,967,489		(6,822,359)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Proceed from Investment Maturities		22 221 107		CD 0CD 400
Purchase of Investments		23,331,107 (23,657,514)		60,960,402 (54,451,300)
Loan Payments Received		3,381,520		3,014,105
Loans Issued		(4,787,748)		(7,292,273)
Purchase of Fixed Assets				
Purchase CWC Holdings I		(105,922)		(41,522)
Purchase CWC Holdings II		(32,758) (567,739)		(1.600.000)
Net Cash Provided (Used) by Investing Activities				(1,600,000)
Net Cash Flovided (Osed) by Investing Activities		(2,439,054)		589,412
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		4,528,435		(6,232,947)
CASH AND CASH EQUIVALENTS, BEGINNING		45,239,062		51,472,009
CASH AND CASH EQUIVALENTS, ENDING	<u>\$</u>	49,767,497	<u>\$</u>	45,239,062
RECONCILIATIONS OF CHANGES IN NET ASSETS TO NET CASH I BY OPERATING ACTIVITIES FOR THE YEARS ENDED DECEMBER		, ,		
Changes in Net Assets	\$	(3,961,901)	\$	(934,151)
Adjustments to Changes in Net Assets				
to Net Cash Provided (Used) by Operating Activities:				
Depreciation		46,719		47,233
Impairment Loss on Property		2,166,038		, <u>-</u>
Change in Market Value		(533,558)		54,501
Bad Debt Expense		938,559		1,028,407
Working Capital Provided by Operating Activities		(1,344,143)		195,990
Changes in Assets and Liabilities:				
(Increase) Decrease in:				
Grants Receivable		(39,090)		(30,399)
Accounts Receivable		(459)		1,119
Accrued Interest Receivable		180,875		(288,383)
Due from Other Funds				, , ,
Prepaid Expenditures		(1,744)		(2,399)
(Decrease) Increase in:		, , ,		, ,
Accounts Payable		448,401		(899,075)
Accrued Expenditures Deferred Revenue		(146,130) 7,869,779		29,035 (5,828,248)
		8,311,632		(7,018,350)
Net Cash Provided (Used) by Operating Activities	\$	6,967,489	\$	(6,822,360)

Note: Totals may not add due to rounding
See independent auditors' report and notes to the financial statements.

## NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2011 AND 2010

## NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

This summary of significant accounting policies of the Catskill Watershed Corporation ("CWC") is presented to assist in understanding the CWC's financial statements. The financial statements and notes are representations of the CWC's management, which are responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

## A. Organization:

CWC is a not-for-profit organization as defined in sub-paragraph (a) (5) of Section 102 of the Not-for-Profit Law and is a local development corporation pursuant to Section 141 of the Not-for-Profit Corporation Law. The Corporation is exempt from income taxes under Section 501 (c)(3) of the United States Internal Revenue Code. CWC was organized as a non-profit corporation under the laws of the State of New York on November 5, 1996, and commenced operations on December 9, 1996. CWC was formed to relieve and reduce adult unemployment, promote and provide additional maximum adult employment, and attract new commerce and industry to the West of the Hudson (WOH) Watershed. CWC's primary purpose is to administer Watershed Protection and Partnership Programs necessary to maintain and enhance the water quality in the West of Hudson Watershed and to make decisions on funding and implementation of such programs.

#### B. Financial Statement Presentation:

CWC is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, CWC is required to present a statement of cash flows.

#### C. Fund Accounting:

In order to ensure observance of limitations placed on the use of resources available to CWC, the accounts are maintained in accordance with the principles of fund accounting grouped according to the restriction categories identified above. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into programs established according to their nature and purpose. Separate accounts are maintained for each major program. Accordingly, all financial transactions have been recorded and reported by program. CWC records all of its transactions in 16 self-balancing programs classified by the restriction categories identified above as follows:

I. Operating — The Operating Program includes resources that are expendable for support of CWC's operations. All inter-program activity has been eliminated through consolidation.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2011 AND 2010

## NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

- II. Alternate Design The Alternate Design Program includes resources and funds expended for design, construction, and installation of alternate designed septic systems, which would be required beyond the State, or Local regulations of enforceable standards. All inter-program activity has been eliminated through consolidation.
- III. Septic Program III The Septic Program III is a continuation of the Septic Program II and includes the creation and installation of new cluster septic systems for residences or small businesses where appropriate for water quality reasons. All inter-program activity has been eliminated through consolidation.
- IV. Septic System Maintenance The Septic System Maintenance Program is a voluntary cost-sharing program intended to reduce the occurrence of System failures through regular pump-outs and maintenance. All inter-program activity has been eliminated through consolidation.
- V. Land Acquisition The Land Acquisition Program represents funds expendable for the reimbursement to towns and/or villages in the WOH Watershed for costs incurred to review, access, and comment on submissions to acquire lands and to delineate the boundaries of hamlets, commercial and industrial areas, and village extensions. All inter-program activity has been eliminated through consolidation.
- VI. Stream Corridor Protection The Stream Corridor Protection Program's resources were made available for the costs of designing, constructing and implementing stream corridor protection projects in West of Hudson. The Debris Removal Program is included in this fund. All inter-program activity has been eliminated through consolidation.
- VII. Sand & Salt Storage Program II The Sand & Salt Program [II] funds were made available to improve storage of sand, salt and other road de-icing materials in the West of Hudson Watershed. All inter-program activity has been eliminated through consolidation.
- VIII. Community Wastewater Management The Community Wastewater Management Program resources are intended to provide assistance for Wastewater Management Projects in up to five identified Communities. All inter-program activity has been eliminated through consolidation.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## DECEMBER 31, 2011 AND 2010

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

- IX. Community Wastewater Management Phase II The Community Wastewater Management Program Phase II shall fund the design and construction of community septic systems and/or wastewater treatment plants in existing participating communities and in three additional participating communities. All inter-program activity has been eliminated through consolidation.
- X. Public Education Program The Public Education Program includes funds to educate the public and increase awareness of the nature and importance of the New York City (City) water supply. All inter-program activity has been eliminated through consolidation.
- XI. Stormwater Retrofits The Stormwater Retrofits Program represents funds expendable for the design, construction, implementation, and maintenance of storm water best management policies to address existing storm water run-off in concentrated areas of impervious surfaces. All inter-program activity has been eliminated through consolidation.
- XII. Stormwater Technical Assistance Funds The Stormwater Technical Assistance is to retain a Stormwater Program Specialist to assist applicants undertaking regulated activities to comply with the storm water provisions of the Watershed Regulations. All inter-program activity has been eliminated through consolidation.
- XIII. Tax Consulting The Tax Consulting Program provides funds for payment of fees and expenses of attorneys and/or professional consultants retained by the CWC and/or the towns and/or villages in the WOH Watershed to analyze or assist in the administration of real property taxes paid by the City on City-owned land within the WOH Watershed. All inter-program activity has been eliminated through consolidation.
- XIV. WOH Future Stormwater The Future Stormwater Controls Program represents funds expendable for the design, construction, implementation, and maintenance of storm water measures with the WOH Watershed required by the New York City Watershed Regulation not otherwise required by Federal and/or State law. All inter-program activity has been eliminated through consolidation.
- XV. Local Technical Assistance Program The Local Technical Assistance Program was established to provide for the development and implementation of Community Planning Initiatives. All inter-program activity has been eliminated through consolidation.
- XVI. Catskill Fund for the Future Funds allocated to the Catskill Fund for the Future are used for the support of responsible, environmentally sensitive economic development projects in the WOH Watershed. All inter-program activity has been eliminated through consolidation.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2011 AND 2010

## NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

#### D. Basis of Presentation:

CWC prepares its financial statements and maintains its records on the accrual basis of accounting. This method is consistent with that used in the preparation of CWC's annual information returns.

#### E. Basis of Revenue Recognition:

Program revenue is recognized when the related program expenditure is incurred, as expenditures are the prime factor in determining funding eligibility. Program receipts in excess of revenue recognized is recorded as deferred grant revenue.

#### F. Property, Plant, and Equipment:

Property, plant, and equipment are stated at cost, or at fair market value for donated items. Expenditures for additions, improvements, and major renewals, which extend the life of an asset, are capitalized, whereas expenditures for maintenance and repairs are charged to operations when incurred. The amounts for property disposals are removed from the assets, accumulated depreciation accounts, and any resultant gain or loss is included in earnings.

#### G. Depreciation:

Depreciation is computed for financial reporting purposes using principally the straightline method based upon estimated useful lives of the assets; ranging from 5 to 39.5 years.

#### H. Income Taxes:

CWC is income tax exempt under Section 501 (c) (3) of the United States Internal Revenue Code. Accordingly, no provision for income taxes has been made.

#### I. Cash and Cash Equivalents:

CWC considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The carrying amounts reported in the statement of financial position approximate fair values because of the short maturity of those instruments.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2011 AND 2010

## NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

#### J. Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### K. Advertising:

The Corporation expenses advertising costs as they are incurred.

#### NOTE 2 – CASH AND CASH EQUIVALENTS:

Cash and cash equivalents deposited with financial institutions amounted to \$49,767,197 and \$45,239,062 as of December 31, 2011 and 2010, respectively.

The bank balance was \$50,183,534 and \$45,652,182 as of December 31, 2011 and 2010, and was entirely covered by FDIC or by collateral held by a bank in the Corporation's name.

There are three categories of credit risk that apply to the Corporation's balance:

- 1. Insured or collateralized with securities held by the Corporation or by the Corporation's agent in the Corporation's name;
- 2. Collateralized with securities held by the pledging financial institution's trust department or the Corporation's agent in the Corporation's name; and
- 3. Uncollateralized.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

DECEMBER 31, 2011 AND 2010

## NOTE 2 – CASH AND CASH EQUIVALENTS (CONTINUED):

Balances held in each category as of December 31, 2011, are as follows:

	Bank	Carrying	
Program	Balance	Amount	FDIC/Collateral
Alternate Design	\$ 250,000	\$ 250,000	Insured (FDIC)
Septic Program III	250,000	250,000	Insured (FDIC)
Subtotal	500,000	500,000	
Operating I	525,022	108,684	Collateral Held by Unit's Custodial Bank
Operating II	150,867	150,867	Collateral Held by Unit's Custodial Bank
Alternate Design	1,161,205	1,161,205	Collateral Held by Unit's Custodial Bank
Septic Program III	4,427,239	4,427,239	Collateral Held by Unit's Custodial Bank
Septic Maintenance	1,513,594	1,513,594	Collateral Held by Unit's Custodial Bank
Stream Corridor Protection	2,861,625	2,861,625	Collateral Held by Unit's Custodial Bank
Sand & Salt Storage			
Facilities II	450,151	450,151	Collateral Held by Unit's Custodial Bank
Community Wastewater	2,714,916	2,714,916	Collateral Held by Unit's Custodial Bank
Community Wastewater II	19,898,122	19,898,122	Collateral Held by Unit's Custodial Bank
Public Education	14,274	14,274	Collateral Held by Unit's Custodial Bank
Stormwater Retrofits	2,462,226	2,462,226	Collateral Held by Unit's Custodial Bank
Stormwater Retrofits -			-
Technical Assist.	134,682	134,682	Collateral Held by Unit's Custodial Bank
Stormwater Retrofits -			
Maintenance	143,207	143,207	Collateral Held by Unit's Custodial Bank
Tax Consulting	453,704	453,704	Collateral Held by Unit's Custodial Bank
WOH Future Stormwater	7,232,988	7,232,988	Collateral Held by Unit's Custodial Bank
WOH Future Stormwater -			
Lateral Repair Program	291,838	291,838	Collateral Held by Unit's Custodial Bank
Local Technical Assistance	698,385	698,385	Collateral Held by Unit's Custodial Bank
Catskill Fund for the Future	4,546,453	4,546,453	Collateral Held by Unit's Custodial Bank
CFF - Business Recovery	3,035	3,035	Collateral Held by Unit's Custodial Bank
Subtotal	49,683,534	49,267,196	
M. T. I	\$ 50,183,534	\$ 49,767,196	

Note: Totals may not add due to rounding.

Deposits in the Catskill Fund for the Future Program were \$-0- and \$5,194,959 as of December 31, 2011 and 2010, respectively. Of these deposits, \$-0- and \$162,390 were maintained by New York State Environmental Facilities Corporation (NYSEFC), respectively. NYSEFC is a public benefit corporation. All remaining NYSEFC deposits were transferred to the Catskill Watershed Corporation.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2011 AND 2010

## NOTE 3 - RESERVED CASH AND INVESTMENTS:

The Septic Program, Stream Corridor, Community Wastewater Management, and the Catskill Fund for the Future have reserved cash and/or money markets of \$715,248, \$2,500,000, \$1,120,843, and \$262,648, respectively. The Catskill Fund for the Future also has reserved investments of \$8,154,000. The reserves were established for the Septic Hardship Program, Debris Removal, Street Laterals and the Catskill Fund for the Future municipal lateral and decommissioning and hospital healthcare loans.

#### NOTE 4 - RECEIVABLES:

#### A. Grants Receivable:

Grants receivable represents that portion of grant monies due to CWC from granting entities or NYCDEP for expenditures incurred by CWC. A summary of grants receivable as of December 31, 2011 and 2010, is as follows:

Program	 2011	 2010
Catskill Fund for the Future - Empire State Development Grant	\$ 69,489	\$ 30,399

#### B. Accrued Interest Receivable:

Accrued interest receivable consists of interest income that has not been received at year-end. Accrued interest receivable as of December 31, 2011 and 2010, amounted to \$259,147 and \$440,022, respectively.

#### C. Loans Receivable:

Within the Catskill Fund for the Future Program, there are 138 loans receivable from a variety of entities totaling, \$28,972,904. The years of maturity range from 2011 to 2026 and the interest rates range from 1.125 percent to 6.5 percent. Collateral consists of a first or second position on real estate and/or entity assets. The loans are classified as current and long-term assets in the accompanying financial statements. CWC has established an allowance for doubtful accounts in the amount of \$2,705,547. Provisions for losses of allowances on loans receivable are determined on the basis of loss experience, known and inherent risks in the loan portfolio, the estimated value of underlying collateral, and current economic conditions.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## DECEMBER 31, 2011 AND 2010

## NOTE 5 – PROPERTY, PLANT, AND EQUIPMENT:

Property, plant, and equipment as of December 31, 2011 and 2010, is summarized as follows:

		2011						2010
	Cost			Accumulated N Depreciation		Net Book Value		et Book Value
Land	\$	13,300	\$	_	\$	13,300	\$	13,300
Building		186,700		64,596		122,104		126,830
Equipment		171,735		156,900		14,835		22,311
Vehicle		74,611		37,075		37,536		19,704
Furniture & Fixtures		241,909		213,695		28,213		35,780
Improvements		225,161		98,987		126,174		129,851
Software		40,804		35,204		5,600		8,002
	\$	954,219	\$	606,457	\$	347,762	\$	355,778

Note: Totals may not add due to rounding.

Depreciation expense for the years ended December 31, 2011 and 2010 are \$46,718 and \$47,233, respectively.

#### NOTE 6 - INVESTMENTS:

Under NYCDEP contractual obligations, net appreciations can be used as regular program expenditures, contract specific expenditures or a reduction of the NYCDEP financial/contractual obligation. The CWC utilizes all net appreciations for annual expenditures unless there are contractual or Board of Director designated restrictions. The following schedule summarizes the [bond] investment return and its classification in the statement of activities:

Interest on Long-Term Investments	\$ 599,669
Net Realized Gains Net Unrealized Gains/(Losses)	 59,840 536,559
Return on Long-Term Investments Interest on Short-Term Investments	 1,196,068 48,788
Total Return on Investments	\$ 1,244,856
Investment Return Designated for Current Operations	\$ 1,244,856
Note: Totals may not add due to rounding.	

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2011 AND 2010

## NOTE 6 – INVESTMENTS (CONTINUED):

In addition to investing in money markets and/or certificates of deposits, the CWC has purchased 'investment grade' municipal & agency bonds rated Baa to AAA or equivalent and with maturities ranging from one year up to approximately 5 years. The bonds are classified as short or long term investments on the Statement of Financial Position and are considered to be investments held to maturity. However, certain bonds were purchased &/or sold to reflect market conditions/opportunities. The investments are stated at market value and any bond premiums or discounts are amortized on a straight-line basis. Market value is determined using a fair value measurement hierarchy. CWC's investments are each valued using level 1 inputs. Any unrealized gains or losses are reflected in the Statement of Activities. Below is summary of the investments:

		2011		2010
		Unrealized		
	Carry Value	Gain/(Loss)	Market Value	Market Value
Municipal & Agency Bonds	\$ 1,214,988	\$ 6,221	\$ 1,221,209	\$ 3,000,678
Municipal & Agency Bonds	\$ 28,801,623	\$ 477,784	\$ 29,279,407	\$ 26,639,972
M & A Bonds - Reserved *	8,154,000		8,154,000	8,154,000
Total Long-Tenn	\$ 36,955,623	\$ 477,784	\$ 37,433,407	\$ 34,793,972
* See Note 3				,

See Note 3

Note: Totals may not add due to rounding.

#### NOTE 7 – COMPENSATED ABSENCES:

Employees of CWC earn annual time at various amounts. In case of termination of employment or upon retirement, employees are entitled to payment for accumulated annual and sick time. The estimated annual and sick time liability at December 31, 2011 and 2010. of \$64,387 and \$55,300, respectively, has been included in accrued expenses in the accompanying financial statements.

#### NOTE 8 – DEFERRED GRANT REVENUE:

Any payment(s) received in advance of expenditure are not recognized as income until such expenditures are incurred. Such advance payments are recorded as deferred grant revenue. A summary of deferred grant revenue as of December 31, 2011 and 2010 is as follows:

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## DECEMBER 31, 2011 AND 2010

## NOTE 8 - DEFERRED GRANT REVENUE (CONTINUED):

Program	2011		<del></del>	2010
Operating	\$	522,674	\$	700,411
Alternate Design		1,182,988		1,182,988
Septic Program III		4,396,282		3,362,984
Septic Maintenance		1,486,706		1,486,706
Land Acquisition		20		
Stream Corridor Protection		2,861,374		456,065
Sand & Salt Storage II		450,151		499,906
Community Wastewater		2,710,342		2,710,342
Community Wastewater II		19,401,830		10,576,847
Public Education		9,271		199
Stormwater Retrofits		2,361,315		3,176,772
Stormwater Technical Assistant		134,682		61,866
Tax Consulting		1,076,208		1,225,840
WOH Future Stormwater		12,845,990		15,734,294
Local Technical Assistance		689,168		884,578
Catskill Fund for the Future		59,477,818		59,724,733
	\$	109,606,819	\$	101,784,529

Note: Totals may not add due to rounding.

## NOTE 9 - GRANT REVENUE:

Grant Revenue in the Statements of Activities is comprised of the following:

	 2011	 2010
New York City Department of		
Environmental Protection	\$ 9,422,449	\$ 16,538,938
Other	 50,815	 33,751
	\$ 9,473,264	\$ 16,572,689

Note: Totals may not add due to rounding.

## NOTE 10 - RETIREMENT PROGRAM (DEFINED CONTRIBUTION):

The Corporation sponsors a simplified pension retirement plan. Contributions to the plan for 2011 and 2010 were \$74,828 and \$71,677, respectively.

See independent auditors' report.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2011 AND 2010

#### NOTE 11 - CONTINUED EXISTENCE:

CWC's continued existence is dependent upon funds received from the City funding agencies to meet its normal operating expenditures.

## NOTE 12 - COMMITMENTS AND CONTINGENCIES:

- A. CWC receives City funding for specific purposes that are subject to review and audit by City agencies. Such audits could result in a request for reimbursement by the City for expenditures disallowed under the terms and conditions of the appropriate agency. CWC believes that disallowed expenditures, if any, will not have a material effect on any of the individual CWC's funds or the overall financial position of CWC.
- B. The CWC entered into two [three-year] operating leases totaling \$17,758 for a copy machine and a plotter. Total rental expenditures on the leases for the fiscal years ended December 31, 2011, was \$1,536. The minimum future operating lease payments are as follows:

Year Ending December 31	_	
2012	\$	5,851
2013		5,851
2014		4,520
2015		-
2016		-
	\$	16,222

#### NOTE 13 - EMPIRE STATE DEVELOPMENT GRANT:

The CWC was awarded \$74,030 to implement the Green Concierge Technical Assistance Project. See Note 4-A.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## DECEMBER 31, 2011 AND 2010

## NOTE 14 - CWC HOLDINGS:

The CWC sold [in 2010] the original CWC Holdings I, LLC and owns 100% of the CWC Holdings II, LLC which are consolidated in the financial statements. During 2011, CWC foreclosured on certain loans, taking possession of the property which was placed into CWC Holdings I, LLC.

	Balance Sheets													
		Decembe	er 31,	2011		December 31, 2010								
		CWC		CWC		CWC	CWC							
	Hold	ngs I, LLC	Hol	dings II, LLC	Hold	ings I, LLC	Holdings II, LLC							
Assets														
Checking Building (net)	\$	- 111,000	\$	58,805 1,484,163	\$		\$	409,347 2,420,362						
Total Assets	\$	111,000	\$	1,542,968	\$	-	\$	2,829,709						
Liabilities														
Current Liabilities	\$	***	\$	42,968	\$	-	\$	142						
Equity		111,000		1,500,000		-		2,829,567						
Total Liabilities & Equity	\$	111,000	\$	1,542,968	\$	-	\$	2,829,709						
	Income Statements													
		Decembe	Decembe	r 31, 2	010									
		CWC		CWC		CWC		CWC						
	Holdi	ngs I, LLC	Hole	lings II, LLC	Hold	ngs l, LLC	Hold	ings II, LLC						
Income	\$	<u> </u>	\$		\$	1,335	<u>\$</u>							
Expenses														
Advertising & Promotion				-		253		-						
Depreciation Expense		_		-		1,447		-						
Insurance Expense		-		-		1,462		-						
Legal Services		-		-		229		-						
Misc. Expense		=		-		9		_						
Taxes		-		-		3,094		-						
Utilities		-		-		(1,023)		-						
Loss on Impairment		552,053		1,546,765										
Expenses		552,053		1,546,765		5,471	****							
Net Income (Loss)	\$	(552,053)	\$	(1,546,765)	\$	(4,136)	\$	-						

Note: Totals may not add due to rounding.

The CWC had purchased CWC Holdings I, LLC and CWC Holdings II, LLC for renovation and resale. CWC Holdings I, LLC properties are now held for sale. The CWC Holdings II, LLC completed renovations and is now held for sale. The impairment loss is reflected in the Statement of Activities as a component of program expense for the Catskill Fund for the Future.

See independent auditors' report.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2011 AND 2010

#### NOTE 15 - SUBSEQUENT EVENTS:

The date to which events occurring after December 31, 2011, the date of the most recent balance sheet, have been evaluated for possible adjustment to the financial statements or disclosure is February 28, 2012, which is the date on which the financial statements were available to be issued.

## NOTE 16 - INCOME TAXES:

The Organization is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code. The Organization is not liable for income taxes if it operates within the confines of its exempt status, though the Organization may be responsible for taxes on unrelated business activities. In the event of an examination of the income tax returns, the tax liability of the Organization could be changed if an adjustment in the tax exempt purpose or income from unrelated business activities is ultimately determined by the taxing authorities. The Organization's income tax filings are subject to audit by various taxing authorities. The Organization's open audit periods are 2008–2011. Management continually evaluates expiring statutes of limitation, audits, proposed settlements, changes in tax law and new authoritative rulings. The Organization believes their estimates are appropriate based on current facts and circumstances. Accordingly, there are no uncertain tax positions to disclose. As such, there are no correspondingly related interest and penalties to be accrued thereon.

#### A. Interest and Penalties:

During the years ended December 31, 2011 and 2010, the Company recognized approximately \$-0- and \$-0- in interest and penalties. The Company has accrued approximately \$-0- and \$-0- for the payment of interest and penalties as of December 31, 2011 and 2010, respectively.

#### B. Open Tax Years:

With few exceptions the Company is no longer subject to Federal and State income tax examinations by tax authorities for the years before 2007.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2011 AND 2010

## NOTE 17 – FAIR VALUE MEASUREMENTS:

A. Major categories of assets and liabilities measured at fair value on a recurring basis comprise the following:

Description			in	Quoted Prices Active Markets Identical Assets (Level 1)	Ot	Significant her Observable Observable (Level 2)	Un	Significant Unobservable Inputs (Level 3)	
As of December 31, 2011		*							
Assets									
Investments Held to Maturity	\$	38,654,616	\$	38,654,616	\$	-	\$	-	
Loans Receivable, net		26,267,357		-		26,267,357		-	
CWC Holdings I LLC		111,000		-		111,000		-	
CWC Holdings II LLC		1,500,000		-		1,500,000		-	
	\$	66,532,973	\$	38,654,616	\$	27,878,357	\$	-	
Liabilities									
Deferred Grant Revenues	\$	109,606,819	\$		\$	109,606,819	\$	-	
As of December 31, 2010									
Assets				-					
Investments Held to Maturity	\$	37,794,650	\$	37,794,650	\$	-	\$	-	
Loans Receivable, net		26,079,443		-		26,079,443		-	
CWC Holdings II LLC		2,829,567						2,829,567	
	\$	66,703,660	\$	37,794,650	\$	26,079,443	\$	2,829,567	
Liabilities									
Deferred Grant Revenues	\$	101,784,529	\$	-	<u>\$</u>	101,784,529	\$	-	

- Level 1 Inputs: Quoted prices (unadjusted) in active markets for identical assets or liabilities
- ❖ Level 2 Inputs: Directly of indirectly observable (market based) information This includes quoted prices for similar assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are not active. For loans receivable and deferred grant revenue fair value is estimated as the present value of expected future cash inflows or outflows.
- Level 3 Inputs: Unobservable inputs for the asset or liability for which there is no market data or for which asset and liability values are not correlated with market value For investments in the holdings, LLC's significant inputs include initial cash investment and measurements of marketability as the project nears completion. This is utilized to estimate future cash flows from the project. As needed impairments in value have been recognized in the past as a reduction in fair value.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2011 AND 2010

## NOTE 17 - FAIR VALUE MEASUREMENTS (CONTINUED):

The table below provides a reconciliation of the beginning and ending net balances for assets and liabilities measured at the fair value and classified as Level 3 in the fair value hierarchy:

	Year Ended December 31,								
		2011		2010					
Balance at Beginning of Period	\$	2,829,567	\$	1,296,809					
Unrealized gains/(losses)		-		· ·					
Realized losses		(1,546,765)		(67,242)					
Purchases, issuances, sales and settlements		217,198		1,600,000					
Transfers in and/or out of Level 3		(1,500,000)		_					
Balance at End of Period	\$	_	\$	2,829,567					

Note: Totals may not add due to rounding.

Realized and unrealized gains and losses of \$1,546,765 and \$67,242 for 2011 and 2010, respectively are included in changes in net assets are reported in the Statement of Activities as a component of program expense for the Catskill Fund for the Future. There were no transfers into Level 3 from Level 2. However, the LLC was transferred out of Level 3 into Level 2. The Organization's policy is to recognize transfers into and out of Level 3 as of the actual date of the event or change in circumstances.

#### B. Other Fair Value Disclosures:

Financial instruments are recorded at carrying value in the financial statements; however, the fair value of these instruments is disclosed below in accordance with current accounting guidance related to financial instruments.

The following methods and assumptions were used to estimate fair value of each class of financial instruments for which it is practicable to estimate that value:

- I. Cash and Cash Equivalents: the carrying amount approximates fair value because of the short maturity of those instruments.
- II. Accrued Interest Receivable: the carrying amount approximates fair value because of the short term to the ultimate scheduled payment date.
- III. Property, Plant and Equipment: the fair value of property, plant and equipment held and used is determined, whenever possible, by reference to quoted market prices and other market information for similar assets. This is then compared to depreciated historical cost values as a measure to determine potential impairment loss. Impairment losses have been recognized through the current year end in the amount of \$67,220.
- IV. Accounts Payable and Accrued Expenses: the carrying amounts approximate fair value because of the short term to liquidation of the instruments.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2011 AND 2010

#### NOTE 18 – INTER-PROGRAM FUND TRANSFERS:

The Board of Directors has re-allocated certain program funds to develop new programs, continue existing programs and/or because of NYCDEP contractual requirements. A summary of the inter-program transfers is as follows:

Program	<u>T</u>	ransfer-In	Transfer-Out		
Operating I	\$	250,000	\$	-	
Stream Corridor - Debris Program		2,500,000			
Future Stormwater Catskill Fund for the Future				2,500,000 250,000	
Total Inter-Program Transfers	\$	2,750,000	\$	2,750,000	

The Operating Program received funds to repair office damage due to a tropical storm.

## NOTE 19 - IMPAIRED LONG-LIVED ASSETS:

Property related to CWC Holdings I and CWC Holdings II have been written down to fair value, which was determined by using licensed real estate brokers, who prepared market valuations for both properties. CWC used these valuations to establish the fair market value of the property. Property and equipment related to buildings and improvements were written down based on costs of repair due to flooding. The amount of impairment loss has been charged to the statement of activities for the year ended December 31, 2011.

SUPPLEMENTARY INFORMATION

## SCHEDULE OF FINANCIAL POSITION - BY PROGRAM

## DECEMBER 31, 2011

	SSETS	4
<b>^1</b>		•

ASSETS								
	Unrestricted Operating	Alternate Design	Septic Program III	Septic System Maintenance	Stream Corridor Protection	Subtotal Carried Forward		
Current Assets:								
Cash - Checking	\$ 259,729	\$ 197,774	\$ 3,961,991	\$ 288,015	\$ 361,625	\$ 5,069,134		
Cash - Money Market			_	-		-		
Cash - Certificates of Deposit		-	_	_	J.	-		
Cash - Reserved			715,248		2,500,000	3,215,248		
Short-Term Investments	122	1,213,432		1,225,579	.,,	2,439,133		
Grants Receivable			_	-, -,		_,,		
Accounts Receivable				_		-		
Accrued Interest Receivable				_	-	•		
Loans Receivable, Net of								
Allowance for Doubtful Accounts		_	_	-	_	_		
Due from Other Funds	99,636		(42,136)	(515)	(251)	56,734		
Prepaid Expenditures	23,086		(1-,123)	-	(231)	23,086		
Total Current Assets	382,573		4,635,103	1,513,079	2,861,374	10,803,335		
Total Current Assets	362,373	1,411,200	4,055,105	1,313,079	2,001,374	10,803,333		
Property, Plant, and Equipment, Net of								
Accumulated Depreciation	272,405	_	18,952		_	291,357		
ricciandiana Baprovinion			103702			271,301		
Long-Term Assets:								
Long-Term Investments	-		_	-	~	-		
<u> </u>								
Loans Receivable, Net of								
Allowance for Doubtful Accounts	-	-	-	_	_	-		
CWC Holdings I LLC								
CWC Holdings II LLC	-	-	~	-	-	-		
			-			*		
Total Long-Term Assets		<del></del>				<del></del>		
	\$ 654,978	\$ 1,411,206	\$ 4,654,055	\$ 1,513,079	\$ 2,861,374	\$ 11,094,692		
Y A DYK KONTOO AND A DOOR ACCORDING								
LIABILITIES AND NET ASSETS								
Current Liabilities:								
Accounts Payable	\$ 12,167	\$ -	\$ 257,773	\$ 2,096	\$ -	\$ 272,036		
Accrued Expenditures	120,137		-	-		120,137		
Deferred Grant Revenue	522,674	1,182,988	4,396,282	1,486,706	2,861,374	10,450,024		
Deferred Interest Income		, ,			, , <u>.</u>	_		
Total Current Liabilities	654,978	1,182,988	4,654,055	1,488,802	2,861,374	10,842,197		
Total Carront Etablitics	054,570	1,102,500	1,001,000	1,400,002	2,001,574	10,042,197		
Net Assets:								
Unrestricted	•	228,218	-	24,277	-	252,495		
Temporarily Restricted		-	-	•	-	4		
Permanently Restricted	pa.		<u> </u>		-	н		
Total Net Assets	-	228,218	-	24,277	_	252,495		
•								
	\$ 654,978	\$ 1,411,206	\$ 4,654,055	\$ 1,513,079	\$ 2,861,374	\$ 11,094,692		
		ALTERNATION OF THE STREET		The state of the s		PROCESS AND CONTRACTOR		

## SCHEDULE OF FINANCIAL POSITION - BY PROGRAM (CONTINUED)

## DECEMBER 31, 2011

Forward         Acquistion         II         Management         Management II         Program           Current Assets:           Cash - Checking         \$ 5,069,134         \$ -         \$ 450,151         \$ 1,594,073         \$ 19,898,122         \$ 14,274         \$           Cash - Money Market         - <th>27,025,754 </th>	27,025,754 
Cash - Checking       \$ 5,069,134       - \$ 450,151       \$ 1,594,073       \$ 19,898,122       \$ 14,274       \$ Cash - Money Market         Cash - Certificates of Deposit	4,336,091 2,439,133
Cash - Money Market	4,336,091 2,439,133
Cash - Certificates of Deposit	2,439,133 -
	2,439,133 -
Cash - Roserved 5,215,246 - 1,120,045	2,439,133 -
Short-Term Investments 2,439,133	-
Grants Receivable	431
	431
Accounts Receivable	-
Loans Receivable, Net of	
A11. C. 75 - 14C1A	
	40 105
	43,187
Prepaid Expenditures 23,086	23,086
Total Current Assets 10,803,335 20 450,151 2,714,916 19,888,234 11,026	33,867,682
Property, Plant, and Equipment, Net of	
Accumulated Depreciation 291,357	291,357
Long-Term Assets:	
Long-Term Investments	
	-
Loans Receivable, Net of	
Allowance for Doubtful Accounts	-
CWC Holdings I LLC	-
CWC Holdings II LLC	-
Total Long-Term Assets	м
\$ 11,094,692 \$ 20 \$ 450,151 \$ 2,714,916 \$ 19,888,234 \$ 11,026 \$	34,159,039
LIABILITIES AND NET ASSETS	
Current Liabilities:	
Accounts Payable \$ 272,036 \$ - \$ - \$ - \$ 486,404 \$ 5 \$	758,445
·	121,887
	33,021,638
Deferred Interest Income	
Total Current Liabilities 10,842,197 20 450,151 2,710,342 19,888,234 11,026	33,901,970
Net Assets:	
Unrestricted 252,495 - 4,575	257,070
Temporarily Restricted	-
Permanently Restricted	*
Total Net Assets 252,495 4,575	257,070
\$ 11,094,692 \$ 20 \$ 450,151 \$ 2,714,917 \$ 19,888,234 \$ 11,026 \$	34,159,040

Note: Totals may not add due to rounding.

See independent auditors' report and notes to the financial statements.

## SCHEDULE OF FINANCIAL POSITION - BY PROGRAM (CONTINUED)

## DECEMBER 31, 2011

ASSETS					
	Subtotal		Stormwater		Subtotal
	Brought	Stormwater	Technical	Tax	Carried
	Forward	Retrofits	Assistance	Consulting	Forward
Current Assets;			<u> </u>		
Cash - Checking	\$ 27,025,754	\$ 1,556,875	\$ 134,682	\$ 63,768	\$ 28,781,079
Cash - Money Market		-	-	-	-
Cash - Certificates of Deposit	_	-		_	_
Cash - Reserved	4,336,091	<u></u>	<u></u>	-	4,336,091
Short-Term Investments	2,439,133	1,048,558	_	742,146	4,229,837
Grants Receivable			<u></u>	· _	· .
Accounts Receivable	431	-	-		431
Accrued Interest Receivable		-	-	9,436	9,436
Loans Receivable, Net of				,,,,,,,	3,.50
Allowance for Doubtful Accounts		-	-	_	
Due from Other Funds	43,187	(4,468)	-	(1,798)	36,921
Prepaid Expenditures	23,086	(1, 100)	_	(-3,7,4)	23,086
-	33,867,682	2,600,965	134,682	813,552	37,416,881
Total Current Assets	33,601,062	2,000,903	134,062	613,332	37,410,661
Property, Plant, and Equipment, Net of					
Accumulated Depreciation	291,357	12,636	_		303,993
Toolsandida Deptermon					· ———
Long-Term Assets:					
Long-Term Investments	-	-	-	271,376	271,376
Loans Receivable, Net of					
Allowance for Doubtful Accounts	-	-	-		-
CWC Holdings I	-	-	-		
CWC Holdings II LLC	_				<u> </u>
Total Long-Term Assets	_			271,376	271,376
Total Long-Total Assocs				· · · · · · · · · · · · · · · · · · ·	
	\$ 34,159,039	\$ 2,613,601	\$ 134,682	\$ 1,084,928	\$ 37,992,250
LIABILITIES AND NET ASSETS					
Current Liabilities:					
Accounts Payable	\$ 758,445	\$ 252,285	\$ -	\$ 8,721	\$ 1,019,451
Accrued Expenditures	121,887	_	•	-	121,887
Deferred Grant Revenue	33,021,638	2,361,315	134,682	1,076,208	36,593,843
Deferred Interest Income	,,	-	, -	-	, , , ,
Total Current Liabilities	33,901,970	2,613,600	134,682	1,084,929	37,735,181
Total Current Elabinities.				1,001,545	
Net Assets:					
Unrestricted	257,070	-	-	_	257,070
Temporarily Restricted		-	-	-	-
Permanently Restricted	<u></u>		-	-	
Total Net Assets	257,070				257,070
	ው <i>ግለ</i> 1ድር ርላል	⊕ g∠12∠00	\$ 124.60A	e 1 004 000	ቁ <i>ኋግ</i> በበኅ ኅ៩1
	\$ 34,159,040	\$ 2,613,600	\$ 134,682	\$ 1,084,929	\$ 37,992,251

## SCHEDULE OF FINANCIAL POSITION - BY PROGRAM (CONTINUED)

## DECEMBER 31, 2011

ASSETS		Subtotal Brought Forward		WOH Future Stormwater Controls		Local Technical Assistance		Catskill Fund for the Future		Totals
Current Assets:										
Cash - Checking	\$	28,781,079	\$	495,484	\$	698,385	\$	4,286,668	\$	34,261,616
Cash - Money Market		-		-		-		_		-
Cash - Certificates of Deposit		-		-		-		_		-
Cash - Reserved		4,336,091		-		-		262,648		4,598,739
Short-Term Investments		4,229,837		7,609,416		-		289,097		12,128,350
Grant Receivable		-		-		-		69,489		69,489
Accounts Receivable		431		-		-		489		920
Accrued Interest Receivable Loans Receivable, Net of		9,436		86,074		-		163,637		259,147
Allowance for Doubtful Accounts		-		<u>.</u>				1,694,214		1,694,214
Due from Other Funds		36,921		(3,102)		(27)		(33,793)		-
Prepaid Expenses		23,086	_	<u>-</u>			_	3,013	_	26,099
Total Current Assets		37,416,881	_	8,187,872	_	698,358		6,735,462	_	53,038,574
Property, Plant, and Equipment, Net of				12.260				20.500		
Accumulated Depreciation		303,993		13,260	<b></b>	-	_	30,509	_	347,762
Long-Term Assets:										
Long-Term Investments		271,376		8,598,716		-		28,563,315		37,433,407
Loans Receivable, Net of Allowance for Doubtful Accounts				-		-		24,573,143		24,573,143
CWC Holdings I		-		*		-		111,000		111,000
CWC Holdings II LLC			_	<del></del>				1,500,000		1,500,000
Total Long-Term Assets		271,376	_	8,598,716				54,747,458		63,617,550
	\$	37,992,250	\$	16,799,848	\$	698,358	\$	61,513,429	\$	117,003,886
LIABILITIES AND NET ASSETS										
Current Liabilities:										
Accounts Payable	\$	1,019,451	\$	5,745	\$:	9,189	\$	114,551	\$	1,148,936
Accrued Expenses		121,887		-		-		48,253		170,140
Deferred Grant Revenue		36,593,843		12,845,990		689,168		59,477,818		109,606,819
Deferred Interest Income		<del></del>		-			_	47,489		47,489
Total Current Liabilities	_	37,735,181		12,851,735		698,357	_	59,688,111	_	110,973,384
Net Assets:										
Unrestricted		257,070		3,948,114		_		1,825,318		6,030,502
Temporarily Restricted		201,010				_		-,0-0,010		-
Permanently Restricted		-		_		_		_		_
-		257,070		3,948,114				1,825,318	_	6,030,502
Total Net Assets		231,010		5,540,114			_	1,023,310	_	0,030,302
	\$	37,992,251	\$	16,799,849	\$	698,357	\$	61,513,429	\$	117,003,886

## SCHEDULE OF ACTIVITIES - BY PROGRAM

## FOR THE YEAR ENDED DECEMBER 31, 2011

	Unrestricted Operating			Septic Program II	Septic III	Subtotal Carried Forward	
Revenue:							
Grant Revenue	\$ 427,737	\$ -	\$ -	\$ -	\$ 4,166,702		
Interest and Other Income	765	5,065	-		5,983	11,813	
Total Revenue	428,502	5,065			4,172,685	4,606,252	
Expenditures:							
Salary	366,636	71	-	-	257 <b>,</b> 915	624,622	
Fringe Benefits	148,514	22	-	-	89,924	238,460	
Program	4,694	•	-	-	3,571,488	3,576,182	
Occupancy Costs	34,570	-	-	-	-	34,570	
Advertising & Promotion	1,779	-	-	-	1,422	3,201	
Office Supplies	20,462	-	-	-	568	21,030	
Communication	15,371	~		•	1,941	17,312	
Grants	-	-	-	-	=	н	
Travel	28,540	-	-	-	727	29,267	
Conferences and Seminars	-	-	-	-	920	920	
Insurance	30,226	-	-		~	30,226	
Repairs & Maintenance	12,566	-	-	b.	-	12,566	
Subscriptions & Publications	2,828	-	-	-	-	2,828	
Professional Fees	91,835	-	-	-	2,943	94,778	
Administrative	(510,660)	33	٦	-	237,212	(273,415)	
Depreciation	26,247	-		**	7,626	33,873	
Dues, Licenses, and Memberships	1,292	-	-	-		1,292	
Miscellaneous	86,382	-	-	-	-	86,382	
Impairment Loss	67,220	-	-	-	-	67,220	
Interfund Transfers Out			_	***		,	
Total Expenditures	428,502	126		***************************************	4,172,686	4,601,314	
Change in Net Assets	-	4,939	•	-	(1)	4,938	
Net Assets, Beginning	-	223,280	(2)		<u> </u>	223,278	
Net Assets, Ending	\$ -	\$ 228,219	\$ (2)	\$ -	<b>\$</b> (1)	\$ 228,216	

## SCHEDULE OF ACTIVITIES - BY PROGRAM (CONTINUED)

## FOR THE YEAR ENDED DECEMBER 31, 2011

	Subtotal Brought Forward	t Septic		Land Acquisition		Stream Corridor Protection		Community Wastewater Management		Sand & Salt Storage Program		 Subtotal Carried Forward
Revenue:												
Grant Revenue	\$ 4,594,439	\$	-	\$	17,709	\$	94,691	\$	-	\$	49,754	\$ 4,756,593
Interest and Other Income	 11,813		2,334				272		5,375		246	 20,040
Total Revenue	 4,606,252		2,334		17,709		94,963		5,375		50,000	 4,776,633
Expenditures:											·	
Salary	624,622		2,400		=		550		-		-	627,572
Fringe Benefits	238,460		921		-		197		-		-	239,578
Program	3,576,182		17,975		17,709		93,830		800		50,000	3,756,496
Occupancy Costs	34,570		-		-				-		-	34,570
Advertising & Promotion	3,201		-		-		-		-		-	3,201
Office Supplies	21,030						-		-		-	21,030
Communication	17,312		86		_		6				-	17,404
Grants			-		-				-		-	
Travel	29,267				-		-		-		-	29,267
Conferences and Seminars	920		-				15				-	935
Insurance	30,226		-		-		-		~		-	30,226
Repairs & Maintenance	12,566		-		-		-		-		-	12,566
Subscriptions & Publications	2,828		•		-		-		-			2,828
Professional Fees	94,778		-		-		-		-		-	94,778
Administrative	(273,415)		1,674				364				-	(271,377)
Depreciation	33,873		-		-		·		-		-	33,873
Dues, Licenses, and Memberships	1,292		-		-		-		-		-	1,292
Miscellaneous	86,382		-		-		-		-		-	86,382
Impairment Loss	67,220		*		-		-		-		-	67,220
Interfund Transfers Out	 										-	 
Total Expenditures	 4,601,314		23,056		17,709		94,962		800		50,000	 4,787,841
Change in Net Assets	4,938		(20,722)		-		1		4,575		-	(11,208)
Net Assets, Beginning	 223,278		45,000			-		<u> </u>	**		<del>-</del>	 268,278
Net Assets, Ending	\$ 228,216	\$	24,278	\$		\$	1	\$	4,575	\$	<u> </u>	\$ 257,070

## SCHEDULE OF ACTIVITIES - BY PROGRAM (CONTINUED)

## FOR THE YEAR ENDED DECEMBER 31, 2011

Revenue: Grant Revenue Interest and Other Income Total Revenue	\$	Subtotal Brought Forward 4,756,593 20,040 4,776,633	1	Community Wastewater anagement II 2,862,017 225,487 3,087,504		Public Education Program 138,100 16 138,116	\$	Stormwater Retrofits 960,024 5,161 965,185	\$	50	\$ Tax Consulting 149,632 13,914	\$ Subtotal Carried Forward 8,889,550 264,668
Total Revenue	_	1,110,033		3,007,504		130,110	-	903,183	-	23,234	 163,546	 9,154,218
Expenditures:												
Salary		627,572		77,068		12,235		12,215		14,187	16,632	759,909
Fringe Benefits		239,578		22,440		3,494		6,938		9,046	6,220	287,716
Program		3,756,496		2,939,174		-		912,649		_	_	7,608,319
Occupancy Costs		34,570		-		-				-	-	34,570
Advertising & Promotion		3,201		32		317		16		-		3,566
Office Supplies		21,030		-		-		-		-	184	21,214
Communication		17,404		121		585		54		-	100	18,264
Grants		-		-		111,386		-				111,386
Travel		29,267		. 275		667		-		_	78	30,287
Conferences and Seminars		935		-		-		-		-	-	935
Insurance		30,226		~		-		-		_		30,226
Repairs & Maintenance		12,566		-		-		-		_	_	12,566
Subscriptions & Publications		2,828		-				-		-	119	2,947
Professional Fees		94,778		90		-		2,983		-	132,271	230,122
Administrative		(271,377)		48,303		9,433		25,101		_	7,933	(180,607)
Depreciation		33,873		-				5,229		_		39,102
Dues, Licenses, and Memberships		1,292		-		-		_		-	-	1,292
Miscellaneous		86,382				-		-		н	9	86,391
Impairment Loss		67,220		-		-		-		-	_	67,220
Interfund Transfers Out	_			-		-		-			-	· •
Total Expenditures		4,787,841	-	3,087,503		138,117		965,185		23,233	 163,546	 9,165,425
Change in Net Assets		(11,208)		1		(1)		-		1	-	(11,207)
Net Assets, Beginning		268,278				-		(1)		*	 -	 268,277
Net Assets, Ending	\$	257,070	\$	<u>t</u>	<u>\$</u>	(1)	\$	(1)	\$	1	\$ **	\$ 257,070

## SCHEDULE OF ACTIVITIES - BY PROGRAM (CONTINUED)

## FOR THE YEAR ENDED DECEMBER 31, 2011

Revenue: Grant Revenue	<u> </u>	Subtotal Brought Forward		VOH Future stormwater Controls		Local Technical Assistance	\$	Catskill Fund for the Future	\$	Totals 9,473,264
Interest and Other Income		264,668		273,768		402	_	2,023,080		2,561,918
Total Revenue		9,154,218		662,072		195,812		2,023,080	-	12,035,182
Expenditures:										
Salary		759,909		18,653		364		231,950		1,010,876
Fringe Benefits		287,716		10,055		110		90,430		388,311
Program		7,608,319		239,076		194,932		1,331,938		9,374,265
Occupancy Costs		34,570				-		2,010		36,580
Advertising & Promotion		3,566		16				3,895		7,477
Office Supplies		21,214		-		-		1,129		22,343
Communication		18,264		38		18		4,223		22,543
Grants		111,386		**		м		2,246,333		2,357,719
Travel		30,287		825		-		906		32,018
Conferences and Seminars		935		-		-		-		935
Insurance		30,226		-		-		2,155		32,381
Repairs & Maintenance		12,566				4		1,382		13,948
Subscriptions & Publications		2,947		-				2,347		5,294
Professional Fees		230,122		-		-		161,348		391,470
Administrative		(180,607)		15,820		388		164,399		-
Depreciation		39,102		2,652		-		4,965		46,719
Dues, Licenses, and Memberships		1,292						405		1,697
Miscellaneous		86,391		35		,		42		86,468
Impairment Loss		67,220		_		-		2,098,818		2,166,038
Interfund Transfers Out		-	_							
Total Expenditures	_	9,165,425	_	287,170	_	195,812		6,348,675		15,997,082
Change in Net Assets		(11,207)		374,902		-		(4,325,595)		(3,961,900)
Net Assets, Beginning		268,277	_	3,573,212				6,150,913		9,992,402
Net Assets, Ending	\$	257,070	<u>\$</u>	3,948,114	\$	,	\$	1,825,318	\$	6,030,502

# SICKLER TORCHIA ALLEN&CHURCHILL

CERTIFIED PUBLIC ACCOUNTANTS, PC

Robert J. Allen, CPA Lindley H. Churchill, CPA Victor V. Churchill, CPA Craig R. Sickler, CPA Michael A. Torchia, Jr., CPA, CVA

Edward J. Gower II, CPA

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Catskill Watershed Corporation Margaretville, New York

We have audited the financial statements of Catskill Watershed Corporation (a nonprofit organization), as of and for the years ended December 31, 2011 and 2010, and have issued our report thereon dated February 28, 2012. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

## Internal Control Over Financial Reporting:

In planning and performing our audit, we considered Catskill Watershed Corporation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Catskill Watershed Corporation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONTINUED)

## Compliance and Other Matters:

As part of obtaining reasonable assurance about whether Catskill Watershed Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, non-compliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audits and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of Catskill Watershed Corporation in a separate letter dated February 28, 2012.

This report is intended for the information and use of the Board of Directors, management, and grantor agencies. However, this report is a matter of public record and its distribution is not limited.

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Hudson, New York February 28, 2012