

**AUDITED  
FINANCIAL STATEMENTS**

**WYOMING COUNTY BUSINESS CENTER,  
INC.**

---

**DECEMBER 31, 2011 AND 2010**

**WYOMING COUNTY BUSINESS CENTER, INC.**

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Wyoming County Business Center, Inc.  
Perry, New York

We have audited the accompanying financial statements of Wyoming County Business Center, Inc. (the Center) as of and for the year ended December 31, 2011 and 2010, which collectively comprise the Center's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Center's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of Wyoming County Business Center, Inc. as of December 31, 2011 and 2010 and the changes in financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards* we have also issued our report dated March 28, 2012 on our consideration of the Center's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Center has not presented the management's discussion and analysis that accounting principles generally accepted in the United States of America has determined is necessary to supplement, although not required to be part of, the basic financial statements.

*Freed Maxick CPAs, P.C.*

(Formerly known as Freed Maxick & Battaglia, CPAs, PC)  
Batavia, New York  
March 28, 2012

WYOMING COUNTY BUSINESS CENTER, INC.

STATEMENTS OF NET ASSETS  
For the Years Ended December 31,

ASSETS	2011	2010
<b>Current assets:</b>		
Cash	\$ 156,626	\$ 119,797
Accounts receivable	1,400	-
Loans receivable	140,151	45,322
Total current assets	<u>298,177</u>	<u>165,119</u>
<b>Equipment:</b>		
Computer equipment	2,524	2,524
Less: accumulated depreciation	<u>(1,439)</u>	<u>(934)</u>
Equipment, net	<u>1,085</u>	<u>1,590</u>
<b>Non-current assets:</b>		
Loans receivable, net	<u>320,772</u>	<u>192,846</u>
	<u>\$ 620,034</u>	<u>\$ 359,555</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 1,750	\$ 6,530
Deferred revenue	<u>202,968</u>	<u>238,168</u>
Total liabilities	<u>204,718</u>	<u>244,698</u>
<b>Net assets:</b>		
Invested in capital assets	1,085	1,590
Restricted	41,851	-
Unrestricted	<u>372,380</u>	<u>113,267</u>
Total net assets	<u>415,316</u>	<u>114,857</u>
	<u>\$ 620,034</u>	<u>\$ 359,555</u>

See accompanying notes.

WYOMING COUNTY BUSINESS CENTER, INC.

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS  
For the Years Ended December 31,

	<u>2011</u>	<u>2010</u>
<b>Operating revenues:</b>		
Grants:		
EDZ admin grant	\$ -	\$ 11,229
Wyoming County Empire Zone grant	-	17,050
Wyoming County LDC grant	25,000	25,000
Wyoming County Marketing grant	15,000	15,000
Wyoming County Board of Supervisors grant	55,000	55,000
Conditional grant from IDA	-	66,000
Grant pass-through	-	2,000
Wyoming County Fast Track grant	17,050	-
A&A Metal	85,715	-
IDA funding	19,000	19,000
Interest income on loans receivable	8,192	3,343
Marketing survey	-	500
Loan program	36,498	19,357
Fast track program income	17,500	8,600
Other income	100	2,520
Total operating revenues	<u>279,055</u>	<u>244,599</u>
<b>Operating expenses:</b>		
Contract expense	-	12,270
Depreciation	505	408
Dues and subscriptions	234	664
Insurance	1,262	826
Marketing	650	3,892
Office expense	3,665	7,538
Other	867	-
Printing and publications	-	175
Professional fees	9,044	6,620
Program expenses	10,533	6,459
Project expense	97,409	27,583
Salaries and benefits	94,546	98,474
Travel	2,095	3,116
Total operating expenses	<u>220,810</u>	<u>168,025</u>
Operating income	58,245	76,574

See accompanying notes.

**WYOMING COUNTY BUSINESS CENTER, INC.**

**STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS**

For the Years Ended December 31,

(Continued)

	<u>2011</u>	<u>2010</u>
<b>Non-operating revenues:</b>		
Interest revenues	<u>220</u>	<u>436</u>
Change in net assets	58,465	77,010
Transfer of net assets from the Wyoming County Industrial Development Agency	241,994	-
Net assets - beginning of year	<u>114,857</u>	<u>37,847</u>
Net assets - end of year	<u>\$ 415,316</u>	<u>\$ 114,857</u>

See accompanying notes.

WYOMING COUNTY BUSINESS CENTER, INC.

STATEMENTS OF CASH FLOWS  
For the Years Ended December 31,

	<u>2011</u>	<u>2010</u>
<b>Cash flows from operating activities:</b>		
Cash received from customers and governmental agencies	\$ 234,163	\$ 243,436
Interest income on loans receivable	8,192	3,343
Issuance of loans	(190,000)	(210,035)
Collections of loans	69,371	14,069
Payments of service providers and suppliers	(130,539)	61,518
Payments for employee services	(94,546)	(98,474)
Other income	100	-
<b>Net cash provided (used) by operating activities</b>	<u>(103,259)</u>	<u>13,857</u>
<b>Cash flows from noncapital and related financing activities:</b>		
Receipts from Wyoming County Industrial Development Agency	<u>139,868</u>	-
<b>Net cash provided by noncapital financing activities</b>	<u>139,868</u>	-
<b>Cash flows from capital and related financing activities:</b>		
Purchase of equipment	-	<u>(580)</u>
<b>Net cash used by capital and related financing activities</b>	<u>-</u>	<u>(580)</u>
<b>Cash flows from investing activities:</b>		
Interest revenues	<u>220</u>	<u>436</u>
<b>Net cash provided by investing activities</b>	<u>220</u>	<u>436</u>
<b>Net increase in cash</b>	<b>36,829</b>	<b>13,713</b>
<b>Cash - beginning of year</b>	<u><b>119,797</b></u>	<u><b>106,084</b></u>
<b>Cash - end of year</b>	<u><u><b>\$ 156,626</b></u></u>	<u><u><b>\$ 119,797</b></u></u>

See accompanying notes.

WYOMING COUNTY BUSINESS CENTER, INC.

STATEMENTS OF CASH FLOWS  
For the Years Ended December 31,

(Continued)

	<u>2011</u>	<u>2010</u>
Reconciliation of income from operations to net cash provided (used) by operating activities:		
Income from operations	\$ 58,245	\$ 76,574
Adjustments to reconcile income (loss) from operations to net cash provided by operating activities:		
Depreciation expense	505	408
Change in assets and liabilities:		
Decrease (increase) in:		
Accounts receivable	(1,400)	2,180
Loans receivable	(120,629)	(195,966)
Increase (decrease) in:		
Accounts payable	(4,780)	695
Due to Wyoming County IDA	-	(66,000)
Deferred revenue	(35,200)	195,966
<b>Net cash provided (used) by operating activities</b>	<u><u>\$ (103,259)</u></u>	<u><u>\$ 13,857</u></u>

See accompanying notes.



**WYOMING COUNTY BUSINESS CENTER, INC.**

**NOTES TO FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Financial Reporting Entity:** The Wyoming County Business Center, Inc. (the Center) is a New York State Corporation organized under New York State Not-For-Profit Corporation Law and is located at 6470 Rt. 20A, Suite 2, Perry, New York 14530. The Center is dedicated to economic development services including, business retention and expansion, business attraction marketing, entrepreneurship development, micro lending and other community-based economic development activities.

**Basis of Accounting:** The Center's financial statements are prepared in conformity with accounting principles generally accepted in the United States as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles.

**Revenue Recognition:** The Center maintains its books and prepares its financial statements on the accrual basis of accounting whereby revenue is recognized as it is earned and expenses are recorded as they are incurred. Revenue not received when earned is recorded as an accounts receivable whereas revenue received in advance is recorded as deferred revenue. If expenses are the prime factor for determining when grant income is earned, revenue is accrued when the expense is incurred.

**Income Tax:** The Center is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code; therefore, no provision for income taxes has been provided for in the financial statements. The Center is no longer subject to Federal and New York State income tax examination for years prior to 2008.

**Accounts Receivable:** Accounts receivable are presented net of an allowance for uncollectible accounts. The Center maintains an allowance for estimated uncollectible accounts which is based on an analysis of potential bad debts. As of December 31, 2011 and 2010, management has determined all receivables to be fully collectible.

**Property and Equipment:** Property and equipment is stated at cost. Depreciation has been provided for using the straight-line method over the estimated useful life of the assets. Depreciation expense amounted to \$505 and \$408 for the years ended December 31, 2011 and 2010, respectively.

**Deferred Revenue:** The Center reports deferred revenue on its balance sheet. Deferred revenue arises when a potential revenue does not meet both the measurable and available criteria for recognition in the current period. Deferred revenue also arises when resources are received by the Center before it has a legal claim to them, as when grant monies are received prior to the occurrence of qualifying expenditures. In subsequent periods, when both recognition criteria are met, or when the Center has legal claim to the resources, the liability for deferred revenue is removed and revenue is recognized.

**Net Assets:** Equity is classified as net assets and displayed in two components:

- a. Invested in capital assets - Consists of capital assets including restricted capital assets, net of accumulated depreciation.
- b. Unrestricted net assets - All other net assets that do not meet the definition of "restricted" or "invested in capital assets."

**Use of Estimates:** In preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**WYOMING COUNTY BUSINESS CENTER, INC.**

**NOTES TO FINANCIAL STATEMENTS**

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**NOTE 2. ECONOMIC DEPENDENCY**

For the years ending December 31, 2011 and 2010, approximately 40% and 46%, respectively, of the Center's funding is dependent upon Wyoming County. For the year ending December 31, 2011 and 2010, approximately 7% and 35%, respectively, of the Center's funding is dependent upon the Wyoming County IDA. The Center also receives its office space from Wyoming County. The Center makes no payments to the County for its office space. The value of the office space has not been reflected in the revenue or expenses of the Center for the years ended December 31, 2011 and 2010.

**NOTE 3. GRANTS**

During the year ended December 31, 2010, the Center received \$17,050 from the Wyoming County Empire Zone Administrative Board through the Wyoming County Empire Zone Grant for the purpose of providing, strategic economic development planning for the zone, marketing and promotion of the zone, assistance to companies in applying for available benefits, preparation of applications for financing assistance and other technical assistance services; coordination of the delivery of state and local programs within the zones; and operation of such other economic development assistance programs in furtherance of the empire zone development plan. In addition, during the year ended December 31, 2010, the Center received \$11,229 in administrative funds from Empire State Development Corporation.

During the years ended December 31, 2011 and 2010, the Center obtained a \$25,000 grant from Wyoming County through the Wyoming County LDC Grant program. In accordance with the grant the Center is to provide centralized economic development services for the County, serve as the zone administrative entity for Wyoming County Empire Zone, serve as Wyoming County's primary economic development grant and loan conduit, and provide economic development services and financial assistance.

During the years ended December 31, 2011 and 2010, the Center received \$15,000 from Wyoming County through the Wyoming County Marketing Grant for the purpose of providing business attraction marketing for Wyoming County.

During the years ended December 31, 2011 and 2010, the Center obtained a \$55,000 grant from Wyoming County through the Wyoming County Board of Supervisors Grant program. In accordance with the grant the Center is to provide centralized economic development services for the County, serve as the zone administrative entity for Wyoming County Empire Zone, serve as Wyoming County's primary economic development grant and loan conduit, and provide economic development services and financial assistance to businesses within Wyoming County.

During the year ended December 31, 2011, the Center received \$17,050 from Wyoming County through the Wyoming County Fast Track grant for the purpose of providing entrepreneurship development classes to develop business plans for the establishment of new businesses within Wyoming County.

**NOTE 4. LOANS RECEIVABLE**

The Center provides low interest loans to businesses located in Wyoming County in order to encourage economic development. Loans receivable consisted of the following at December 31,

		<u>2011</u>	<u>2010</u>
About Face Day Spa & Salon	Monthly installment of principal and interest over five years commencing 1/01/11. Annual interest rate of 1.625%.	\$ 41,658	\$ 48,737

WYOMING COUNTY BUSINESS CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

NOTE 4. LOANS RECEIVABLE (Continued)

		<u>2011</u>	<u>2010</u>
Cappy's Trucking	Monthly installments of principal and interest over five years commencing 1/01/11. Annual interest rate of 5.0%.	21,340	25,000
CSI Tax Service	Monthly installments of principal and interest over five years commencing 2/01/10. Annual interest rate of 1.625%.	38,624	43,617
Decisions Catering, LLC	Monthly installments of principal and interest over seven years commencing 1/10/08. Annual interest rate of 5.0%.	18,773	20,000
Hellwigs' Son Raised Alpacas, LLC	Monthly installments of principal and interest over five years commencing 12/01/10. Annual interest rate of 5.0%.	12,059	14,779
Wolcott Brother's Music	Monthly installments of principal and interest over five years commencing 12/01/10. Annual interest rate of 1.625%.	25,950	29,520
Norse Paddle Company, LLC	Monthly installments of principal and interest over five years commencing 6/01/10. Annual interest rate of 5.0%	34,429	43,445
West's Bookkeeping Services	Monthly installment of principal and interest over five years commencing 4/01/10. Annual interest rate of 1.625%	10,135	13,070
Canaan's Butcher Block	Monthly installment of principal and interest over five years commencing 11/01/11. Annual interest rate of 1.625%	38,731	-
Swept Away Hair Studio	Monthly installment of principal and interest over five years commencing 11/01/11. Annual interest rate of 1.625%	28,055	-
Stang Tek	Monthly installment of principal and interest over seven years commencing 10/01/11. Annual interest rate of 1.625%	48,310	-
Healing Hands Massage & Spa, LLC	Monthly installment of principal and interest over five years commencing 09/01/11. Annual interest rate of 1.625%	19,989	-
Silver Trail Outfitters	Monthly installment of principal and interest over five years commencing 10/10/11. Annual interest rate of 1.625%	50,000	-

**WYOMING COUNTY BUSINESS CENTER, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**NOTE 4. LOANS RECEIVABLE (Continued)**

		<u>2011</u>	<u>2010</u>
Curves for Women Arcade	Monthly installments of principal over five years commencing 11/24/08. Non interest bearing note.	4,800	-*
Decisions Catering, Inc.	Monthly installments of principal over five years commencing 01/10/08. Non interest bearing note.	6,300	-*
South Main Redemption Center	Monthly installments of principal over five years commencing 10/23/08. Non interest bearing note.	4,750	-*
Yummies	Monthly installments of principal over seven years commencing 07/19/07. Non interest bearing note.	12,917	-*
Country Homes & Interior	Monthly installments of principal and interest over eight years commencing 11/15/06. Annual interest rate of 5%.	19,297	-*
Healing Hands Massage & Spa, LLC	Monthly installments of principal over five years commencing 09/03/08. Non interest bearing note.	7,843	-*
New York Stork Exchange	Monthly installments of principal over 59 months commencing 10/23/08. Non interest bearing note. This business ceased operations and the Agency is working with the business to collect the loan.	12,704	-*
Phil's TV and Appliances, Inc.	Monthly installments of principal over six years commencing 05/15/08. Non interest bearing note.	21,528	-*
About Face Day Spa & Salon	Monthly installment of principal over six years commencing 01/19/07. Non interest bearing note.	11,181	-*
Total loans receivable		<u>489,373</u>	238,168
Less: allowance for uncollectible loans		<u>28,450</u>	-
Loans receivable, net		460,923	238,168
Less: current maturities		<u>140,151</u>	<u>45,322</u>
Loans receivable - long-term		<u>\$ 320,772</u>	<u>\$192,846</u>

**WYOMING COUNTY BUSINESS CENTER, INC.**

**NOTES TO FINANCIAL STATEMENTS**

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**NOTE 4. LOANS RECEIVABLE (Continued)**

The Center's policy is to present loans receivable net of an allowance for uncollectible loans. At December 31, 2011 the allowance for uncollectible loans was \$28,450. During the year ended December 31, 2010 the Center considered all loans collectible. During the years ended December 31, 2011 and 2010, the Center did not write-off any loans receivable.

\*These loans were transferred to the Center from the Wyoming County Industrial Development Agency during the year ended December 31, 2011.

**NOTE 5. FUNCTIONAL EXPENSES**

The costs of providing program services and other activities have been allocated on a functional basis as follows:

	<u>2011</u>	<u>2010</u>
Program services	\$ 195,725	\$ 145,571
Management and general	<u>25,085</u>	<u>22,454</u>
	<u>\$ 220,810</u>	<u>\$ 168,025</u>

**NOTE 6. NET ASSETS**

The Center has received pass-through Micro HUD grant funds from Wyoming County. Under the provisions of the grant, annual program revenue in excess of \$25,000 are restricted to the Micro HUD loan program. Restricted net assets amounted to \$41,851 at December 31, 2011. There were no restricted net assets at December 31, 2010. In addition it is the Board's intention to designate annual program revenue not exceeding \$25,000 for the maintenance of a revolving loan program.

The Center is also the pass through recipient of a Community Development Block Grant from Wyoming County. The Board intends to use the program revenue from this grant for the maintenance of a revolving loan program. Board designated net assets for the maintenance of the loan program amounted to \$283,069 and \$16,884 at December 31, 2011 and 2010, respectively.

**NOTE 7. RELATED PARTY TRANSACTIONS**

As of December 31, 2011, the Center had loans outstanding to entities that were related to the Center. A loan with an outstanding balance of \$10,135 to West's Bookkeeping Services who assists in maintaining the accounting records for the Center and a loan with an outstanding balance of \$12,059 to Hellwigs' Son Raised Alpacas, which is owned by the spouse of the Center's Bookkeeper. Both loans were current as of December 31, 2011.



**INDEPENDENT AUDITOR'S REPORT ON  
INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL  
STATEMENTS PERFORMED IN ACCORDANCE  
WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of the  
Wyoming County Business Center, Inc.

We have audited the financial statements of the Wyoming County Business Center, Inc. (the Center) as of and for the year ended December 31, 2011, and have issued our report thereon dated March 28, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

Management of the Center is responsible for establishing and maintaining effective internal controls over financial reporting. In planning and performing our audit, we considered the Center's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements but not for the purpose of expressing an opinion on the effectiveness of the Center's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Center's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses and therefore, there can be no assurance that all deficiencies, significant deficiencies, or material weaknesses have been identified. However, as described in the accompanying Schedule of Findings and Responses, we identified a certain deficiency in internal control over financial reporting that we consider to be a material weakness.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiency described in the accompanying Schedule of Findings and Responses as item 11-1 to be a material weakness.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Center's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of the Center in a separate letter dated March 28, 2012.

The Center's response to the finding identified in our audit is described in the accompanying schedule of findings and responses. We did not audit the Center's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of management, federal awarding agencies and the Board of Directors of the Center and is not intended to be and should not be used by anyone other than these specified parties.

*Freed Maxick CPAs, P.C.*

Batavia, New York  
March 28, 2012

**WYOMING COUNTY BUSINESS CENTER, INC.**

**SCHEDULE OF FINDINGS AND RESPONSES  
FOR THE YEAR ENDED DECEMBER 31, 2011**

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**FINANCIAL STATEMENT FINDINGS**

**11-1 Financial Accounting and Reporting**

*Criteria:* An auditor cannot be part of the Center's internal control. Accordingly, we believe management's need for our assistance results in a material weakness in the Center's internal control over financial reporting.

*Condition:* Management requests us to draft the Center's annual audited financial statements and footnote disclosures. As part of this process, we identify and recommend various audit adjustments required to ensure the financial statements are fairly stated in conformity with generally accepted accounting principles. Because an auditor cannot be part of an entity's system of internal control, we believe management's need for our assistance results in a material weakness in internal control over financial reporting.

*Context:* Experience with the Center and the personnel responsible for maintaining the accounting records has demonstrated a lack of experience necessary to be able to prepare the financial statements of the Center in accordance with Generally Accepted Accounting Principles.

*Effect:* Management requests that we draft the annual audited financial statements and footnote disclosures.

*Cause:* Management does not possess the expertise necessary to properly prepare their financial statements in accordance with generally accepted accounting principles.

*Recommendation:* While a material weakness of this nature is typical of entities of your size and structure, we recommend management consider additional training to ensure that they completely understand the accounting and reporting requirements of generally accepted accounting principles.

*Management Response:* Management recognizes this as a material weakness given the size of our entity and the limited resources we have available to engage the necessary expertise in this area. Management has thirty years of experience working and managing not for profits and has a firm understanding of the accounting and reporting requirements for not for profits but recognizes there are some specialized activities and transactions that are beyond our capacity.



**WYOMING COUNTY BUSINESS CENTER, INC.**

**SCHEDULE OF PRIOR YEAR FINDINGS AND RESPONSES  
FOR THE YEAR ENDED DECEMBER 31, 2010**

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**FINANCIAL STATEMENT FINDING**

**10-1 Financial Accounting and Reporting**

*Criteria:* An auditor cannot be part of the Center's internal control. Accordingly, we believe management's need for our assistance results in a material weakness in the Center's internal control over financial reporting.

*Condition:* Management requests us to draft the Center's annual audited financial statements and footnote disclosures. As part of this process, we identify and recommend various audit adjustments required to ensure the financial statements are fairly stated in conformity with generally accepted accounting principles. Because an auditor cannot be part of an entity's system of internal control, we believe management's need for our assistance results in a material weakness in internal control over financial reporting.

*Context:* Experience with the Center and the personnel responsible for maintaining the accounting records has demonstrated a lack of experience necessary to be able to prepare the financial statements of the Center in accordance with Generally Accepted Accounting Principles.

*Effect:* Management requests that we draft the annual audited financial statements and footnote disclosures.

*Cause:* Management does not possess the expertise necessary to properly prepare their financial statements in accordance with generally accepted accounting principles.

*Status:* See 11-1.





## INDEPENDENT ACCOUNTANT'S REPORT

To the Board of Directors of the  
Wyoming County Business Center, Inc.

We have examined Wyoming County Business Center, Inc.'s (the Center) compliance with the New York State Comptroller's Investment Guidelines for Public Authorities and Section 2925 of the New York State Public Authorities Law (collectively, the "Investment Guidelines") for the year ended December 31, 2011. Management is responsible for the Center's compliance with those requirements. Our responsibility is to express an opinion on the Center's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and, accordingly, included examining, on a test basis, evidence about the Center's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion. Our examination does not provide a legal determination on the Center's compliance with specified requirements.

In our opinion, the Center complied, in all material respects, with the aforementioned requirements for the year ended December 31, 2011.

This report is intended solely for the information and use of the Board of Directors, management and others within the Center and the New York State Authorities Budget Office, and is not intended to be and should not be used by anyone other than these specified parties.

*Freed Maxick CPAs, P.C.*

Batavia, New York  
March 28, 2012