Basic Financial Statements as of December 31, 2011 and 2010 Together with Independent Auditors' Report



# TABLE OF CONTENTS

|  | <u>Page</u> |
|--|-------------|
| Independent Auditors' Report   | 1 - 2       |
| Management's Discussion and Analysis (Unaudited)   | 3 - 6       |
| Basic Financial Statements:  |             |
| Statements of Net Deficit  | 7           |
| Statements of Activities and Change in Net Deficit   | 8           |
| Governmental Fund Balance Sheets   | 9           |
| <ul> <li>Statements of Governmental Fund Revenues, Expenditures and Change in<br/>Fund Balance</li> </ul>  | 10          |
| Notes to Basic Financial Statements  | 11 - 19     |
| Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards | 20 - 21     |

# Bonadio & Co., LLP Certified Public Accountants

#### INDEPENDENT AUDITORS' REPORT

March 27, 2012

To the Board of Directors of the Monroe Tobacco Asset Securitization Corporation:

We have audited the accompanying financial statements of the governmental activities and major fund of the Monroe Tobacco Asset Securitization Corporation (MTASC), a blended component unit of the County of Monroe, New York, as of and for the years ended December 31, 2011 and 2010, which collectively comprise MTASC's basic financial statements as listed in the table of contents. These financial statements are the responsibility of MTASC's management. Our responsibility is to express opinions on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and major fund of the Monroe Tobacco Asset Securitization Corporation as of December 31, 2011 and 2010, and the respective changes in financial position thereof for the years then ended in conformity with accounting principles generally accepted in the United States.

In accordance with *Government Auditing Standards*, we have also issued our report dated March 27, 2012, on our consideration of the Monroe Tobacco Asset Securitization Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audits.

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# **INDEPENDENT AUDITORS' REPORT**

(Continued)

Accounting principles generally accepted in the United States require that the management's discussion and analysis on pages 3 through 6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
DECEMBER 31, 2011 AND 2010

The following Management's Discussion and Analysis (MD&A) provides a comprehensive overview of the Monroe Tobacco Asset Securitization Corporation's (MTASC) financial position as of December 31, 2011 and 2010 and its changes in financial position for the years then ended. This MD&A should be read in conjunction with the financial statements and related footnotes of MTASC, which directly follow the MD&A.

#### **General Overview**

MTASC is a special purpose, bankruptcy remote local development corporation organized under the Not-For-Profit Corporation Laws of the State of New York (the State). MTASC was established on May 11, 2000; however, there were no substantive operations until August 15, 2000. MTASC is an instrumentality of, but separate and apart from the County of Monroe, New York (the County). Pursuant to a Purchase and Sale Agreement with the County, the County sold to MTASC all of its future rights, title and interest in the Tobacco Settlement Revenues (TSRs) under the Master Settlement Agreement (MSA) and the Decree and Final Judgment (the Decree). The MSA resolved cigarette smoking related litigation between the settling states and the Participating Manufacturers (PMs), released the PMs from past and present smoking related claims, and provided for a continuing release of future smoking related claims, in exchange for certain payments to be made to the settling states, as well as certain tobacco advertising and marketing restrictions, among other things. The Decree, which was entered by the Supreme Court of the State, allocated to the County a share of the TSRs under the MSA. The future rights, title and interest of the County's share were sold to MTASC and were financed by the issuance of bonds.

#### **Overview of the Financial Statements**

The financial statements of MTASC have been prepared in accordance with accounting principles generally accepted in the United States as prescribed by the Governmental Accounting Standards Board. The financial statement presentation consists of the following four basic financial statements:

- Statement of Net Deficit
- Statement of Activities and Changes in Net Deficit
- Governmental Fund Balance Sheet
- Statement of Governmental Fund Revenues, Expenditures, and Change in Fund Balance

The Statement of Net Deficit and the Statement of Activities and Change in Net Deficit are prepared using the economic resource measurement focus and the accrual basis of accounting. Revenues, expenses, assets and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place. Revenues, expenses, assets and liabilities resulting from non-exchange transactions are recognized when the amounts to be received are measurable and collection is probable. The Governmental Fund Balance Sheet and the Statement of Governmental Fund Revenues, Expenditures and Change in Fund Balance are presented using the current financial resources measurement focus and the modified accrual basis of accounting. These policies are more fully described in the accompanying notes to the basic financial statements.

The Statement of Net Deficit presents all of MTASC's asset and liability information, with the difference between the two reported as net assets. Fluctuations in net assets can be a useful indicator of MTASC's financial position. Restricted net assets are those that are restricted based on externally imposed conditions and consist of funds in the debt service and liquidity reserve accounts. These accounts were established to provide for debt service payments for at least one year in the event of insufficient revenues. All other net assets are considered unrestricted.

# **Overview of the Financial Statements (Continued)**

The Statement of Activities and Change in Net Assets (Deficit) presents all of MTASC's revenues, both program and general, expenses, and transfers.

The Governmental Fund Balance Sheet presents MTASC's assets, liabilities and fund balance. This statement uses the debt service fund, a governmental fund type, to report its financial position.

The Statement of Governmental Fund Revenues, Expenditures, and Change in Fund Balance presents the changes in financial position of the debt service fund.

### **Financial Highlights**

MTASC reported liabilities in excess of assets of \$220.42 million as of December 31, 2011. MTASC's net deficit increased by \$5.6 million from the prior year, caused by the increase in interest payable for the Capital Appreciation Bonds. MTASC reported liabilities in excess of assets of \$214.82 million as of December 31, 2010. This was an increase of \$4.0 million from the prior year.

MTASC made the 2011 debt service payments along with a Turbo (principal) payment towards the Series 2005B Bonds with the TSR's received. There were no new debt obligations issued in 2011.

# Condensed Statement of Net Deficit (In millions)

|                                    | <u>2011</u>         |           | <u>2010</u>     |           | <u>2009</u>     |
|------------------------------------|---------------------|-----------|-----------------|-----------|-----------------|
| Total assets                       | \$<br>30.05         | <u>\$</u> | 31.47           | <u>\$</u> | 32.06           |
| Bonds payable<br>Other liabilities | <br>226.40<br>24.07 |           | 226.67<br>19.62 |           | 227.39<br>15.50 |
| Total liabilities                  | <br>250.47          |           | 246.29          |           | 242.89          |
| Net deficit                        | \$<br>(220.42)      | \$        | (214.82)        | \$        | (210.83)        |

#### **Total Assets**

The total assets decreased from 2010 to 2011 (\$31.5 million and \$30.1 million, respectively). The decrease in total assets from 2010 to 2011 was primarily due to a decrease in accounts receivable of \$1.3 million. The decrease in accounts receivable is the result of anticipated TSR's being less than those that were expected in the prior year. The decrease in bond issuance cost (\$0.1 million) from 2010 to 2011 was the result of amortization of costs incurred in connection with the issuance of the Series 2005, 2006 and 2010 Bonds. The total assets decreased from 2009 to 2010 by \$0.6 million, \$32.1 million and \$31.5 million, respectively.

#### **Total Liabilities**

The total liabilities increased by \$4.2 million from 2010 to 2011. This increase is due to accrued interest payable on outstanding bonds increasing from \$19.6 million in 2010 to \$24.1 million in 2011, offset by a decrease in bonds payable from \$226.7 million in 2010 to \$226.4 million in 2011. The increase in total liabilities from 2009 to 2010 of \$3.4 million was due to the increase in accrued interest payable on outstanding bonds (approximately \$4.1 million) and a decrease in bonds payable (approximately \$0.7 million).

# Condensed Statement of Activities and Change in Net Deficit (In millions)

|                                       | <u>2011</u>    | <u>2010</u>    | <u>2009</u>       |
|---------------------------------------|----------------|----------------|-------------------|
| Total expenses                        | \$<br>14.83    | \$<br>14.66    | \$<br>14.66       |
| Program revenues - tobacco settlement | <br>9.23       | <br>10.67      | <br><u> 14.15</u> |
| Change in net assets                  | (5.60)         | (3.99)         | (0.51)            |
| Net deficit - beginning of year       | <br>(214.82)   | <br>(210.83)   | <br>(210.32)      |
| Net deficit - end of year             | \$<br>(220.42) | \$<br>(214.82) | \$<br>(210.83)    |

## **Expenses**

Expenses incurred in 2011 were virtually unchanged from those incurred in 2010 and are predominately interest costs. Expenses incurred in 2010 were identical to those incurred in 2009.

#### Revenues

Revenues recorded during 2011 were less than those recorded in 2010. TSR's decreased by \$1.4 million in 2011 over 2010. Revenues recorded during 2010 decreased by \$3.5 million over those recorded in 2009. The decrease was due to declining TSR's of \$3.5 million.

### **Financial Analysis of MTASC's Fund Financial Statements**

The focus of MTASC's governmental fund reporting is to provide information on near-term inflows, outflows and balances of spendable resources.

As of December 31, 2011, MTASC's debt service fund reported fund balances of \$13.6 million, unchanged from the prior year. Approximately \$0.4 million of fund balance is unassigned fund balance and is available for MTASC's future needs. The remainder of fund balance is restricted to indicate that it is not available for spending because it has already been committed to pay future debt service and fund bond issuance costs.

As of December 31, 2010, MTASC's debt service fund also reported an ending fund balance of \$13.6 million, a decrease of \$0.1 million from the prior year due to a decrease in the debt service account. Approximately \$0.3 million of the fund balance was restricted with the remaining balance to be used to fund MTASC's future debt service.

#### Debt

Debt obligations of MTASC as of December 31, 2011 consist of the MTASC Series 2010 Tobacco Settlement Asset-Backed Bonds (which replaced the Series 2005C as part of a forward purchase contract on June 1, 2010), the MTASC Series 2006 Tobacco Settlement Asset-Backed Bonds and the remaining balance of the MTASC Series 2005 Tobacco Settlement Asset-Backed Bonds, a portion of the proceeds which were used to advance refund/defease the remaining outstanding Series 2000 bonds (which were originally issued to purchase the rights to the future TSRs due to the County), make a payment to the Trust, and to pay related costs of issuance of the Series 2005 bonds.

# **Debt (Continued)**

The total amount of the Series 2010, Series 2006 bonds and Series 2005 bonds outstanding at December 31, 2011 was \$226.4 million. None of the outstanding Series 2010, Series 2006 bonds or Series 2005 bonds were considered current since none were due within twelve months of year-end.

The 2010 Series and 2005 Series bonds were structured to enable the New York Counties Tobacco Trust IV bonds to attain the following ratings:

| Bond           | Standard & |              |
|----------------|------------|--------------|
| <u>Series</u>  | Poor's     | <u>Fitch</u> |
| 2005A          | BBB -      | BBB          |
| 2005A<br>2005B | BBB -      | BBB          |
| 2005D          | Non-rated  | BBB -        |
| 2005E          | Non-rated  | BB           |
| 2005F          | Non-rated  | Non-rated    |
| 2010A          | Non-rated  | BBB          |

The 2006 Series bonds were not rated as MTASC did not apply for, and the rating agencies have not issued, a rating for the bonds.

All of MTASC's turbo bonds are subject to prepayment from Turbo Redemption Payments. Turbo Redemption Payments are made from collections (other than partial and lump sum payments) in excess of the amount needed to pay certain operating expenses. To the extent possible, the Turbo Redemption Payments will amortize the Series 2005 bonds, Series 2006 bonds and Series 2010 bonds earlier than their maturity dates at their accreted values. Payments of \$270,000 and \$720,000 were made in 2011 and 2010, respectively, against the Series 2005 bonds.

Payments on the outstanding capital appreciation bonds are based on the accreted value of the capital appreciation bonds at their stated maturity. The accretion of these capital appreciation bonds over their life results in the recognition of substantial annual costs until the capital appreciation bonds are redeemed. Reference should be made to the Bonds Payable footnote in the financial statements for a summary of the required principal and interest (which includes accretion of the capital appreciation bonds) payments.

Details on the debt outstanding is provided in Note #4 to the financial statements.

# **Contacting Monroe Tobacco Asset Securitization Corporation's Management**

This financial report is designed to provide a general overview of MTASC's finances and to demonstrate MTASC's accountability for the money it receives. If you have questions about this report or need additional financial information, contact the Treasurer, Monroe Tobacco Asset Securitization Corporation, at 39 West Main Street, Room 402, Rochester, New York, 14614.

# STATEMENTS OF NET DEFICIT DECEMBER 31, 2011 AND 2010

|  | <u>2011</u>   | <u>2010</u>   |
|--|---|---|
| ASSETS   |   |   |
| Cash and cash equivalents Accrued interest receivable Accounts receivable Restricted cash and cash equivalents Bond issuance costs, net Prepaid expenses | \$ 408,517<br>100<br>10,316,438<br>13,198,233<br>6,126,544<br>2,447 | \$ 357,266<br>100<br>11,659,163<br>13,206,430<br>6,249,690<br>2,023 |
| Total assets   | 30,052,279  | 31,474,672  |
| LIABILITIES  |   |   |
| Accrued interest payable<br>Bonds payable  | 24,072,914<br>226,399,794   | 19,628,473<br>226,669,794   |
| Total liabilities  | 250,472,708   | 246,298,267   |
| NET DEFICIT  |   |   |
| RESTRICTED FOR: Debt service Other purposes UNRESTRICTED   | 12,868,096<br>330,137<br>(233,618,662)                              | 12,876,326<br>330,104<br>(228,030,025)                              |
| Total net deficit  | \$ (220,420,429)  | \$ (214,823,595)  |

# STATEMENTS OF ACTIVITIES AND CHANGE IN NET DEFICIT FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

|  | <u>2011</u>                       | <u>2010</u>                       |
|--|-----------------------------------|-----------------------------------|
| EXPENSES: General government - Materials and services Administrative costs Interest and amortization | \$ 67,024<br>30,500<br>14,735,337 | \$ 68,734<br>30,554<br>14,571,028 |
| Total expenses   | 14,832,861                        | 14,670,316                        |
| PROGRAM REVENUE: Tobacco settlement  | 9,227,272                         | 10,673,996                        |
| Net program revenues   | (5,605,589)                       | (3,996,320)                       |
| GENERAL REVENUES - INVESTMENT INCOME   | 8,755                             | 1,695                             |
| CHANGE IN NET ASSETS   | (5,596,834)                       | (3,994,625)                       |
| NET DEFICIT - beginning of year  | (214,823,595)                     | (210,828,970)                     |
| NET DEFICIT - end of year  | \$ (220,420,429)                  | \$ (214,823,595)                  |

# GOVERNMENTAL FUND BALANCE SHEETS DECEMBER 31, 2011 AND 2010

|  | <u>2011</u>  | <u>2010</u>  |
|--|--|--|
| ASSETS   |  |  |
| Cash and cash equivalents Accrued interest receivable Accounts receivable Restricted cash and cash equivalents Prepaid expenses  | \$ 408,517<br>100<br>10,316,438<br>13,198,233<br>2,447 | \$ 357,266<br>100<br>11,659,163<br>13,206,430<br>2,023 |
| Total assets   | <u>\$ 23,925,735</u>                                   | \$ 25,224,982  |
| LIABILITIES AND FUND BALANCES  |  |  |
| LIABILITIES: Deferred revenue  | \$ 10,316,438  | \$ 11,659,163  |
| Total liabilities  | 10,316,438   | 11,659,163   |
| FUND BALANCES: Restricted for - Debt service Other purposes Unassigned   | 12,868,096<br>330,137<br>411,064                       | 12,876,326<br>330,104<br>359,389                       |
| Total fund balances  | 13,609,297   | 13,565,819   |
| Total liabilities and fund balances  | <u>\$ 23,925,735</u>                                   | \$ 25,224,982  |
| Amounts reported for governmental activities in the statement of net assets (deficit) are different because:   |  |  |
| Total fund balances  | \$ 13,609,297  | \$ 13,565,819  |
| Tobacco settlement revenue was not received in the current period and therefore, is not reported as revenues at the fund level   | 10,316,438   | 11,659,163   |
| Bonds payable and accrued interest are not due and payable in the current period and therefore, are not reported at the fund level   | (250,472,708)  | (246,298,267)  |
| Certain items, including bond issuance costs, premiums and original issue discount are fully expensed in the governmental fund statement, but amortized over a period of time in the statement of activities | 6,126,544  | 6,249,690  |
| Total net deficit  | <u>\$ (220,420,429</u> )                               | <u>\$ (214,823,595</u> )                               |

# STATEMENTS OF GOVERNMENTAL FUND REVENUES, EXPENDITURES AND CHANGE IN FUND BALANCE FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

|  | <u>2011</u>                               | <u>2010</u>                                |
|--|---|--|
| REVENUES: Tobacco settlement Investment income   | \$ 10,569,997<br><u>8,755</u>             | \$ 11,148,819<br>1,695                     |
| Total revenues   | 10,578,752                                | 11,150,514                                 |
| EXPENDITURES: General and administrative Bond issuance and administration costs Debt service - principal Debt service - interest   | 67,024<br>30,500<br>270,000<br>10,167,750 | 68,734<br>100,554<br>720,000<br>10,323,650 |
| Total expenditures   | 10,535,274                                | 11,212,938                                 |
| NET CHANGE IN FUND BALANCES  | 43,478                                    | (62,424)                                   |
| FUND BALANCES - beginning of year  | 13,565,819                                | 13,628,243                                 |
| FUND BALANCES - end of year  | \$ 13,609,297                             | \$ 13,565,819                              |
| Amounts reported for governmental activities in the statements of activities are different because:  |   |  |
| Net change in fund balances  | \$ 43,478                                 | \$ (62,424)                                |
| Tobacco settlement revenues reported in the statement of activities were not received in time to pay current financial obligations and therefore, have not been reported as revenue in the governmental fund   | (1,342,725)                               | (474,823)                                  |
| Certain expenses reported in the statement of activities (amortization of bond issuance costs, premiums and interest) do not require the use of current financial resources and therefore, are not reported as expenditures in the governmental fund | (123,146)                                 | (51,800)                                   |
| The net effect of bond proceeds received, repayments of the Series 2005 and 2006 bonds and interest expense are activities of the governmental fund but not reported in the statement of activities  | (4,174,441)                               | (3,405,578)                                |
| Change in net assets (deficit)   | \$ (5,596,834)                            | \$ (3,994,625)                             |

# NOTES TO BASIC FINANCIAL STATEMENTS DECEMBER 31, 2011 AND 2010

#### 1. ORGANIZATION

Monroe Tobacco Asset Securitization Corporation (MTASC) is a special purpose, bankruptcy remote local development corporation organized under the Not-For-Profit Corporation Law of the State of New York (the State). MTASC was established on May 11, 2000; however, there were no substantive operations until August 15, 2000 as discussed herein. The Corporation is an instrumentality of, but separate and apart from the County of Monroe, New York (the County). MTASC will have not less than three nor more than five directors, consisting of two ex-officio positions including the Executive of the County and the Director of Finance - Chief Financial Officer of the County, up to two additional directors and one independent director. Although legally separate from the County, MTASC is a component unit of the County and, accordingly, is included in the County's basic financial statements as a blended component unit.

On August 15, 2000, pursuant to a Purchase and Sale Agreement with the County, the County sold to MTASC all of its future rights, title and interest in the Tobacco Settlement Revenues (TSRs) under the Master Settlement Agreement (MSA) and the Decree and Final Judgment (the Decree). The MSA resolved cigarette smoking related litigation between the settling states and the Participating Manufacturers (PMs), released the PMs from past and present smoking related claims, and provides for a continuing release of future smoking related claims, in exchange for certain payments to be made to the settling states, as well as certain tobacco advertising and marketing restrictions, among other things. The Decree, which was entered by the Supreme Court of the State, allocated to the County a share of the TSRs under the MSA. The future rights, title and interest of the County's share were sold to MTASC.

MTASC's purchase of the County's future rights, title and interest in the TSRs was financed by the issuance of bonds. A Residual Certificate exists that represents the County's entitlement to receive all amounts required to be distributed after payment of debt service, operating expenses, and certain other costs by MTASC as set forth in the Amended and Restated Indenture (the Indenture). Payments on the Residual Certificate from TSR collections are subordinate to payments on the bonds and payment of certain other costs specified in the Indenture. Excess TSRs not required by MTASC to pay various expenses, debt service or required reserves with respect to the bonds are transferred to the Monroe Tobacco Tax Stabilization Trust (the Trust), as owner of the Residual Certificate. The County is the beneficial owner of the Trust and thus the funds received by the Trust will ultimately transfer to the County.

### 2. ACCOUNTING AND REPORTING CHANGE

In March 2010, GASB issued GASB Statement No. 54, Fund Balance Reporting and Governmental Fund Type Definitions. The objective of this Statement is to enhance the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying the existing governmental fund type definitions. MTASC has adopted the provisions of this statement for the year ended December 31, 2010. The fund equity portion of governmental funds balance sheet has been classified into the appropriate fund balance categories.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Measurement Focus, Basis of Accounting, and Financial Statement Presentation

MTASC's financial statements are prepared in conformity with accounting principles generally accepted in the United States as prescribed by the Governmental Accounting Standards Board (GASB). MTASC's government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

MTASC's fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, MTASC considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures and claims and judgments, are recorded only when payment is due.

The major governmental fund is the Debt Service Fund. The Debt Service Fund accounts for the resources accumulated and payments made for operations and principal debt service on long-term general obligation debt.

#### **Net Assets**

Net Assets in government-wide and proprietary fund financial statements are classified as invested in capital assets, net of related debt; restricted and unrestricted. Restricted net assets represent constraints on resources that are either externally imposed by creditors, grantors, contributors, laws or regulations of other governments, or imposed by law through State statute or are otherwise unavailable for appropriation by the primary government and component units.

As of December 31, 2011 these restrictions included:

- <u>Debt Service</u> represents resources that have been legally restricted for debt service payments that will be made in future periods.
- Other Purposes represents resources that have be restricted to arbitrage rebate analysis services and bond issuing costs.

Unrestricted net assets are net assets that are not restricted, but which may be internally designated by the Board of Directors. At December 31, 2011 and 2010, the amount of unrestricted net deficit were (\$233.6) million and (\$228.0) million, respectively.

#### **Fund Balance**

Fund balance is composed of five classifications designed to disclose the hierarchy of constraints placed on how fund balance can be spent. The following classifications describe the relative strength of the spending constraints placed on the purposes for which resources can be used:

• <u>Nonspendable</u> - amounts that are not in spendable form (such as inventory and prepaids) or are legally or contractually required to be maintained intact;

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **Fund Balance (Continued)**

- <u>Restricted</u> amounts constrained to specific purposes by their providers (such as grantors, bondholders, and higher levels of government), through constitutional provisions, or by enabling legislation;
- <u>Committed</u> amounts constrained to specific purposes by a MTASC itself, using its highest level of decision-making authority; to be reported as committed, amounts cannot be used for any other purpose unless MTASC takes the same highest level action to remove or change the constraint;
- <u>Assigned</u> amounts MTASC intends to use for a specific purpose; intent can be expressed
  by the governing body or by an official or body to which the governing body delegates the
  authority;
- <u>Unassigned</u> amounts that have not been assigned to another fund or are not restricted, committed, or assigned to specific purposes within the debt service fund.

When fund balance resources are available for a specific purpose in more than one classification, it is MTASC's practice to use the most restrictive funds first in the following order: restricted, committed, assigned, and unassigned as they are needed.

### **Cash and Cash Equivalents**

MTASC considers bank deposit accounts and all highly liquid debt instruments with remaining maturities, when purchased, of 3 months or less to be cash equivalents and these are stated at fair value. MTASC maintains a liquidity reserve account, which was initially funded from the Series 2000 Bond proceeds and has been increased by funds from the Series 2005 Bonds. This account must be maintained at a minimum of \$12,849,750 until such time that all bonds, other than subordinated bonds, are paid. All amounts withdrawn from this account are replenished, as needed, and amounts in excess of the required amount are transferred out. This account is included in restricted cash and cash equivalents on the balance sheet.

# Deferred Bond Issuance Costs, Original Issue Discount and Bond Premium

MTASC recognizes bond premium, original issue discount and issuance costs fully in the year of issuance for the governmental fund statements. These costs are amortized on the straight line basis over the term of the related bonds for the government-wide financial statements as additional interest expense.

|   | <u>2011</u>                          | <u>2010</u>                          |
|---|--------------------------------------|--------------------------------------|
| Series 2005<br>Series 2006<br>Series 2010 | \$<br>6,051,797<br>769,000<br>70,000 | \$<br>6,051,797<br>769,000<br>70,000 |
| Subtotal<br>Accumulated amortization      | <br>6,890,797<br>(764,253)           | 6,890,797<br>(641,107)               |
| Total                                     | \$<br>6,126,544                      | \$<br>6,249,690                      |

Amortization expense was \$123,146 and \$121,800 for the years ended December 31, 2011 and 2010, respectively. MTASC recognizes all interest paid as interest expenditures on the modified accrual basis for the governmental fund statements and all interest incurred as expenses on the full accrual basis for the government-wide financial statements.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Accounts Receivable**

MTASC records a receivable for TSRs and does not accrue interest on unpaid amounts. MTASC has not recorded an allowance for doubtful accounts related to the TSRs and does not anticipate future write-offs.

#### **Deferred Revenue**

Deferred revenue represents amounts earned under the modified accrual basis of accounting used in the Debt Service Fund, but not meeting the definition of available for use.

#### **Income Taxes**

MTASC is a not-for-profit corporation and is exempt from income taxes as an organization qualified under Section 501(c)(3) of the Internal Revenue Code. MTASC has also been classified by the Internal Revenue Service as an entity that is not a private foundation.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### 4. DEPOSITS AND INVESTMENTS

# **Investment and Deposit Policy**

MTASC follows an investment and deposit policy as outlined in the Indenture, the overall objective of which is to adequately safeguard the principal amount of funds invested or deposited; conformance with federal, state and other legal requirements; provide sufficient liquidity of invested funds in order to meet obligations as they become due; and attainment of a market rate of return. Oversight of investment activity is the responsibility of the Treasurer of MTASC.

#### Interest Rate Risk

Interest rate risk is the risk that the fair value of investments will be affected by changing interest rates. MTASC does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

#### **Credit Risk**

MTASC's policy is to minimize the risk of loss due to failure of an issuer or other counterparty to an investment to fulfill its obligations. MTASC's investment and deposit policy authorizes the reporting entity to purchase the following types of investments:

- Obligations of the United States of America;
- Obligations guaranteed by the United States of America where payment of principal and interest are guaranteed by the United States of America;
- Obligations of the State of New York;
- Special time deposit accounts;
- Certificates of deposit;
- Commercial paper:

# 4. DEPOSITS AND INVESTMENTS (Continued)

### Credit Risk (Continued)

- Repurchase agreements limited to obligations of the United States of America, or obligations whose principal and interest are fully guaranteed, or insured by the United States of America. The term of each agreement shall generally not exceed 180 days. The agreement shall be confirmed in writing by the seller, and each security purchased under the agreement shall be specifically identified; segregated from the assets of the seller and delivered for safekeeping into an account designated and controlled by MTASC. Also, each seller shall enter into a master Repurchase Agreement with MTASC which shall specify the rights and obligations of MTASC and the Seller in all transactions;
- Obligations of public authorities, public housing authorities, urban renewal agencies, and industrial development agencies where the general State statutes governing such entities or whose specific enabling legislation authorizes such investments; and
- Obligations issued pursuant to New York State Local Finance Law Section 24.00 and 25.00 (with approval of the New York State Comptroller) by any municipality, school district or district corporation other than MTASC.

### **Custodial Credit Risk - Deposits**

Custodial credit risk - deposits is the risk that in the event of a failure of a depository financial institution, the reporting entity may not recover its deposits. In accordance with the Corporation's investment and deposit policy, all deposits of MTASC including certificates of deposit and special time deposits, in excess of the amount insured under the provisions of the Federal Deposit Insurance Act (FDIA) shall be secured by a pledge of securities with an aggregate value equal to the aggregate amount of deposits. MTASC restricts the securities to the following eligible items:

- Obligations issued, or fully insured or guaranteed as to the payment of principal and interest, by the United States of America, an agency thereof or a United States government sponsored corporation;
- Obligations issued or fully guaranteed by the International Bank for Reconstruction and Development, the Inter-American Development Bank, the Asian Development Bank, and the African Development Bank;
- Obligations partially insured or guaranteed by any agency of the United States of America;
- Obligations issued or fully insured or guaranteed by the State of New York:
- Obligations issued by a municipal corporation, school district or district corporation of New York State:
- Obligations of any public benefit corporation, which under a specific State statute may be accepted as security for deposit of public monies;
- Obligations issued by states (other than the State of New York) of the United States rated in one of the two highest rating categories by at least one Nationally Recognized Statistical Rating Organization (NRSRO);
- Obligations of Puerto Rico rated in the highest rating category by at least one NRSRO;
- Obligations of counties, cities and other governmental entities of a state other than the State of New York having the power to levy taxes that are backed by the full faith and credit of such governmental entity and rated in one of the two highest categories by at least one NRSRO;
- Obligations of domestic corporations rated in one of the two highest rating categories by at least one NRSRO; and
- Zero coupon obligations of the United States of America marketed as "treasury strips."

# 4. DEPOSITS AND INVESTMENTS (Continued)

## **Custodial Credit Risk - Deposits (Continued)**

As of December 31, 2011 and 2010, the carrying amount of MTASC's cash and cash equivalents was \$408,517 and \$357,266, respectively, and was exposed to custodial credit risk as follows:

|                                       | <u>2011</u>   | <u>2010</u>   |
|---------------------------------------|---------------|---------------|
| Federal Depository Insurance Coverage | \$<br>408,517 | \$<br>357,266 |

#### **Custodial Credit Risk - Investments**

Custodial credit risk - investments is the risk that an entity will not be able to recover the value of an investment or collateral securities that are in the possession of an outside party if the counterparty to the transaction fails. MTASC's investment and deposit policy requires that all custodial investments be registered or insured in MTASC's name and held in the custody of the bank or the bank's trust department. MTASC requires that all repurchase agreements be limited to obligations of the United States of America or obligations whose principal and interest are fully guaranteed, or insured by the United States of America. As of December 31, 2011 and 2010, MTASC's investments, with maturities of less than one year, were in compliance with the investment and deposit policy as follows:

| Investment Type                     | <u>2011</u>          | <u>2010</u>          |
|-------------------------------------|----------------------|----------------------|
| Money market fund (U.S. Treasuries) | <u>\$ 13,198,233</u> | <u>\$ 13,206,430</u> |

#### Concentration of Credit Risk

MTASC places no limit on the amount that may be invested in any one investment type. At December 31, 2011 and 2010, the Corporation's investments were invested in money market funds.

# **Restricted Cash and Cash Equivalents**

MTASC had the following restricted funds as of December 31:

| Restricted Cash and Cash Equivalents                                    | <u>2011</u>                        | <u>2010</u>                        |
|---|------------------------------------|------------------------------------|
| Liquidity reserves Debt service reserves Bond issuance and rebate costs | \$ 12,850,396<br>17,700<br>330,137 | \$ 12,849,856<br>26,470<br>330,104 |
| Total   | \$ 13,198,23 <u>3</u>              | \$ 13,206,43 <u>0</u>              |

#### 5. BONDS PAYABLE

The Series 2005 and Series 2010 Bonds are secured by a perfected security interest in, and pledge of, the Trust Estate, as defined in the Indenture, which includes, among other things, the TSRs and all investment earnings on amounts on deposit in the accounts established under the Indenture (collectively, the Collections). Among the accounts so established are the Liquidity Reserve Account and the Debt Service Account. MTASC retains TSRs in an amount sufficient to service its debt and pay its operating expenses. The Series 2006 Bonds are subordinate to the Series 2005 Bonds and Series 2010 Bonds.

MTASC entered into a forward purchase contract in connection with the issuance of Tobacco Settlement Asset-Backed Bonds, Series 2010A (Tax Exempt Turbo Term Bonds) to be in an amount equal to the amount of Series 2005C Bonds outstanding on the date of issuance of the

# 5. BONDS PAYABLE (Continued)

Series 2010A Bonds. The Series 2005C Bonds were replaced by the Series 2010A Bonds on June 1, 2010 with a maturity date of June 1, 2041 and an interest rate of 6.25%.

The Series 2006 Bonds are composed of the following:

• \$14,579,370 Tobacco Settlement Asset-Backed Bonds, Series 2006A (Tax Exempt Turbo Capital Appreciation Bonds), maturity date is June 1, 2061, interest rate of 0.00%, with an accreted value at maturity of \$952,900,000.

The Series 2005 Bonds are composed of the following:

- \$91,120,000 Tobacco Settlement Asset-Backed Bonds, Series 2005A (Tax Exempt Turbo Bonds), maturity date is June 1, 2042, interest rate of 5.00%.
- \$36,665,000 Tobacco Settlement Asset-Backed Bonds, Series 2005B (Taxable Turbo Bonds), maturity date is June 1, 2027, interest rate of 6.00% (\$27,665,000 principal amount remains outstanding as of December 31, 2011 as a result of Turbo Redemption payments which have been made since 2006).
- \$5,386,580 Tobacco Settlement Asset-Backed Bonds, Series 2005D (Tax Exempt Turbo Capital Appreciation Bonds), maturity date is June 1, 2050, interest rate of 0.00%, with an accreted value at maturity of \$71,965,000.
- \$8,923,514 Tobacco Settlement Asset-Backed Bonds, Series 2005E (Tax Exempt Turbo Capital Appreciation Bonds), maturity date is June 1, 2055, interest rate of 0.00%, with an accreted value at maturity of \$202,715,000.
- \$15,625,329 Tobacco Settlement Asset-Backed Bonds, Series 2005F (Tax Exempt Turbo Capital Appreciation Bonds), maturity date is June 1, 2060, interest rate of \$0.00%, with an accreted value at maturity of \$608,700,000.

The Series 2010 Bonds are composed of the following:

• \$63,100,000 Tobacco Settlement Asset-Backed Bonds, Series 2010A (Tax Exempt Turbo Term Bonds), maturity date is June 1, 2041 with an interest rate of 6.25%.

Long-term indebtedness for the Corporation's bonds payable consisted of the following:

|                              | <u>2011</u>    | <u>2010</u>    |
|------------------------------|----------------|----------------|
| Balance - beginning of year  | \$ 226,669,794 | \$ 227,389,794 |
| Repayments of bonds          | (270,000)      | (720,000)      |
| Balance - end of year        | \$ 226,399,794 | \$ 226,669,794 |
| Payments due within one year | <u> </u>       | <u>\$</u>      |

# 5. BONDS PAYABLE (Continued)

Principal and interest payments (including accretion on capital appreciation bonds) based upon the required maturities are as follows for the years ended December 31:

| Year        | <u>Principal</u>  |            | <u>Interest</u> | <u>Total</u> |               |
|-------------|-------------------|------------|-----------------|--------------|---------------|
| 2012        | \$<br>-           | \$         | 10,159,650      | \$           | 10,159,650    |
| 2013        | -                 |            | 10,159,650      |              | 10,159,650    |
| 2014        | -                 |            | 10,159,650      |              | 10,159,650    |
| 2015        | -                 |            | 10,159,650      |              | 10,159,650    |
| 2016        | -                 |            | 10,159,650      |              | 10,159,650    |
| 2017 - 2021 | -                 |            | 50,798,250      |              | 50,798,250    |
| 2022 - 2026 | -                 |            | 50,798,250      |              | 50,798,250    |
| 2027 - 2031 | 27,665,000        |            | 43,328,700      |              | 70,993,700    |
| 2032 - 2036 | -                 |            | 42,498,750      |              | 42,498,750    |
| 2037 - 2041 | 63,100,000        |            | 40,526,875      |              | 103,626,875   |
| 2042 - 2046 | 91,120,000        |            | 7,597,750       |              | 98,717,750    |
| 2047 - 2051 | 5,386,580         |            | 66,578,420      |              | 71,965,000    |
| 2052 - 2056 | 8,923,514         |            | 193,791,486     |              | 202,715,000   |
| 2057 - 2061 | <br>30,204,700    | _1         | ,531,395,300    | <u>1</u>     | ,561,600,000  |
|             | \$<br>226,399,794 | <u>\$2</u> | 2,078,112,031   | <u>\$2</u>   | 2,304,511,825 |

Required maturities for the Series 2005, Series 2006 and Series 2010 Bonds represent the minimum amount of principal that MTASC must pay as of the specific distribution dates in order to avoid a default. Turbo (accelerated) amortization payments are required to be made against outstanding principal providing that MTASC receives sufficient TSRs to make the Turbo payments. The interest payment requirements shown are based on the required principal maturity schedule and include the accreted value portion of capital appreciation bonds in the year in which they are required to be redeemed.

Under the terms of the Indenture, MTASC is required to maintain certain deposits to fund debt service payments, if needed. Such deposits are included in restricted cash and cash equivalents in the basic financial statements. In addition, MTASC is subject to various debt covenants, including limitations on expenses/expenditures, and compliance with Trustee indenture agreement requirements. MTASC was in compliance with all covenants and indenture agreement requirements at December 31, 2011 and 2010.

Principal payments in the amount of \$270,000 and \$720,000 were made during 2011 and 2010, respectively, in accordance with the Turbo Redemption requirements of the Series 2005B bonds.

#### Interest

Interest expense on bonds payable was \$14,612,191 and \$14,449,229 in 2011 and 2010, respectively. In 2011 and 2010, cash paid for interest was \$10,167,750 and \$10,323,650 respectively.

### Advance Refunding/Defeasance

On June 1, 2010 the outstanding Series 2000 Tobacco Settlement Asset-Backed Bonds in the amount of \$143,475,000 were redeemed and paid with funds generated by the Series 2005 Bonds. The Series 2000 Bonds were deemed to have been advance refunded and defeased since the issuance of the Series 2005 Bonds.

#### 6. TRANSACTIONS WITH MONROE COUNTY

In addition to setting forth the terms and conditions of the sale and purchase of the TSRs, the Purchase and Sale Agreement also provides for separate consideration to retain the County to act as Administrator with respect to the preparation of all reports and other instruments and documents that it is the duty of MTASC to prepare, execute, file or deliver pursuant to the Indenture and the related agreements.

The Purchase and Sale Agreement also contemplates the lease by MTASC of office space and telephone service from the County, and the sharing of overhead and operating services and expenses (including shared employees, consultants and agents and reasonable legal and auditing expenses) on the basis of actual use or value of such services, or otherwise on a basis reasonably related thereto.

The cost to MTASC for the services provided by the County was approximately \$30,000 in each of the years ended December 31, 2011 and 2010.

No residual funds, in accordance with the Amended and Restated Indenture, were transferred to the Trustee and ultimately the County in 2011 or 2010.

#### 7. NET ASSET DEFICIT

The Corporation has a deficit in net assets as a result of the outstanding bonds. As these bonds are repaid, this will help to reduce the deficit, along with the future revenue streams.

# 8. CONTINGENCIES

Future TSRs are subject to adjustment based upon tobacco consumption, inflation and other factors. Pursuant to the Indenture, these adjustments and other events could trigger additional debt service reserve requirements.

# Bonadio & Co., LLP Certified Public Accountants

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

March 27, 2012

To the Board of Directors of the Monroe Tobacco Asset Securitization Corporation:

We have audited the financial statements of the governmental activities and major fund of Monroe Tobacco Asset Securitization Corporation (MTASC) as of and for the year ended December 31, 2011, which collectively comprise MTASC's basic financial statements and have issued our report thereon dated March 27, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

# **Internal Control Over Financial Reporting**

Management of the Corporation is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audits, we considered MTASC's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of MTASC's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of MTASC's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (Continued)

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether MTASC's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the Board of Directors and others within the entity and is not intended to be and should not be used by anyone other than these specified parties.