

Griffiss Local Development Corporation

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Authorities Budget Office

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November 1, 2024

Hon. Thomas P. DiNapoli New York State Comptroller Office of the State Comptroller 110 State Street Albany, New York 12236

Hon. Andrea Stewert – Cousins Office of Temporary President New York State Senate Legislative Office Building, Room 808 Albany, New York 12247

Hon. Jeanette M. Moy Commissioner Office of General Services Corning Tower Empire State Plaza Albany, New York 12242 Hon. Carl E. Heastie Speaker New York State Assembly Legislative Office Building, Room 932 Albany, New York 12248

Hon. Blake G. Washington Budget Director New York State Division of Budget State Capitol Albany, New York 12224

Hon. Jeffery H. Pearlman Director State of New York Authorities Budget Office P.O. Box 2076 Albany, New York 12220-0076

Re: Explanatory Statement Pursuant to Public Authorities Law §2897(6)(d)
Griffiss Local Development Corporation to CUBRC, Inc.
Sublease of Office Space on the Second Floor of Building 796
725 Daedalian Drive, Griffiss Business Park, Rome, N.Y.

Dear Sir/Madam:

Griffiss Local Development Corporation ("GLDC") is a New York not-for-profit local development corporation formed pursuant to Section 1411 of the Not-for-Profit Corporation Law ("NPLL"). Pursuant to its Certificate of Incorporation, GLDC operates for the corporate purposes, among others, "of participating in the development and implementation of a comprehensive strategy to maintain, strengthen and expand the uses and viability of the former Griffiss Air Force Base in the City of Rome and Oneida County including, without limitation, the [Air Force's] Rome Laboratory" by "promoting and providing for additional employment". In furtherance of its corporate purposes, GLDC has been developing a 1,600± acre portion of the former Griffiss Air Force Base as a business and technology park (the "Griffiss Business Park").

By Quitclaim Deed dated August 21, 2001, and recorded in the Oneida County Clerk's Office on January 7, 2002, the United States of America, acting by and through the Secretary of the Air Force, conveyed to the Oneida County Industrial Development Agency ("OCIDA") a portion of the former Griffiss Air Force Base commonly known as "Parcel F4B". OCIDA, in turn, leased Parcel F4B to GLDC pursuant to a lease agreement (the "Lease Agreement") whereby GLDC has the right to acquire, for nominal consideration, the fee title to any portion of Parcel F4B not previously conveyed to a third party. By virtue of the aforesaid provision as well as other provisions of the Lease Agreement, GLDC is deemed to be the beneficial owner of the premises described therein. Parcel F4B includes that certain office building known as Building 796 located at 725 Daedalian Drive, Griffiss Business Park, Rome, New York.

According to a Market Rent Comparability Study prepared for GLDC by Stropp Appraisal dated October 28, 2024 for office space located within the City of Rome's commercial rental market, fair market rent for office space in Building 796 falls in the \$15.00 to \$20.00/sq. ft. range, plus electricity (the "Applicable Market Rate Range").

GLDC proposes, by means of a negotiated transaction, to sublease to CUBRC, Inc. ("CUBRC"), a company which is engaged in research, testing and development activities designed to help solve problems facing the Defense, Intelligence and Homeland Security Communities, office space located on the second floor of Building 796 (the "Building 796 Space") at an annual base rent of \$18.00/sq. ft., including electricity (based on a leasable area of 4,623± sq. ft.) for an initial term of five (5) years, with options to renew for a first renewal term of three (3) years (at \$18.75/sq. ft.) and a second renewal term of three (3) years (at \$19.50/sq. ft.).

Based on the above-referenced Market Rent Comparability study, and GLDC's own experience in and knowledge of the Rome, New York commercial rental market, GLDC is of the opinion that the annual base rent of \$18.00/sq. ft., including electricity (valued at \$1.00 to \$2.00/sq. ft.), to be paid by CUBRC for the Building 796 Space falls within the Applicable Market Rate Range rate for comparable office space in Rome, New York commercial rental market.

The proposed lease with CUBRC is in keeping with GLDC's corporate purposes and mission of promoting and providing for additional employment in the Griffiss Business Park. Besides its powers under NPCL § 202, pursuant to NPCL § 1411(c) and its Certificate of Incorporation, GLDC, acting in furtherance of its corporate purposes, is empowered "to sell, lease, mortgage or otherwise dispose of or encumber... any of its real or personal property or any interest therein upon such terms as it may determine". Thus, in view of the foregoing, GLDC is permitted to dispose of the Subject Property by means of a negotiated transaction under Section 2897(c)(vi) of the Public Authorities Law because "such action is otherwise authorized by law".

GLDC expects that the term of the above-referenced sublease will commence not less than ninety (90) days after the date of this Explanatory Statement.

Please feel free to contact the undersigned if you have any questions regarding this transaction.

Sincerely,

GRIFFISS LOCAL DEVELOPMENT CORPORATION

By:

Shawna Papale

Its Authorized Representative

Shawn Papel